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**Timber
and beyond**

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editorial

The third edition of Sarawak Timber and SMEs Expo 2017 was in recognition of the contributions and importance of the wood-based sector and SMEs in accelerating the state's economy.

Export of wooden furniture of Sarawak surged by five percent to RM11.16 million in the first quarter of 2017 compared to RM10.66 million during the corresponding period last year.

Plans are in the pipeline to develop the furniture sector further due to its immense economic potential.

Small and medium enterprises (SMEs) represent 76% of the total number of manufacturing and services enterprises in Sarawak's wood-based sector and provide employments to 6.5% of the total workforce in the sector. Undoubtedly, SMEs are crucial to the economy.

The government provides incentives through agencies such as the Royal Malaysian Customs, STIDC, Sarawak Timber Association, Sarawak Forestry Corporation, MATRADE, UNIMAS, Ministry of Industrial Development and Harwood Timber Sendirian Berhad to facilitate the establishment and development of SMEs in Sarawak.

SMEs stand to gain from these incentives in terms of tax exemption, training opportunities, marketing, R&D activities, raw materials procurement, data management as well as technology transfer.

SMEs are therefore, advised to be alert at all times and capitalise on these incentives and move in pace with the dynamic market situation in order to consolidate their business and remain competitive domestically and abroad. This is in sync with the government's goal to ensure SMEs contribute up to 41% to the national GDP by 2020.

Timber Sector Will Continue To Propel Sarawak's Economy

Timber sector will continue to play significant role now and in future as it remains the mainstay of the state's economy



The Right Honourable Chief Minister of Sarawak, Datuk Amar Haji Zohari Bin Datuk Abang Haji Openg commended STIDC and the Ministry of Industrial and Entrepreneur Development, Trade & Investment of Sarawak for successfully organising the third Sarawak Timber and SMEs Expo 2017.

According to him, the Expo should be seen as a strategic collaboration between the local timber suppliers, furniture manufacturers and SMEs towards building a stronger market for made in Sarawak products. He believed the participation of international exhibitors would further enhance business networking and at the same time promoting the products of Sarawak because there are huge potential for Sarawak to enhance synergies in trade and investment with global players.

"I would like to congratulate the organisers for incorporating the model House of Acacia which is the R&D project of STIDC and Samling Group of Companies and the



• The Right Honourable Chief Minister of Sarawak (centre) flanked by his Deputy, Datuk Amar Haji Awang Tengah Ali Hasan (left) and Datu Haji Sarudu Haji Hoklai looking at the Acacia wood samples.



Bamboo Gallery to create awareness on the vast potentials of these products” The Chief Minister said.

He emphasised that the timber industry would continue to play significant role in the economic growth of Sarawak now and in future as it remains the mainstay of the state’s economy.

“Future direction of the timber industry is to use more than just timber but to explore the usage, advantages and versatility of bamboo, planted trees, rubber and many more. These can be achieved with the support of the industry players by implementing sustainable

industry policy with emphasis on R&D to produce high value added products” the Chief Minister said.

He added that SMEs are the backbone of the state and national economy. Because of this, SME Week was held in recognition of their contributions towards economic

development and progress by promoting awareness, showcasing products and services from varied sectors.

He was of the opinion that SMEs should embrace digital economy to expand their businesses in order to secure bigger market share and remain competitive.

Summary

- The Expo should be seen as a strategic collaboration between the local timber suppliers, furniture manufacturers and SMEs towards building a stronger market for made in Sarawak products
- Future direction of the timber industry is to use more than just timber but to explore the usage, advantages and versatility of bamboo, planted trees, rubber and many more
- SMEs should embrace digital economy to expand their businesses



The Right Honourable Chief Minister of Sarawak (centre) beating the bamboo drums to mark the official opening ceremony of The Third Sarawak Timber and SMEs Expo 2017 while the other VIPs look on.



• The Right Honourable Chief Minister of Sarawak (seated second left) flanked by his Deputy, Datuk Amar Haji Awang Tengah Ali Hasan (seated second right) and Datu Haji Sarudu (seated right) posing with the signatories of the major wood-based companies in Sarawak after the MoU Signing Ceremony.

Timber and Beyond

Sarawak Timber & SMEs Expo provided a platform for local wood-based industry players and SMEs to expand their market through business networking

The third edition of Sarawak Timber & SMEs Expo was held on 18-21 May 2017 at Borneo Convention Centre, Kuching, Sarawak following the success of the first and second expos in 2013 and 2015.

The bi-annual expo was held in conjunction with the state level SMEs Week to provide a platform for local wood-based industry players and SMEs to expand their market through business networking.



With the theme 'Timber and Beyond', this year's expo marked a new milestone in gathering the local wood-based industry players and SMEs to promote timber and non-timber products of Sarawak.

Being a one-stop centre, the expo was an ideal avenue for buyers and suppliers of timber and non-timber products and services to source for products and establish business networking with potential local and foreign buyers.

The highlights of the expo were The House of Acacia and Bamboo Gallery besides a wide spectrum of timber products such as sawn timber, plywood, veneer, furniture and its components. The non-timber exhibits included products made of bamboo, palm wood, coconut trunk and Nibong (*Oncosperma tigillarum*). SME products on show were

food and beverages, cosmetic, fabrics and many more.

The expo also featured forums and pocket talks by renowned corporate leaders and successful local entrepreneurs on charting the future for business.

More than 280 exhibitors from Malaysia, Indonesia, South Korea, India, Thailand and China participated in the expo that occupied 490 plus booths. This marked an increase of 48 percent in terms of participants compared to 2015 Expo.

Datuk Amar Haji Awang Tengah Ali Hasan, Deputy Chief Minister of Sarawak said, the expo was poised to generate RM120 million through cash sale, sale contracts signed by the major wood-based industry players and trade enquiries, compared with RM96 million generated in 2015.

The four-day expo was jointly organised by STIDC and the Ministry of Industrial & Entrepreneur Development, Trade & Investment of Sarawak.

Summary

- The third edition of Sarawak Timber & SMEs Expo was held following the success of the first and second expos in 2013 and 2015
- This year's expo is poised to generate RM120 million through cash sale, sale contracts signed by the major wood-based industry players and trade enquiries
- The highlights of the expo were The House of Acacia and Bamboo Gallery



HOUSE OF ACACIA



R
PROJECT
ON
ACACIA
BY
IDC
IN COOPERATION WITH
SAMLING

House of Acacia into limelight

The Sarawak Timber and SMEs Expo 2017 brought back the House of Acacia into the limelight with the display of a wide spectrum of made in Sarawak Acacia wood products



Summary

- The House of Acacia reflected a continuous synergy between STIDC and Samling Group of Companies in putting innovative ideas together to promote and optimise the utilisation of Acacia wood
- STIDC and Samling Housing Products Sendirian Berhad technical collaboration on R&D of Acacia augured well with the government's policy to intensify the establishment of planted forests including Acacia

The Sarawak Timber and SMEs Expo 2017 brought back the House of Acacia into the limelight with the display of a wide spectrum of made in Sarawak Acacia wood products such as decking, flooring, wall paneling, living room settee, kitchen cabinet, bedroom set, dining set and low cabinet.

The House of Acacia reflected a continuous synergy between STIDC and Samling Group of Companies in putting innovative ideas together to promote and optimise the utilisation of Acacia wood and to create local brand by producing made in Sarawak furniture.

STIDC and Samling Housing Products Sendirian Berhad embarked into technical collaboration in July 2014, focusing on R&D of Acacia. The initiative augured well with the government's policy to intensify the establishment of planted forests and

to further promote the utilisation of Acacia wood particularly among the furniture industry players in Sarawak.

STIDC aims to pursue its proactive role in the overall development of furniture industry by producing Acacia furniture for global market with the ultimate objective of making Sarawak the hub for Acacia furniture.

A website, houseofacacia.com was launched in conjunction with the second edition of Sarawak Timber and SMEs Expo in 2015 to further promote the utilisation of Acacia wood.

Sarawak aspires to establish one million hectares of planted forests by 2020 with emphasis on fast growing tree species including Acacia. Acacia is a renewable and sustainable source of raw materials which meets the Green Products Certification requirement.

Bamboo Gallery Under Spotlight

The Third Sarawak Timber
and SMEs Expo 2017
showcased an array of
bamboo products



The Bamboo Gallery came under the spotlight during the Third Sarawak Timber and SMEs Expo 2017 with an array of bamboo products.

The Bamboo Gallery manifested the enthusiasm of Sarawak to explore further into bamboo industry taking advantage of the huge landmass as well as suitable soil and climate to support this industry.

Bamboo is one of the fastest growing crops with three to four years gestation period. It is a renewable source of raw materials with great potential to spearhead the development of SMEs in Sarawak.

International Network for Bamboo and Rattan (INBAR), disclosed that the global bamboo industry generated USD11 billion annually and is expected to reach between USD15-18 billion by 2018.

In the context of ASEAN, the use of bamboo is more prominent in Indonesia, Thailand, Vietnam and the Philippines. It is estimated that the ASEAN region has a combined bamboo planted area of 1.5 million hectares compared with 44.5 million hectares of the total bamboo planted area in the world. These countries have used bamboo successfully and innovatively in furniture manufacturing, flooring, paneling and in the construction industry.



In Malaysia, there are more than 60 companies venturing into various activities within the bamboo industry with eight companies focusing on products related to builders' joinery and carpentry for architectural purposes.

Continuous supply of bamboo raw materials is of utmost importance to sustain the industry. Systematic cultivation, management and harvesting of bamboo plantation are therefore, vital. Based on the data obtained from the Forestry Department of Peninsular Malaysia, it was estimated that 31% of the bamboo plantings are found in the Peninsular Malaysia, 45% in Sarawak and 24% in Sabah.

Other agencies such as UiTM, FITEC and STIDC also played important roles in developing the bamboo industry. UiTM for instance, carried out many researches on bamboo focusing on both fundamental and applied research. Meanwhile, FITEC plays an important role in the development of the Bumiputera furniture industry to promote bamboo furniture and related bamboo products. STIDC is promoting the use of bamboo for downstream processing in Sarawak and the state government has allocated 100 hectares at Sabal Forest Reserve for the bamboo pilot project

The synergy between these agencies was initiated to bring high impact to the bamboo industry and to make bamboo an alternative source of raw materials for manufacturing, construction and tourism sectors.



The government, through various agencies is taking the initiatives to bring the bamboo industry to greater height. This was evident by the numerous R&D and innovation efforts undertaken by the Forest Research Institute of Malaysia (FRIM) on bamboo.



Summary

- The Bamboo Gallery manifested the enthusiasm of Sarawak to explore further into bamboo industry
- The global bamboo industry is expected to generate revenue of between USD15-18 billion by 2018
- Continuous supply of bamboo raw materials is of utmost importance to sustain the industry

Exhibitors' View

International Exhibitors shared similar expectation for greater participation among the global industry players in future expos.



International Exhibitors shared their thought on the Third Sarawak Timber & SMEs Expo 2017 with similar expectation for greater participation among the global industry players in future expos.

Dr. B.N. Mohanty, IFS, Director of Indian Plywood Industries Research & Training Institute opined that the participation of the major industry players such as China, Vietnam and Taiwan was crucial to support the event and to ensure greater business networking.

"The expo was in the right direction in tandem with its objectives to promote fast growing tree species such as Acacia and Bamboo to provide an alternate source of raw materials for the wood-based industry. Participation of the major industry players such as China, Vietnam and Taiwan, however, is crucial to support the event and to ensure greater business networking" he said.

Mr. Simon Kuek, Managing Director of Poly-Poxy Coatings Vietnamco Ltd. hoped the organisers would intensify promotion





of the future expos to ensure greater participation of the global industry players.

"It is hoped that the organisers would intensify promotion of the future expos to ensure greater participation of the global industry players in order to create a strong multiplier effect particularly to the wood-based and furniture industries" he added.

Project Engineer of ACFM Enc, Ms. Chloe Eunhae Han was of the opinion that the future expos should emphasise on early and intensive promotion to ensure huge

crowd and greater participation among industry players for business networking.

"Exhibitors are businesspersons who expect to capitalise on this event to expand their businesses through business networking with both local and international counterparts. It is therefore, important that the future expos should strive to bring many industry players either as participants or visitors for mutual benefit" Ms. Chloe said.

Mr. Chaityady of Borneo Wood Furniture, Singkawang, Indonesia, meanwhile,

hoped the organisers would strive to entice a huge crowd for future expos in order to promote their products to more people and at the same time provide a bigger booth to accommodate their exhibits which are mostly bulky.





• Datuk Hajjah Norah (right) accompanied by Datu Haji Sarudu (second right) and his Deputy, Tuan Haji Hashim (second left) looking at the fish caught by the anglers.

Tanjung Manis Fishing Safari

The Tanjung Manis Fishing Safari has entered its 14th edition in STIDC's calendar of events

The Tanjung Manis Fishing Safari came back on 5-7 May 2017. This annual activity has entered its 14th edition in STIDC's calendar of events. It was part of STIDC's corporate social responsibility to encourage the people to participate in the development of Tanjung Manis New Township. This year's event was graced by Tanjung Manis Member of Parliament, Datuk Hajjah Norah Tun Abdul Rahman and Kuala Rajang State Assemblyman, Datu Len Talif Salleh.

STIDC, being the state government's agency entrusted to oversee the overall development of Tanjung Manis, plays its pivotal role in encouraging the local populace as well as industry players to support the government's development agenda particularly in this new township.

Commending STIDC for its tireless efforts in encouraging the locals to participate in the development of Tanjung Manis, Datuk Hajjah Norah said, the people's undivided support was crucial in ensuring the success of the development plans. It was also to keep them abreast with the latest updates on economic spin-off such as new employment and business opportunities brought by new developments.

"Although there is huge potential in this industry, it is yet to be fully tapped by our local fishermen partly due to lack of modern fishing technology among them. Let us therefore, concert our efforts to promote this aquatic sport among the people. In future, we could also invite foreign media to cover this event in order to lure international participants. Undoubtedly, this will promote Tanjung Manis and Sarawak to global communities" Datuk Hajjah Norah said.

In recognition of the economic potential of this activity she proposed that the Federal

Ministry of Tourism allocate a budget to leverage this sport to higher level parallel with the government's objective to make Tanjung Manis a preferred destination for marine activities in the region.

Meanwhile, Datu Haji Len described the Tanjung Manis Fishing Safari as a platform to enlighten the locals on the business potential of our fishing industry as it provides information on the government's assistance for this industry. He added that fishing activities complement other sectors particularly hospitality and tourism industries and ultimately help to spur the economy. These activities augur well with the government's aspiration to position Tanjung Manis on par with other growth nodes under Sarawak Corridor of Renewable Energy (SCORE).

98 anglers from across the state participated in the three-day event and contested under the deep-sea and coastal categories. This year's safari also featured other activities such as cooking and singing competitions.

Summary

- STIDC plays its pivotal role in encouraging the local populace as well as industry players to support the government's development agenda particularly in Tanjung Manis New Township
- The people's undivided support was crucial in ensuring the success of the development plans
- Fishing activities complement other sectors particularly hospitality and tourism industries and ultimately help to spur the economy

Millions of Thanks to STA, STIDC

Sarawak Timber Association (STA) contributed RM73,000.00 to SK. Kampung Buda rebuilding fund.

The cheque was presented by Datu Haji Sarudu Haji Hoklai, General Manager of STIDC to the School Headmaster, Mr. Kon @ Sapawi Bin Yahu. The school, in Spaoh, Betong was partly damaged due to natural disaster in 2016.

Datu Haji Sarudu hoped the contribution would help the Parent-Teacher Association (PTA) to expedite the school rebuilding project and alleviate the challenges faced by the teachers, students and parents. He added that STA and STIDC would strive

to raise additional RM100,000.00 for the rebuilding fund.

Describing education as the key to success, he advised the school PTA to continue to help the students to excel in study.

Meanwhile, Mr. Kon expressed his gratitude to STA and STIDC for their contribution and care to the school particularly during this challenging time.

"On behalf of SK. Kampung Buda PTA, I would like to record millions of thanks to STA and STIDC for your contribution and care in helping us to raise fund to rebuild

the school. We pray that the wood-based industry of Sarawak be blessed abundantly so that it will continue as the source of blessings to others", Mr. Kon said.

STA and STIDC play important role in helping the schools by allocating fund to develop infrastructure and recreational facilities. This was evident by the monetary contributions channeled to primary and secondary schools statewide since 2013.

Also present at the cheque presentation ceremony were STA General Manager, Dr. Peter Kho, Senior Assistant General Manager of STIDC Resource Development Division, Mr. Paul Lau Ngee Hung and SK. Kampung Buda PTA members.

Second back row from fifth left: Mr. Kon, Datu Haji Sarudu, Dr. Peter Kho and Mr. Paul Lau Ngee Hung together with the Parent-Teacher Association members and students of SK. Kampung Buda.



OSH Campaign in Kapit

Occupational Safety and Health (OSH) is essential and warrants serious attention by the government, employers and employees. Occupational accidents and disasters particularly those that caused fatality pose adverse impacts to the affected parties. For employers, fatal accidents result in loss of talents and skills which affect productivity and tarnish reputation. For employees, fatal accidents cause loss of loved ones and sources of income.

Department of Occupational Safety and Health (DOSH) Enforcement Section Head, Mr. Sadiyuk Henry Rigit revealed the OSH cases in the wood-based sector in Sarawak is on the down trend. According to him, last year, there were 129 OSH cases in the wood-based sector in Sarawak with nine fatalities, nine permanent disabilities and 111 non-permanent disabilities. For the first quarter of this year, there were 13 OSH cases with one fatality, one permanent disability and 11 non-permanent disabilities.

Recognising the importance of OSH, STIDC in collaboration with DOSH and Sarawak Timber Association (STA) had organised the second phase of OSH

Campaign on 19-20 April 2017 to cater for wood-based companies in Kapit Division.

This was a continuation of last year's campaigns which were carried out across the state. It aimed to implement OSH at workplaces with emphasis on ground inspection to assess safety practices in the forestry sector including risks associated with driving along logging roads and engineering activities as well as biological and psychological hazards.

The campaign also discussed topics on Occupational Safety and Health Act 1994 (OSHA); Hazard Identification, Risk Assessment and Risk Control (HIRARC); Occupational Safety and Health Committee at Workplaces; Notification of Accident, Dangerous Occurrence, Occupational Poisoning and Occupational Disease Regulation 2004 (NADOPOD) and Use and Standard of Exposure of Chemicals Hazardous to Health (USECHH Regulation).

Through this initiative, it is hoped that there would be local wood-based companies nominated in the future and won the OSH Excellence Awards for greater customers' confidence and acceptance as well as to

create benchmark for wood-based sector in Sarawak.

"Forest certification is crucial in the forestry sector. Under this initiative, safety and health of employees is a prerequisite to get forest concessions certified. It is therefore, vital to view certification and OSH seriously in order to comply with the global market requirements" STIDC General Manager, Datu Sarudu Haji Hoklai said.

To prevent occupational accidents, he emphasised that organisations must be aware of the hazards at workplaces and manage employees' safety and health effectively. Apart from employers, employees are equally responsible for OSH by making it a culture.

"Tripartite cooperation among the government, employers and employees on OSH should be intensified. All policies, strategies and programmes related to OSH warrant undivided support from the three parties in order to achieve the desired results" Datu Sarudu added.

The campaign was participated by camp managers, supervisors, foremen, scalers, surveyors, mechanics, fellers and drivers.



Officers of DOSH and STIDC posing with the participants.



Officers of DOSH and STIDC posing with the participants after the ground inspection. •

Opinions on OSH Campaign

The OSH Campaign concluded on a high note

The two-day (19-20 April 2017) Occupational Safety and Health (OSH) Campaign concluded on a high note as reflected by the positive comments from some of the participants.

Mr. Siew Teak Sing, Camp Manager of PAN Contractors Sendirian Berhad, described the campaign as beneficial in the sense that it created awareness among camp workers on OSH.

He suggested that the campaign be organised continuously to ensure greater

awareness across the board and to make OSH a culture.

Ajus Bin Sepadi, Chief Scaler of Billion Venture Sendirian Berhad, opined that the campaign was essential as it emphasised on matters close to their hearts particularly OSH which aimed to ensure systematic, safe and healthy workplaces.

He was of the opinion that OSH Campaign should be intensified statewide with emphasis on hazard identification, risk assessment and risk control (HIRARC) to

protect the welfare of the workers.

Meanwhile, Mr. Banyui Anak Sambau, Surveyor of Billion Venture Sendirian Berhad, commended the Department of Occupational Safety and Health (DOSH), Sarawak Timber Association (STA) and STIDC for concerting efforts in organising the campaign.

"It is hoped that more OSH Campaigns would be organised in future to help the participants acquire in depth knowledge and put OSH into practice" he added.

2017 *market*

performance

for **January to March**

Export Value of Logs & Timber Products

The first quarter of 2017 saw the accumulated export value of logs and timber products decreased by 12% to RM1.4 billion against RM1.6 billion during the corresponding period in 2016.

This was attributed by the decline in export value for moulding (2%), plywood (6%), veneer (14%),

dowel (20%), particle board (22%), logs (28%) and laminated board flooring (39%). Significant growth in the export value were however, recorded for block board (100%), sawn timber (31%), veneer (16%), fibreboard (8%), and woodchips (3%).

Plywood contributed 52% or RM741 million to the overall export revenue. This was followed by logs (22% or RM307 million) and sawn timber (14% or RM196 million). These export items contributed 87% to the total export value of logs and timber products for the first quarter of 2017. **(Table 1)**

Logs

For the first quarter of 2017, the export volume of logs dropped by 16% to 573,000 m³. Similarly, the export value also dropped by 29% to RM307 million compared to the previous year.

Indonesia, the number one importer of logs from Sarawak accounted for 262,000 m³ worth RM45 million. This was followed by India at 233,000 m³ to RM202 million and Vietnam at 33,464 m³ to RM 23 million.

Export volume to Indonesia plunged by 59%. Order from India and Vietnam however, soared by 42% and 0.2% respectively compared to the previous year.

The average FOB unit value dropped by 15% to RM536 per m³ in 2017 from RM634 per m³ in the previous year. **(Table 2)**





Sawn-timber

For the first quarter of 2017, the export volume of sawn timber slid by 3% to 570,733 m³ from 609,698 m³. On the contrary, the export value surged by 31% to RM737 million from RM560 million in 2016.

The Philippines remained the largest importer of sawn timber from Sarawak with 52,000 m³ worth RM68 million followed by the Middle East at 29,968 m³ or RM58 million and Thailand at 23 thousand m³ or RM28 million.

Export volume of sawn timber to the Philippines dipped by 12% compared to the similar period of the previous year. Export volume to the Middle East however, rose by 25%.

The average FOB price of sawn timber rose by 8% from RM1,395 per m³ in 2016 to RM1,510 per m³ in 2017. **(Table 3)**



Plywood

Plywood export volume declined by 2% for the first quarter of 2017 to 413,000 m³ compared to 429,000 m³ in 2016. This represented RM741 million or 52% of the overall export revenue earned from logs and timber products for the first quarter of 2017.

The major importer of Sarawak's plywood was Japan at 254,000 m³ to RM478 million followed by Korea at 58,000 m³ to RM90 million and the Middle East at 36,000 m³ to RM54 million.

For the first quarter of 2017, plywood consumption by Japan and Korea increased by 4% and 10% respectively. Consumption by the Middle East however, fell by 27%, compared to the same period of the previous year.

The average FOB price of plywood decreased by 3% from RM1,843 per m³ to RM1,795 per m³ in 2016. **(Table 4)**

Other Timber products

Other timber products included veneer, dowels, moulding, particleboard, fibreboard, block board, laminated board, woodchip and others (shown in Table 1) accounted for RM179 million or 13% of the overall value of timber and timber products exported during the first quarter of 2017.

At the same time, export volume of various timber products declined including moulding (2%), fibreboard (3%), veneer (14%), particle board (23%), laminated board/flooring (39%), woodchips (44%), dowel (83%) and blockboard (91%) compared to the corresponding period in 2016.

(Table 5, 6, 7, 8, 9 & 10)

Outlook

For the first quarter of 2017, most timber companies recorded low log production volume due to the long Chinese New Year holidays besides the unfavourable weather.

Industry players were also advised to explore ways and means to sustain the industry by sourcing raw materials from planted forests aside from embarking on research and development (R&D) to identify fast growing tree species with high economic value.

trade statistics SARAWAK

TABLE 1
EXPORT SUMMARY OF TIMBER AND TIMBER PRODUCTS FROM SARAWAK

PRODUCTS	2017 ^P January - March			2016 ^P January - March			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
LOG	573,420	307,440	21.60	681,668	432,228	26.66	(15.88)	(28.87)
SAWNTIMBER	129,602	195,765	13.75	133,896	186,822	11.52	(3.21)	4.79
PLYWOOD	413,040	741,459	52.09	429,294	791,482	48.82	(3.79)	(6.32)
VENEER	24,855	37,893	2.66	27,643	44,134	2.72	(10.08)	(14.14)
LAMINATED BOARD / FLOORING	1,531	5,952	0.42	2,631	9,774	0.60	(41.81)	(39.10)
MOULDING	834	2,163	0.15	951	2,218	0.14	(12.28)	(2.48)
DOWEL	9	71	0.00	96	412	0.03	(90.29)	(82.77)
FIBREBOARD	41,324	73,061	5.13	43,215	75,562	4.66	(4.38)	(3.31)
BLOCKBOARD	137	192	0.01	1,768.96	2,130.00	0.13	(92.26)	(90.99)
PARTICLE BOARD	12,682	8,385	0.59	17,441	10,895	0.67	(27.28)	(23.04)
OTHER PRODUCTS*	24,541	22,137	1.56	22,364	23,528	1.45	9.74	(5.91)
OTHER PRODUCTS**[Units]	6,593	11,159	0.78	6,893	10,660	0.66	(4.35)	4.68
WOODCHIP [Tonne]	36,240	17,648	1.24	71,050	31,501	1.94	(48.99)	(43.98)
TOTAL (m³) (RM)	1,221,976	1,423,325	100	1,360,967	1,621,346	100	(10.21)	(12.21)

***OTHER TIMBER PRODUCTS:**

- Briquette
- Core Plugs
- Densified wood
- Door & door frames
- Finger jointed
- Furniture and furniture parts
- Laminated beam
- Laminated post
- Laminated Veneer Lumber (LVL)
- Railways sleepers
- Wooden fences
- Wooden gates
- Wooden pellet
- Wooden pegs & stakes

****OTHER TIMBER PRODUCTS:**

- Furniture
- Wooden pallet

Notes:

- > Fibreboard include MDF and HDF
- > Total of volume (m³) does not includes woodchips (tonne) and other product (units)
- > a = actual data & total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]
- > p = preliminary data & total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]

EXPORT VALUE (%) OF MAJOR TIMBER & TIMBER PRODUCTS
FROM SARAWAK (RM'000) : 2017 / 2016

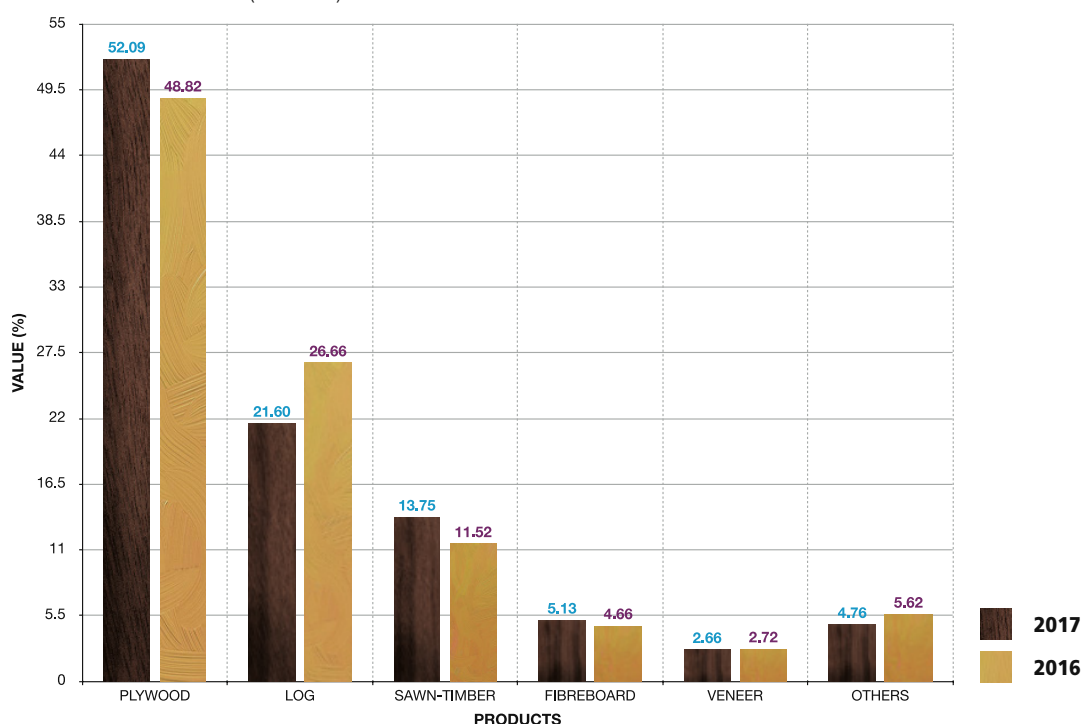


TABLE 2
EXPORT OF LOGS BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - March			2016 ^P January - March			% Change 2017 / 2016	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
INDONESIA	262,133	45,254	14.72	164,422	32,900	7.61	59.43	37.55
INDIA	233,342	202,241	65.78	404,324	314,501	72.76	(42.29)	(35.69)
VIETNAM	33,464	22,945	7.46	33,537	21,927	5.07	(0.22)	4.64
TAIWAN	32,659	28,469	9.26	50,924	42,150	9.75	(35.87)	(32.46)
CHINA	5,310	3,815	1.24	12,898	8,822	2.04	(58.83)	(56.76)
KOREA	3,441	1,892	0.62	2,564	1,425	0.33	34.23	32.77
JAPAN	3,043	2,776	0.90	12,999	10,503	2.43	(76.59)	(73.57)
UNITED STATES	27	48	0.02	-	-	-	100.00	100.00
TOTAL	573,420	307,440	100	681,668	432,228	100	(15.88)	(28.87)

EXPORT VALUE (%) OF LOGS TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016

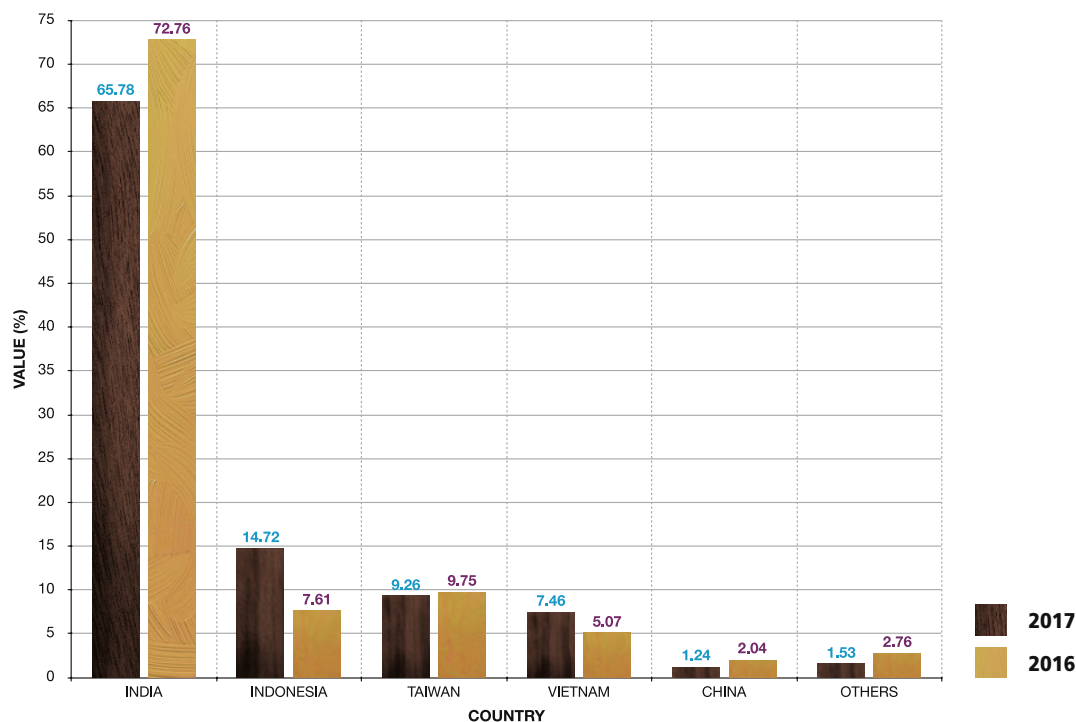


TABLE 3
EXPORT OF SAWN-TIMBER BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - March			2016 ^P January - March			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
PHILIPPINES	51,571	67,561	34.51	58,431	75,266	40.29	(11.74)	(10.24)
MIDDLE EAST	29,698	57,628	29.44	23,683	40,023	21.42	25.40	43.99
THAILAND	22,743	28,370	14.49	16,820	21,216	11.36	35.22	33.72
TAIWAN	10,473	13,437	6.86	13,723	13,792	7.38	(23.68)	(2.57)
JAPAN	4,330	10,043	5.13	4,485	10,111	5.41	(3.47)	(0.67)
KOREA	3,496	6,290	3.21	4,930	8,650	4.63	(29.10)	(27.28)
CHINA	2,416	2,995	1.53	2,410	2,680	1.43	0.22	11.75
SRI LANKA	1,141	2,176	1.11	3,388	5,986	3.20	(66.32)	(63.65)
INDIA	1,006	2,087	1.07	301	613	0.33	234.64	240.46
MALDIVES	829	2,195	1.12	661	994	0.53	25.51	120.82
OTHERS*	1,899	2,983	1.52	5,065	7,491	4.01	(62.51)	(60.18)
TOTAL	129,602	195,765	100	133,896	186,822	100	(3.21)	4.79

***OTHER DESTINATIONS:**

- AUSTRALIA
- HONG KONG
- MALAYSIA (Peninsular or Sabah-free zon)
- MAURITIUS
- PAKISTAN
- REUNION
- SEYCHELLES
- SINGAPORE
- SOUTH AFRICA
- UNITED STATES

EXPORT VALUE (%) OF SAWN-TIMBER TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016

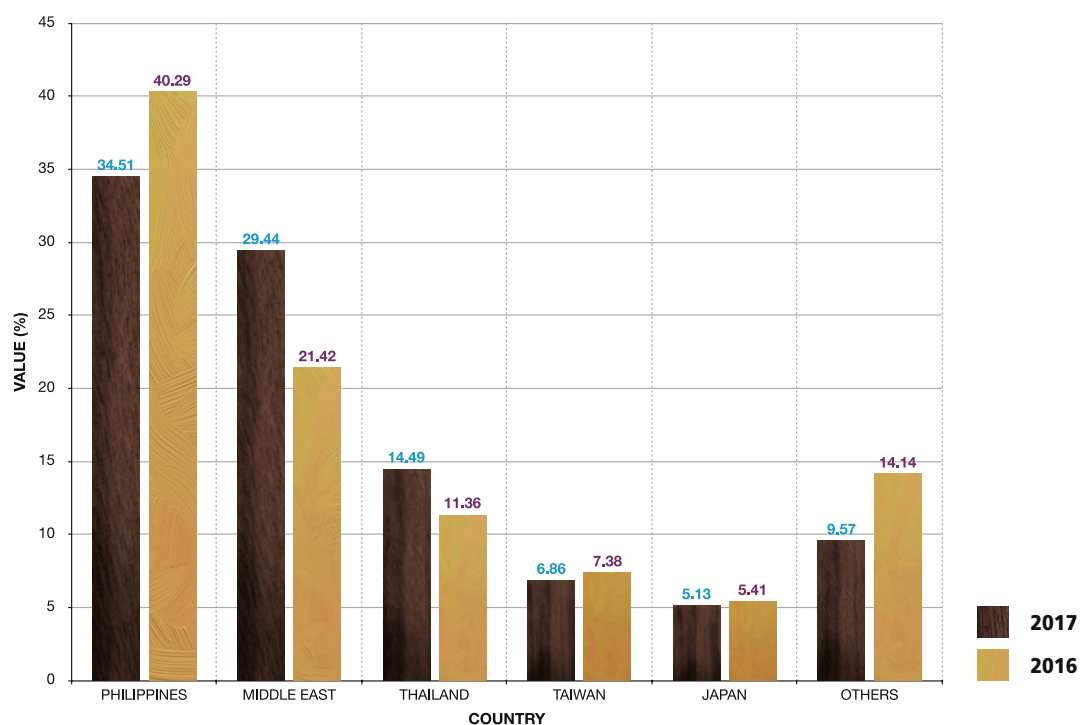


TABLE 4
EXPORT OF PLYWOOD BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - March			2016 ^P January - March			% Change 2017 / 2016	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	253,840	477,944	64.46	244,109	476,900	60.25	3.99	0.22
KOREA	57,876	89,936	12.13	52,848	90,110	11.38	9.52	(0.19)
MIDDLE EAST	35,683	54,183	7.31	48,971	71,747	9.06	(27.13)	(24.48)
TAIWAN	35,210	56,885	7.67	38,689	62,810	7.94	(8.99)	(9.43)
CHINA	5,213	9,205	1.24	6,954	13,384	1.69	(25.04)	(31.22)
HONG KONG	5,050	9,352	1.26	8,635	16,269	2.06	(41.52)	(42.52)
INDIA	3,503	8,448	1.14	2,684	6,998	0.88	30.50	20.72
THAILAND	2,810	6,203	0.84	2,602	5,268	0.67	7.99	17.75
MEXICO	2,605	5,956	0.80	1,309	2,528	0.32	98.99	135.60
AUSTRALIA	2,541	6,248	0.84	4,379	10,342	1.31	(41.97)	(39.59)
OTHERS*	8,707	17,099	2.31	18,113	35,126	4.44	(51.93)	(51.32)
TOTAL	413,040	741,459	100	429,294	791,482	100	(3.79)	(6.32)

***OTHER DESTINATIONS:**

- BRUNEI DARUSSALAM
- CANADA
- DJIBOUTI
- EGYPT
- MALAYSIA (Peninsular or Sabah-free zon)
- NEW ZEALAND
- NOTHERN MARIANA ISLANDS
- PAKISTAN
- PHILIPPINES
- SINGAPORE
- SOLOMON ISLANDS
- SOUTH AFRICA
- TURKEY
- UNITED KINGDOM
- VIETNAM

EXPORT VALUE (%) OF PLYWOOD TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016

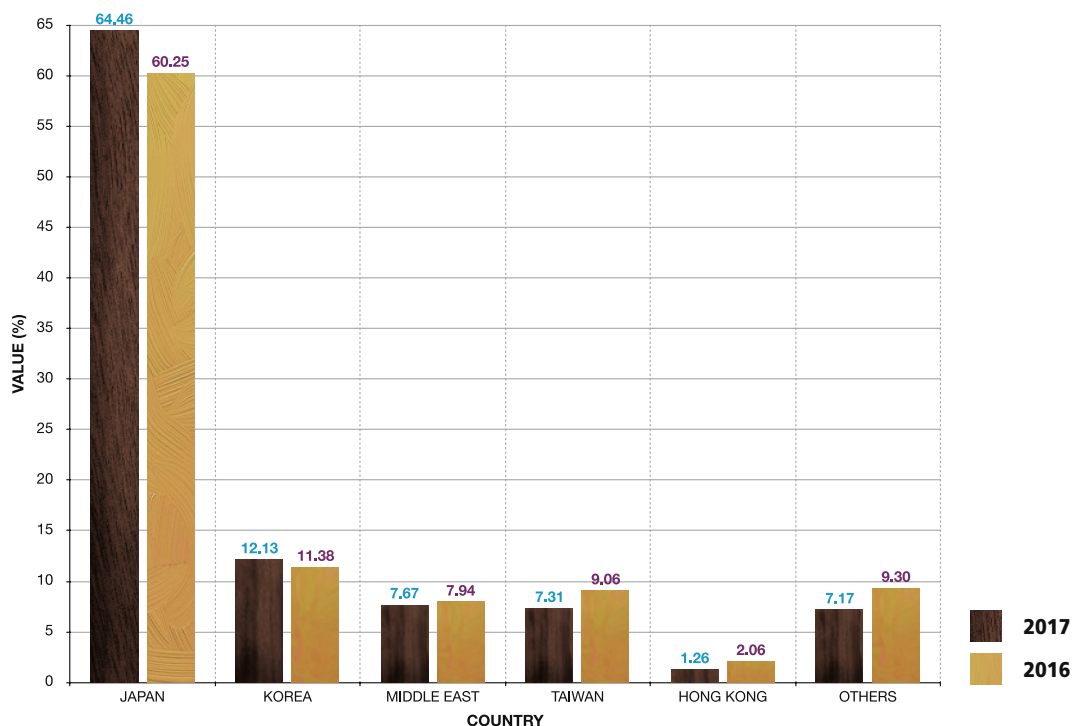


TABLE 5
EXPORT OF VENEER BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - March			2016 ^P January - March			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
KOREA	12,967	21,339	56.31	14,847	24,846	56.30	(12.66)	(14.11)
TAIWAN	8,446	10,659	28.13	9,772	12,939	29.32	(13.57)	(17.62)
CHINA	1,424	1,906	5.03	913	1,222	2.77	55.89	55.97
JAPAN	984	2,400	6.33	1,510	3,471	7.86	(34.85)	(30.86)
PHILIPPINES	539	641	1.69	-	-	-	100.00	100.00
AUSTRALIA	260	946	2.50	601	1,656	3.75	(56.64)	(42.87)
BRUNEI DARUSSALAM	235	2	0.01	-	-	-	100.00	100.00
TOTAL	24,855	37,893	100	27,643	44,134	100	(10.08)	(14.14)

EXPORT VALUE (%) OF VENEER TO MAJOR DESTINATIONS
(RM'000) : 2017 / 2016

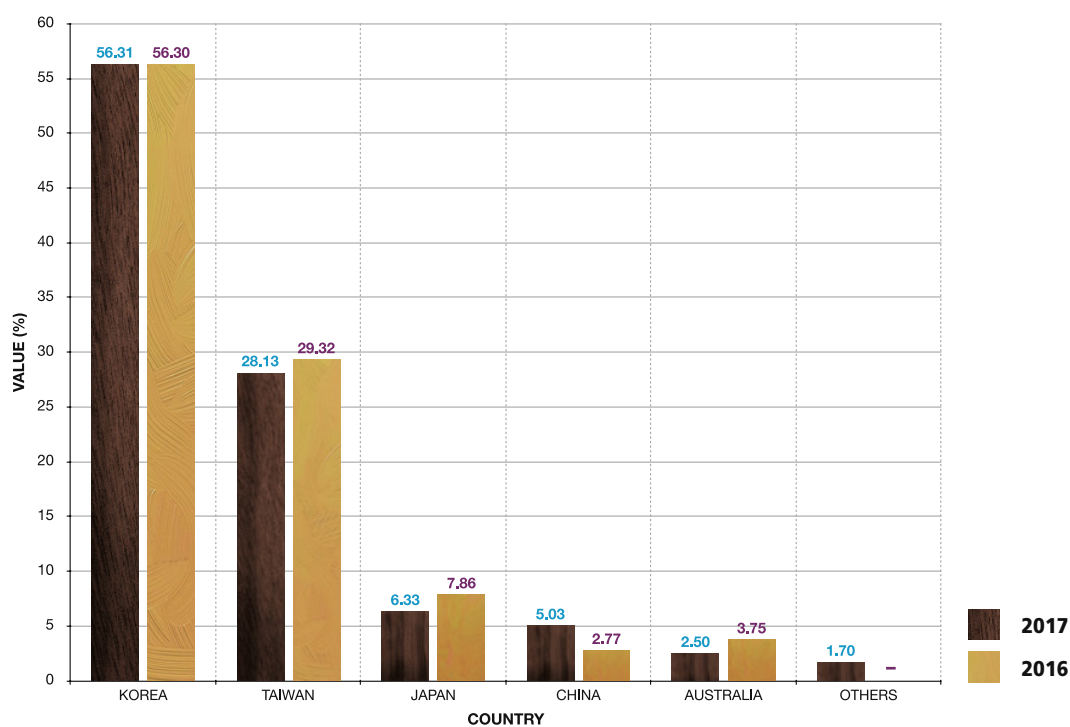


TABLE 6
EXPORT OF LAMINATED BOARD/FLOORING BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - March			2016 ^P January - March			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
UNITED STATES	647	3,068	51.55	1,333	6,153	62.95	(51.47)	(50.14)
TAIWAN	351	874	14.68	377	914	9.35	(6.75)	(4.38)
VIETNAM	332	1,406	23.62	390	1,402	14.34	(14.73)	0.29
INDONESIA	70	198	3.33	113	193	1.97	(38.17)	2.59
KOREA	46	118	1.98	257	591	6.05	(82.21)	(80.03)
MYANMAR	32	162	2.72	-	-	-	100.00	100.00
BRUNEI DARUSSALAM	29	77	1.29	47	172	1.76	(37.63)	(55.23)
MIDDLE EAST	23	49	0.82	45	138	1.41	(48.77)	(64.49)
AUSTRALIA	-	-	-	9	16	0.16	(100.00)	(100.00)
JAPAN	-	-	-	39	158	1.62	(100.00)	(100.00)
OTHERS*	-	-	-	20	37	0.38	(100.00)	(100.00)
TOTAL	1,531	5,952	100	2,631	9,774	100	(41.81)	(39.10)

***OTHER DESTINATIONS:**

- SINGAPORE

EXPORT VALUE OF LAMINATED BOARD / FLOORING TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016

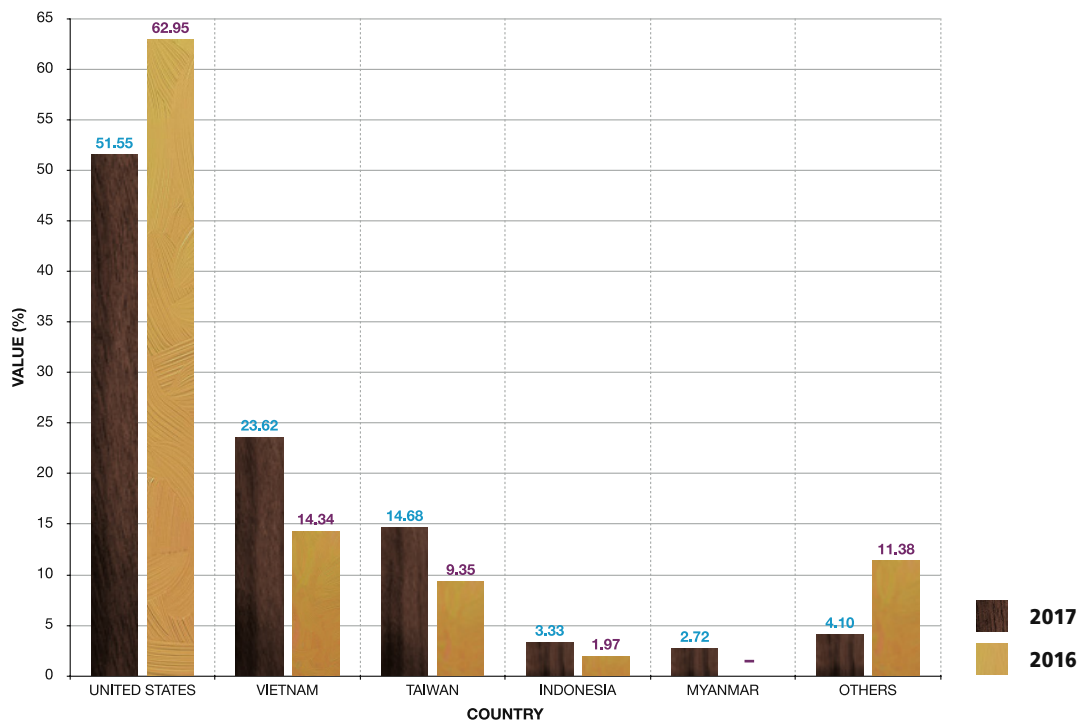


TABLE 7
EXPORT OF MOULDING BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - March			2016 ^P January - March			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	740	1,819	84.10	595	1,306	58.88	24.38	39.28
KOREA	46	133	6.15	193	503	22.68	(76.36)	(73.56)
SOUTH AFRICA	27	90	4.16	-	-	-	100.00	100.00
AUSTRALIA	23	121	5.59	33	207	9.33	(32.32)	(41.55)
MALDIVES	-	-	-	20	37	1.67	(100.00)	(100.00)
SINGAPORE	-	-	-	21	39	1.76	(100.00)	(100.00)
UNITED STATES	-	-	-	89	126	5.68	(100.00)	(100.00)
TOTAL	834	2,163	100	951	2,218	100	(12.28)	(2.48)

EXPORT VALUE OF MOULDING TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016

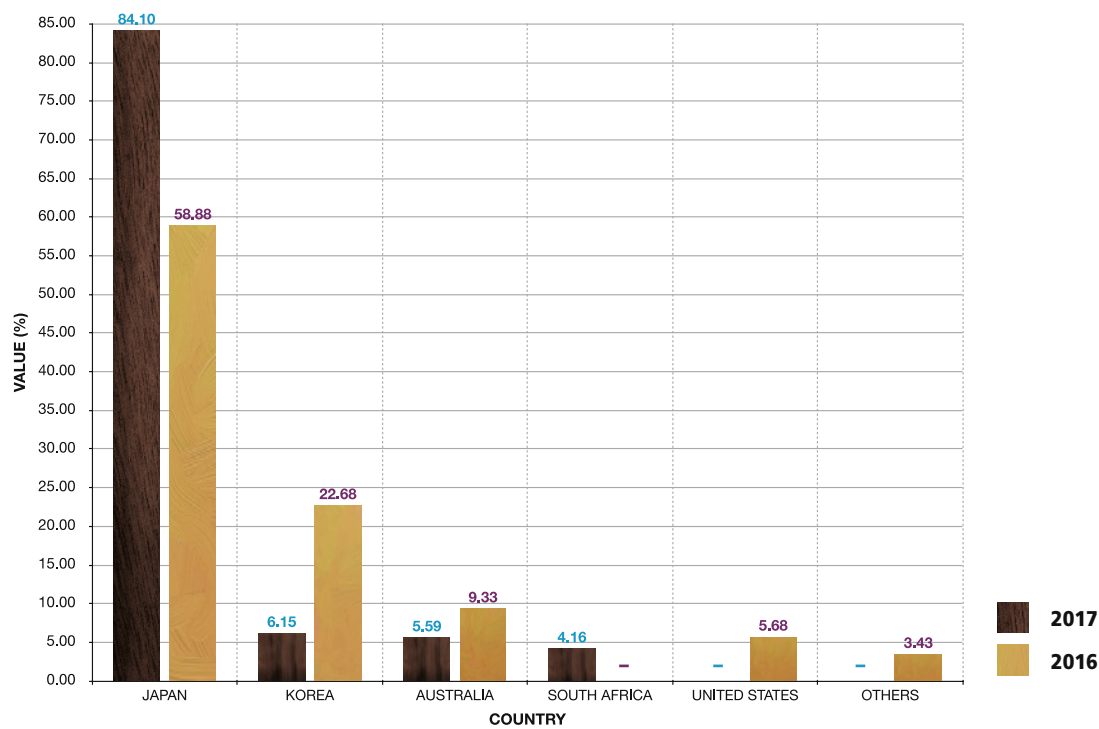


TABLE 8
EXPORT OF DOWEL BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - March			2016 ^P January - March			% Change 2017 / 2016	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
EU	9	71	100.00	36	173	41.99	(74.26)	(58.96)
JAPAN	-	-	-	8	53	12.86	(100.00)	(100.00)
SOUTH AFRICA	-	-	-	23	63	15.29	(100.00)	(100.00)
UNITED STATES	-	-	-	28	123	29.85	(100.00)	(100.00)
TOTAL	9	71	100	96	412	100	(90.29)	(82.77)

EXPORT VALUE OF DOWEL TO MAJOR DESTINATIONS
(RM'000) : 2017 / 2016

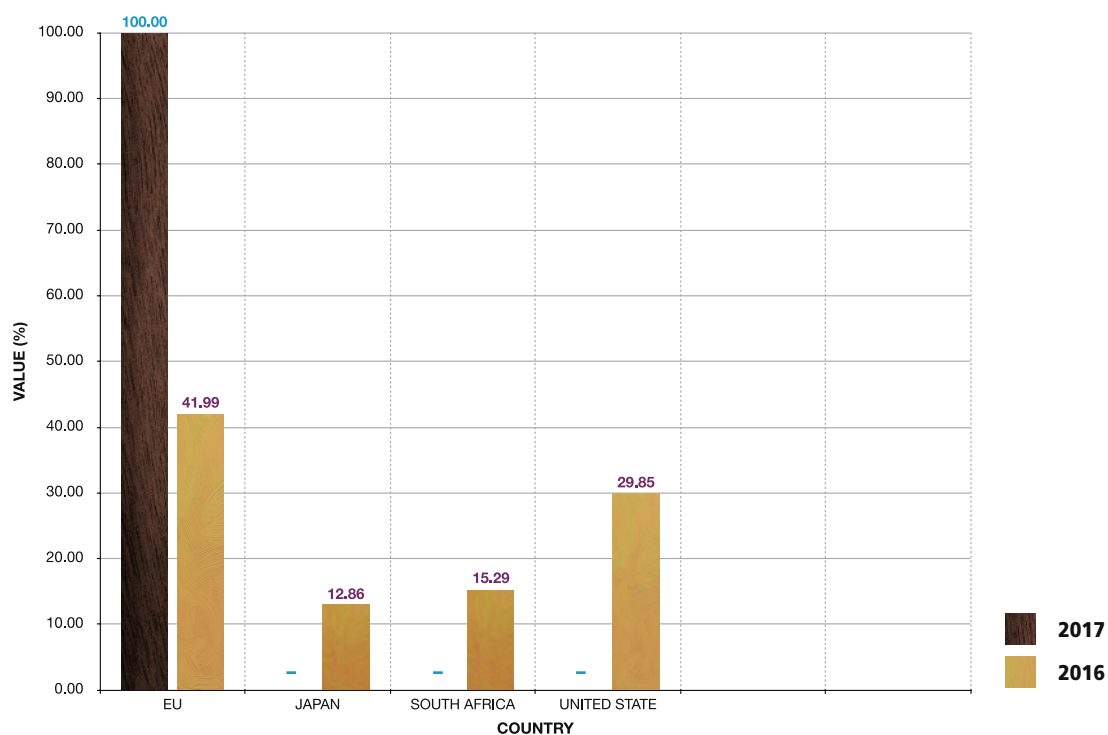


TABLE 9
EXPORT OF FIBREBOARD BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - March			2016 ^P January - March			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	33,287	59,800	81.85	35,942	63,180	83.61	(7.39)	(5.35)
PHILIPPINES	2,754	4,011	5.49	2,452	3,478	4.60	12.35	15.32
KOREA	1,768	3,139	4.30	257	472	0.62	588.34	565.04
INDONESIA	1,682	2,768	3.79	1,602	2,572	3.40	5.04	7.62
VIETNAM	1,359	2,671	3.66	1,504	2,718	3.60	(9.65)	(1.73)
TAIWAN	243	459	0.63	1,280	2,851	3.77	(81.04)	(83.90)
INDIA	225	206	0.28	-	-	-	100.00	100.00
BRUNEI DARUSSALAM	5	7	0.01	90	63	0.08	(94.39)	(88.89)
EU	-	-	-	68	194	0.26	(100.00)	(100.00)
CHINA	-	-	-	22	34	0.04	(100.00)	(100.00)
TOTAL	41,324	73,061	100	43,215	75,562	100	(4.38)	(3.31)

EXPORT VALUE OF FIBREBOARD TO MAJOR DESTINATIONS
(RM'000) : 2017 / 2016

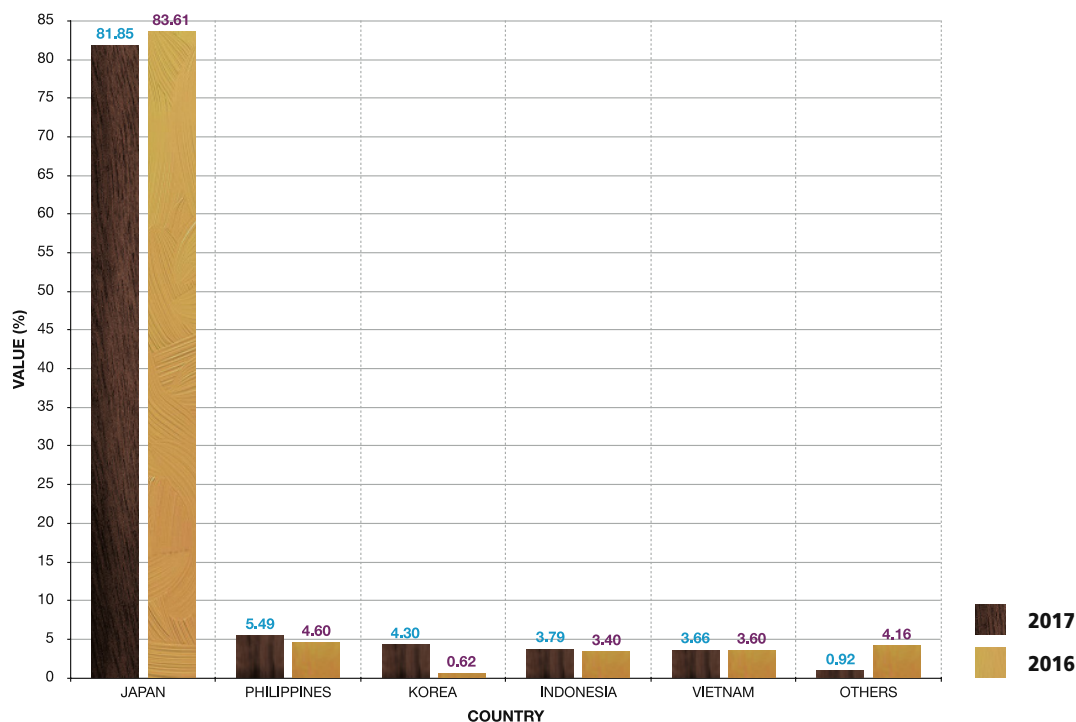


TABLE 10
EXPORT OF PARTICLE BOARD BY COUNTRY OF DESTINATIONS

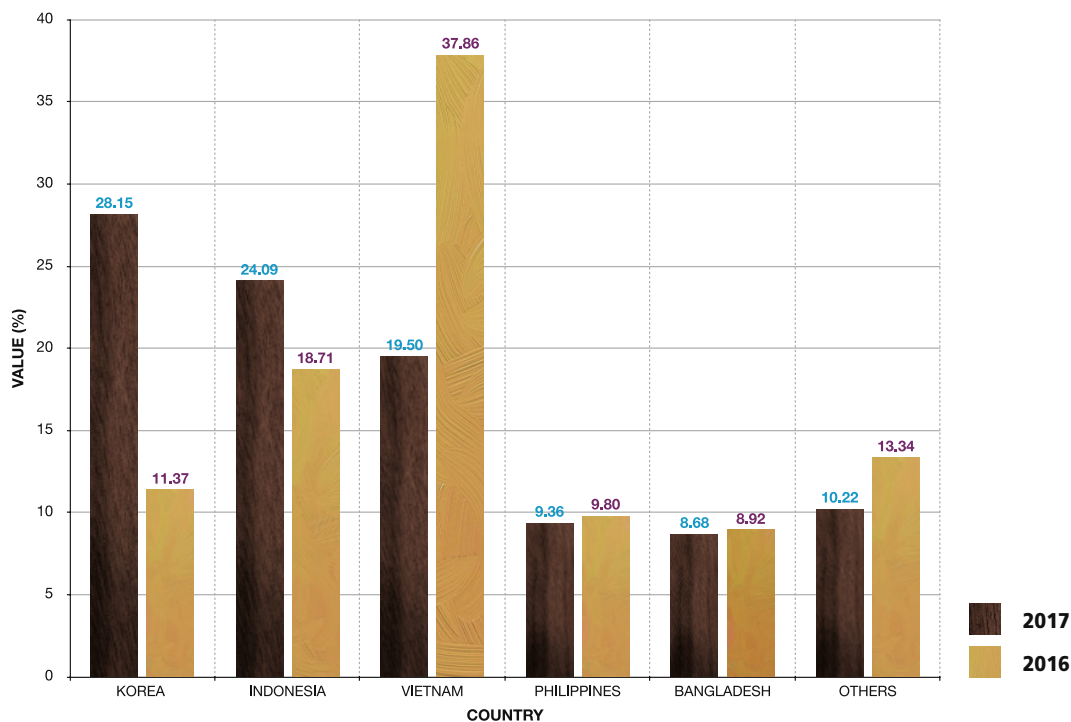
DESTINATIONS	2017 ^P January - March			2016 ^P January - March			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
KOREA	3,366	2,360	28.15	1,853	1,239	11.37	81.61	90.48
INDONESIA	3,065	2,020	24.09	3,246	2,038	18.71	(5.58)	(0.88)
VIETNAM	2,467	1,635	19.50	6,377	4,125	37.86	(61.32)	(60.36)
PHILIPPINES	1,286	785	9.36	1,736	1,068	9.80	(25.92)	(26.50)
BANGLADESH	1,191	728	8.68	1,644	972	8.92	(27.53)	(25.10)
CHINA	557	379	4.52	-	-	-	100.00	100.00
JAPAN	514	343	4.09	450	275	2.52	14.29	24.73
SINGAPORE	129	76	0.91	-	-	-	100.00	100.00
BRUNEI DARUSSALAM	107	59	0.70	378	189	1.73	(71.65)	(68.78)
MIDDLE EAST	-	-	-	21	14	0.13	(100.00)	(100.00)
OTHERS*	-	-	-	1,734	975	8.95	(100.00)	(100.00)
TOTAL	12,682	8,385	100	17,441	10,895	100	(27.28)	(23.04)

***OTHER DESTINATIONS:**

- INDIA
- SRI LANKA

EXPORT VALUE OF PARTICLE BOARD TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016





RM 25

The Malaysian Grading Rules For Sawn Hardwood Timber (English) (2009 Edition)

RM 25

Commercial Timber Species Of Sarawak (a set of 3)

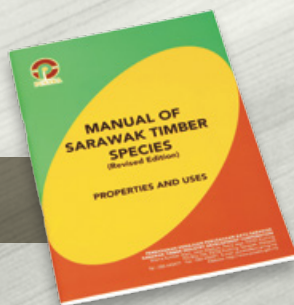


RM 20

Sarawak Timber Industry Directory (2015/2016)

RM 10

Manual Of Sarawak Timber Species (Revised Edition)



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