

perkasa

sarawak timber industry development corporation

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quarterly magazine



Creating business
and employment
opportunities through
**Bukit Mina Wildlife
Corridor Conservation**





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Editorial Team

Advisor

Datu Haji Sarudu Haji Hoklai
General Manager

Chief Editor

Tuan Haji Hashim Haji Bojet
Deputy General Manager

Editor

Sharifah Norolah Binti Wan Ahmad
Corporate Affairs Manager

Writer

Norman Botes Noma

Market Performance / Trade Statistics

Ermi Fariza Rambli



Sarawak Timber Industry Development Corporation (STIDC)

Wisma Sumber Alam, Jalan Stadium, Petra Jaya,
93050 Kuching,
P.O.Box 194, 93702 Kuching, Sarawak, Malaysia.

Tel: 6082-473000 Fax: 6082-442691

E-mail: stidc@pusaka.gov.my

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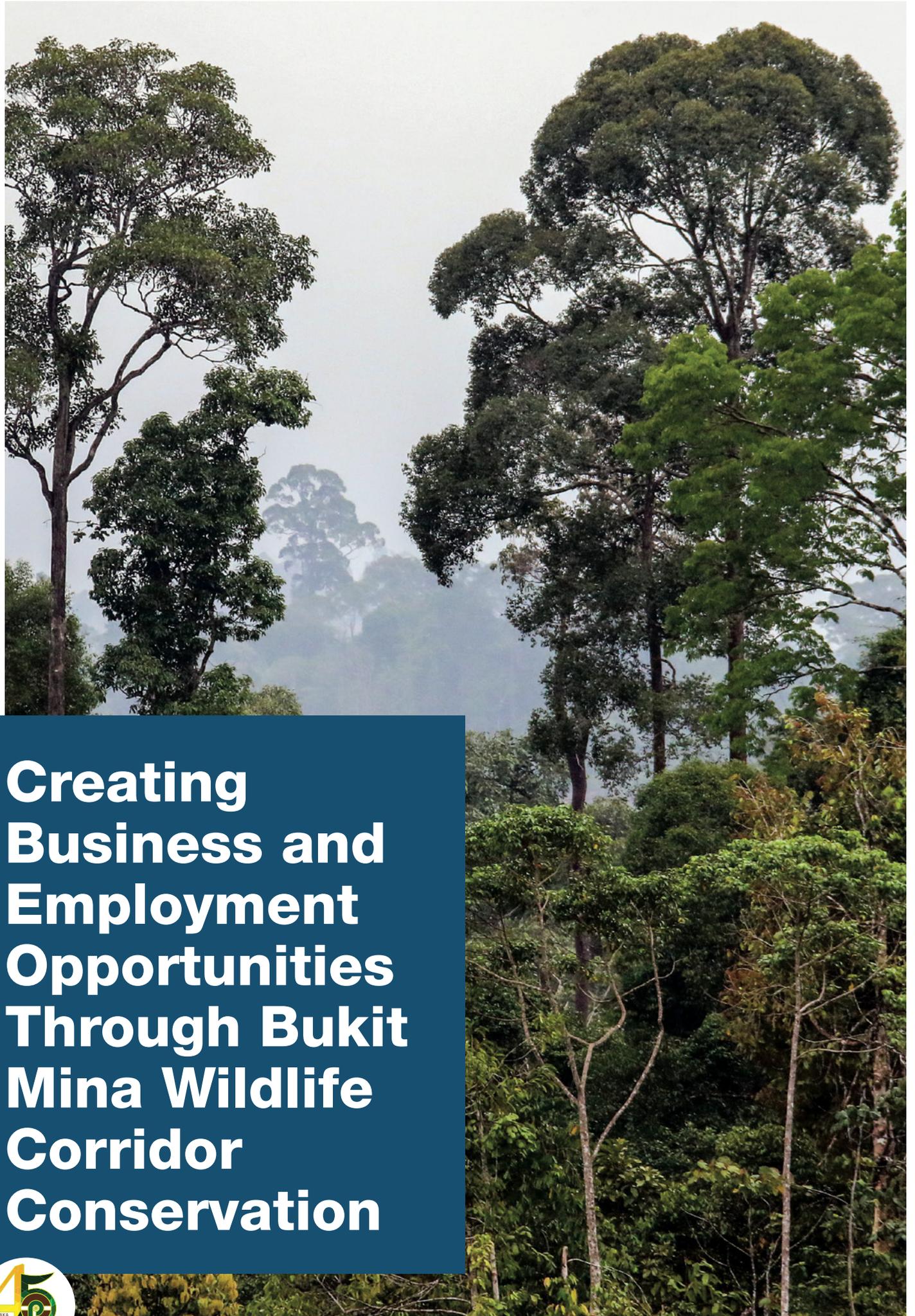
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editorial

In its stride for holistic transformation, STIDC subscribes to four strategic thrusts namely industry transformation, revenue diversification, process excellence and regulatory enforcement. In tandem with this, we participated in various competitions and won several awards. These include the 5-Star Rating (Excellence Award) for its financial management based on accountability index by the National Audit Department, Productivity Champion Award by MPC, 4-Star Rating in Innovative and Creative Circle and Silver Award by TIMEPIECE II in the Excellence Team Convention for Sabah and Sarawak Region, Gold Medal by D'Count10 and POTOXYLON Group in Team Excellence Convention for Sabah and Sarawak Region, 3-Star Rating and Top 5 QE Group in public sector by POTOXYLON Group and 2-Star Rating by D'Count10 Group in Team Excellence Convention National Level, and the Certificate of Appreciation by MPC for being the moderator for LEAN Convention.

The awards augured well with the state government's aspiration to inculcate excellence culture among the state government agencies besides manifesting our compliance to all the requirements and regulations set by assessors.

More importantly, the awards mark the beginning of our journey for continuous improvement towards higher level of achievement. We, however, will not be complacent with our achievement but will continue to strive for the best.



Creating Business and Employment Opportunities Through Bukit Mina Wildlife Corridor Conservation

Sarawak is moving in pace with the national aspiration to achieve RM12 billion in export earnings from furniture and furniture parts



Sarawak Registered 6.562% Growth in Export Earnings From Furniture and Furniture Parts

Sarawak is moving in pace with the national aspiration to achieve RM12 billion in export earnings from furniture and furniture parts by 2020.

Sarawak earned RM46.63 million from the export of furniture and furniture parts in 2017 compared with RM43.57 million in 2016. This

represented a growth of 6.562 percent. The major markets were Japan, USA, Brunei Darussalam, South Korea and Australia.

The steady growth in export earnings was attributed to consistent efforts in promoting the furniture and furniture parts both locally and internationally.

The local promotional activities included the annual Sarawak Furniture and Home Expo and the bi-annual Sarawak Timber and SMEs Expo. The international promotional activities included the Malaysian International Furniture Fair (MIFF) and the Export Furniture Exhibition (EFE). Similar activities were also carried out at the annual Consumer Fair in Brunei Darussalam.

Sarawak hopes to establish a furniture industrial park equipped with necessary facilities in order to assist the industry players to scale new height.

Sarawak also aims to plant one million hectares of fast growing tree species to ensure sustainable supply of raw materials for the local furniture industry. The tree species include Acacia mangium, Eucalyptus globulus Labill, Kelampayan (*Anthocephalus cadamba*), Sentang (*Azadirachta excelsa*), Engkabang (*Shorea macrophylla*), Benuang (*Octomeles sumatrana*), etc.

Presently, STIDC is collaborating with University Malaysia Sarawak (UNIMAS) to groom a pool of young professional furniture designers in order to help the industry players to compete in an open market.

Through these initiatives, it is hoped that the furniture sector of Sarawak would strive for the better taking advantage of the immense opportunities particularly in the ASEAN countries which have a combined population of 600 million people and also the increasing middle-income group in China.

Raising Professional Young Furniture Designers Through POYOD

This is in tandem with the aspiration to transform the furniture sector into a high income industry by 2030



Back from left: Robica, Nurul, Rudy, Mohd. Sazrin and Iwan
Seated: Calvin

STIDC embarks into Pool of Young Designers (POYOD) programme to raise professional young furniture designers. Through this initiative, STIDC hopes to provide the local furniture industry with skilled furniture designers. This is in tandem with the aspiration to transform the furniture sector into a high income industry by 2030.

in Designing Technology were selected to participate in this programme since January 2018.

The selection was based on the STIDC-UNIMAS Furniture Designing Competition 2016 under the KURSI-PUSAKA Programme.

Presently, the participants are undergoing a year training programme with a prominent furniture industry player in Sarawak. The participants are Calvin Renang Anak Tumbai,

Iwan Hamdan, Mohd. Sazrin Bin Jamali, Nurul Hidayu Binti Ahmad Mortadza, Robica Sapok Tingang and Rudy Edi.

Prior to this, they were given the opportunity to display their designs and prototypes at the Malaysia International Furniture Fair 2017 in Kuala Lumpur. Plans are underway to provide them with wider international exposure.

An induction course was also organised by STIDC to familiarise them with POYOD

programme and to provide insights into the markets, trends and furniture designs in the global markets, incentives and entrepreneurship.

Registration for the second batch of POYOD programme is in progress.

“This programme is good because it develops our skills particularly in terms of designing, communication, problem solving and self confidence. I hope it will continue in order to groom young designers”.

📍 **Calvin Renang Anak Tumbai**

“I find this programme beneficial because it exposes us with real working environment and helps us to develop new products. The

knowledge and skills acquired through this programme are vital for our future career development”.

📍 **Iwan Hamdan**

“This is a platform to gain industrial designing, production and marketing skills. It is an opportunity to explore and succeed in industrial designing”.

📍 **Mohd. Sazrin Bin Jamali**

“I am glad to be part of this programme because it gives me the useful information about working environment, production and communication which are totally different from university life. I hope it will continue for the benefit of the future graduates”.

📍 **Nurul Hidayu Binti Ahmad Mortadza**

“This programme is good for my future because it moulds me into a professional designer. It is essential for fresh graduates particularly those with the passion for designing. Through this programme, we learn about production, self confidence, customer service and problem solving”.

📍 **Robica Sapok Tingang**

“This programme is an eye opener for me. I gives me new insight into industrial designing skills and production. At the same time, I also gain exposure in terms of real working environment”.

📍 **Rudy Edi**



• Products designed by POYOD participants

Tanjung Manis To Be A Vibrant Port City By 2030



His Excellency Tun Pehin Sri Haji Abdul Taib sharing his insight into the development of Tanjung Manis •

The ultimate goal is to make Tanjung Manis an eco-tourism hub in the next ten years

Tanjung Manis is poised to grow into a vibrant port city by 2030 due to massive development currently taking place and in the future. Head of State, His Excellency Tun Pehin Sri Haji Abdul Taib Mahmud said, this augurs well with the economic landscape of Sarawak which is business and export oriented.

The ultimate goal is to make Tanjung Manis an eco-tourism hub in the next ten years to eliminate rural-urban migration. According to him, this is possible due to the diverse economic activities of Tanjung Manis with the influx of people working and doing business there.

“Based on feedbacks from investors, Tanjung Manis is an ideal place for

business due to its strategic location and availability of land. Because of this, it was envisioned as the development hub of the central region of Sarawak. In addition, Tanjung Manis has the potential for expansion compared to the densely populated towns in Sarawak,” Tun Pehin Sri Haji Abdul Taib said.

He added that the development of Tanjung Manis Port (TMP) is timely due to the steady population growth of Tanjung Manis. It also complements other ports particularly in Kuching and Bintulu. TMP, therefore, has the potential to become a modern port in the Rajang Basin to serve as catalyst for the development of Tanjung Manis and other sectors such as palm oil, agriculture, aquaculture, shipbuilding, and many more.



An aerial view of Tanjung Manis •

Tremendous multiplier effects brought by the development of Tanjung Manis

Tanjung Manis is poised to be a prominent economic hub in the Rajang Basin and under SCORE in the next five years

Tremendous multiplier effects were brought by the development of Tanjung Manis particularly in terms of employment and business opportunities as well as public amenities. These were attributed to the building of infrastructure such as roads, bridges, airport and commercial centre.

The availability of public amenities and infrastructure helps to spur Tanjung Manis into a vibrant township with diverse economic activities including agriculture, aquaculture, shipbuilding, palm oil, oil and gas and deep-sea fishing.

To facilitate the development of Tanjung Manis, a sixteen-storey administrative centre is in store. Groundbreaking ceremony of this project is coming soon.

The Honourable Datu Haji Len Talif Salleh, Kuala Rajang Assemblyman and Assistant Minister of Urban Planning, Land Administration and Environment envisaged Tanjung Manis as a prominent economic hub in the Rajang Basin and under Sarawak Corridor of Renewable Energy (SCORE) in the next five years. Towards



that end, the Sarikei-Bintangor-Tanjung Manis Road will be built to propel the development of Tanjung Manis.

Collaboration between STIDC, other government agencies and the local communities is, therefore, vital to ensure the success of the projects.

11 March 2018 marked the 28th Anniversary of STIDC direct involvement

in the development of Tanjung Manis. The Tanjung Manis Day was held to share information regarding the development and the investment opportunities available in Tanjung Manis. The event was graced by Datu Haji Len. Also present were Tuan Haji Hashim Haji Bojet, STIDC Deputy General Manager, representatives of government departments and agencies and community leaders.

STIDC emerged champion in Chief Minister's Quality Award

STIDC emerged champion in the Chief Minister's Quality Award 2017 under the category of statutory bodies.

STIDC has been participating in the Innovative and Creative Circle (ICC) since 2011. On 18-20 October 2017, four ICCs namely Macrophylla, The Hummer,

Agathis and BML V2 represented STIDC in the State Civil Service ICC Convention in Miri, Sarawak.

Both Macrophylla and The Hummer won the 4-Star Award. Agathis and BML V2, on the other hand, won the 3-Star and 2-Star Award respectively.

STIDC is committed to rendering quality services in consonance with the national long-term development programme (TN50) to make Malaysia the top 20 country in the world by 2050. One of the objectives of TN50 is to develop innovative and creative civil servants through bottom-up approach.

Datu Haji Sarudu (centre) and STIDC staff posing after the award presentation ceremony in conjunction with the Sarawak State Civil Service Day on 13 December 2017





“These achievements marked a new milestone in our quest for continuous improvement. Although we are proud of our achievements, we will not be complacent. We hope to inculcate innovative and creative culture among the staff of STIDC and its subsidiaries”.

☞ **Datu Haji Sarudu Haji Hoklai**
STIDC General Manager

“Thanks God for our achievement. I am glad that our team managed to achieve 4-Star Award for our SHARK project (innovative portable table saw ideal for cottage furniture industry). This is our second project. In 2015, we achieved 3-Star Award in the ICC Convention. I would like to thank our management as well as the team members for their undivided support in ensuring our success”.

☞ **Bernie Thomas**
Team Leader, The Hummer



“I am grateful and proud that our hard work finally paid-off. Through this project, good rapport and team spirit were built among our team members. Thank you to Macrophylla members for your commitment to ensure the success of our team”.

☞ **Muhammad Khairudin Bin Suut**
Team Leader, Macrophylla

“I am proud of our achievement because we were among the winners. The achievement means recognition to our project and to our tireless efforts.

☞ **Khairul Rizduan**
Team Leader, Agathis



“I am proud of our achievement. It was a good experience for the members. It also served as a platform to build confidence and to promote healthy competition among the members. Throughout the project, the members were very supportive”

☞ **Azman Mahli**
Team Leader, BML V2



**Leveraging On Digital Technology
In The Advancement Of Timber Industry**

Leveraging on digital technology for the advancement of timber industry

This year marks the 45th Anniversary of the Sarawak Timber Industry Development Corporation (STIDC) in spearheading the advancement of timber industry of Sarawak.

Datu Haji Sarudu Bin Haji Hoklai, General Manager of STIDC launched the anniversary tagline 'Leveraging on digital technology in the advancement of timber industry', in conjunction with the monthly staff assembly at Wisma Sumber Alam.

The tagline augurs well with the state government's aspiration to ensure a major paradigm shift in our development strategy by embracing digital world. Digital technology helps to boost income and to build a robust and thriving economy with the ultimate goal to improve living standards.

Digital technology is powerful in generating opportunities for our communities and businesses besides enhancing connectivity, competitiveness and productivity. It is, therefore, timely to broaden our horizon by

strengthening our digital connection with the rest of the world.

Numerous activities are in store in commemoration of the anniversary including the wood-based industry seminar, CSR activities, family day, and sport and recreational activities. The celebration will culminate in a grand dinner slated for April 2018 to coincide with the retirement of Datu Haji Sarudu.

Continuous OSH Campaigns carried out accross the state

Concerted efforts were made to promote Occupational Safety and Health (OSH) in the wood-based sector of Sarawak as well as among the STIDC staff. These were evident by the continuous OSH Campaigns carried out across the state by the Department of Safety and Health (DOSH), Sarawak Timber Association and STIDC.

The first OSH Campaign of the year was held at STIDC Headquarters in

Kuching, Sarawak on 22 January 2018. The campaign was conducted by Mr. Sadiyuk Henry Rigit, Head of Enforcement Section of DOSH. He was assisted by Mr. Samsudin Abdul Aziz.

The campaign highlighted the Occupational Safety and Health Act (OSHA) 1994; Philosophy and Guiding Principle of OSHA 1994; The Sections of OSHA 1994; and The Main Provisions of OSHA 1994.

Other important topics discussed were Notification of Accident, Dangerous Occurrence, Occupational Poisoning and Occupational Disease (NADOPOD), Occupational Safety and Health Committee and Hazard Identification, Risk Assessment and Risk Control (HIRARC).

The one day campaign was attended by 25 STIDC staff. STIDC also aspires to organise First Aid Training for its staff in the near future.



Mr. Sadiyuk (seated in the centre) posing with the participants •



• Mr. Sadiyuk (left) assisting the participants with HIRARC group assignment



• Mr. Samsudin (standing) helping the participants with HIRARC exercise

Creativity and Innovation New Horizon

Creativity and Innovation is one of the strategic thrusts of the Sarawak Civil Service Action Plan (2010-2020). It aims to attain the world class civil service through various initiatives such as High Performance Teams, Shared

Values, Key Focus Activity (KFA) Labs and KFA site visits for awards.

STIDC subscribes to this Action Plan and participates actively in the creativity and innovation activities including in the

national and international conventions and conferences.

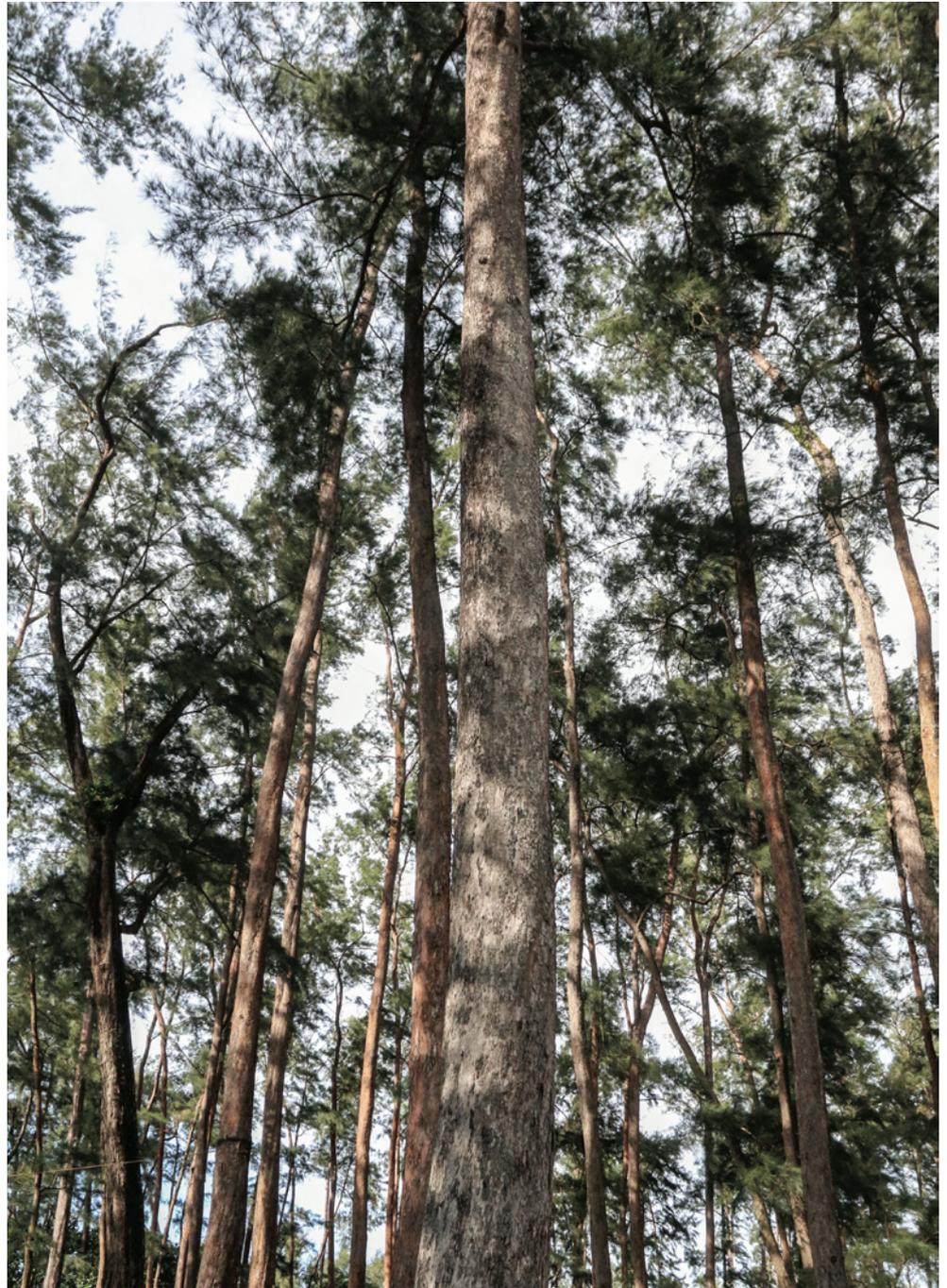
Creativity and Innovation Eco-System Briefing was also organised with the State Service Modernisation Unit of the Chief Minister's Department, on 26 January 2018. The briefing featured the creativity and innovation new horizon by acculturating and strengthening innovation in the state civil service.

The creativity and innovation new horizon focuses on:

- the establishment of Innovation and Creativity Circle (ICC) Hybrid;
- reduction of ICC members to the minimum of two and maximum of ten members;
- simple and flexible tool application;
- social and service delivery;
- contested categories based on invention and enhancement;
- development of effective innovation;
- provision of 10% of the training financial allocation of an agency;
- specific project presentation;
- optimising the use of Public Sector Innovation Hub;
- applying a more flexible methods and technique based on ICC project implementation;
- integrated evaluation mechanism;
- project development through commercialisation, replication and participation in innovation contest; and
- distribution of commercialization proceeds.

The briefing was conducted by Mr. Dolhadi Haji Marzuki, Head of the State Service Modernisation Unit of the Chief Minister's Department.





DF CIRCULAR NO. 2/2018

Revision of Planted Forest Endorsement Fees (Revision) And Transportation Fees For Harwood Timber Sendirian Berhad

Please be informed that the revised fee for planted forest timber and transportation fees for Harwood Timber Sendirian Berhad were approved by the Right Honourable Chief Minister/Minister of Urban Development and Natural Resources and shall come into effect on 1st March 2018.

- (i) Revision of the endorsement fee for planted forest from RM0.50 per m³ to RM1.50 per m³; and
- (ii) Charging RM1 per m³ for the work in tracking the movement of logs through the issuance of Shipping Pass or Land Transport Pass.

2017 market performance

for January to December

Export Value of Logs & Timber Products

The export value of logs and timber products increased by 3.5% to RM6.1 billion in 2017 compared to RM5.9 billion in 2016.

This was attributed to the increase in export value of various timber products such as sawn-timber (2%), plywood (12%), laminated board/flooring (6%), moulding (15%), fibreboard (3%) and block board (53%).

Weaker export value were however, recorded for logs (14%), veneer (15%), dowels (36%), particle board (5%) and woodchips (6%).

Plywood being the major contributor accounted for 53% of the total export value at RM3.3 billion, followed by logs (20% at RM1.2 billion) and sawn-timber (13% at RM511 million). **(Table 1)**

Logs

2017 saw the decrease in export volume of logs by 9% to 2.2 million m³ from 2.5 million m³ and in value by 14% to RM1.2 billion from RM1.4 billion due to reduced demand from traditional markets including India, Taiwan and Vietnam.

Indonesia emerged the top consumer and increased its import volume of Acacia wood by 29% to 1.1 million m³ from 875,000 m³. This was followed by India who reduced its import volume by 28% to 858,000 m³ from 1.2 million m³ and Taiwan also reduced by 46% to 94,000 m³ from 173,000 m³.

The average FOB unit value of logs dropped by 5% from RM570 in 2016 to RM540 in 2017. **(Table 2)**

Other Timber products

Other timber products included veneer, dowels, moulding, particleboard, fibreboard, block board, laminated board, woodchips and others accounted for RM846 million or 14% of the overall export value of timber and timber products in 2017.

The export volume of veneer decreased by 17% and followed by dowels (28%), particle board (16%) and woodchips (10%).

The export volume of laminated board/flooring, however, increased by 2% and followed by moulding (28%), fibreboard (4%) and block-board (37%) compared to the same period last year. **(Table 5, 6, 7, 8, 9 & 10)**

Outlook

The surge in export earnings in 2017 was attributed to the increase in export value of plywood from RM2.9 billion in 2016 to RM3.4 billion in 2017. Similarly, the export value of sawn-timber also grew by 2% from RM785 million in 2016 to RM803 million in 2017.

The timber market outlook is still promising due to steady demand from traditional markets including Japan, Korea and China.

The State Government is focusing on sustainable forest management to make sure that industry players comply with international market standards and at the same time implementing the Sarawak Timber Legality Verification System (STLVS) based on the Inter Agency Standard Operating Procedure. STLVS allows third-party audit verification.



TABLE 1
EXPORT SUMMARY OF TIMBER AND TIMBER PRODUCTS FROM SARAWAK

PRODUCTS	2017 ^P January - December			2016 ^a January - December			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
LOG	2,238,278	1,208,083	19.67	2,455,678	1,400,927	23.61	(8.85)	(13.77)
SAWNTIMBER	510,514	803,329	13.08	521,538	785,146	13.23	(2.11)	2.32
PLYWOOD	1,742,251	3,283,950	53.47	1,701,813	2,926,335	49.31	2.38	12.22
VENEER	116,181	175,224	2.85	140,405	205,329	3.46	(17.25)	(14.66)
LAMINATED BOARD / FLOORING	10,049	38,192	0.62	9,834	36,031	0.61	2.19	6.00
MOULDING	5,756	12,580	0.20	4,513	10,909	0.18	27.53	15.32
DOWELS	280	1,096	0.02	388	1,720	0.03	(27.67)	(36.28)
FIBREBOARD	173,624	308,220	5.02	167,505	297,827	5.02	3.65	3.49
BLOCKBOARD	3,067	4,083	0.07	2,240	2,672	0.05	36.88	52.81
PARTICLE BOARD	66,308	43,779	0.71	78,514	46,247	0.78	(15.55)	(5.34)
OTHER PRODUCTS*	111,054	144,588	2.35	84,636	100,660	1.70	31.21	43.64
OTHER PRODUCTS**[Units]	667,795	46,628	0.76	27,660	43,570	0.73	2314.30	7.02
WOODCHIP [Tonne]	182,840	72,074	1.17	202,955	77,072	1.30	(9.91)	(6.48)
TOTAL (m³) (RM)		6,141,826	100		5,934,445	100		3.49

***OTHER TIMBER PRODUCTS:**

- Charcoal
- Core Plugs
- Chopping Board
- Densified wood
- Door Skin
- Door & door frames
- Finger jointed
- Lamin Board
- Laminated beams
- Laminated post
- Railways sleepers
- Shuttering Board
- Laminated Veneer Lumber (LVL)
- Wooden fences
- Wooden Frames
- Wooden Lattice
- Wooden Stakes
- Wooden pellet

****OTHER TIMBER PRODUCTS:**

- Door & door frames
- Furniture & Furniture Parts

Notes:

- > Fibreboard include MDF and HDF
- > Total of volume (m3) does not includes woodchips (tonne) and other product (units)
- > a = actual data & total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]
- > p = preliminary data & total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]

EXPORT VALUE (%) OF MAJOR TIMBER & TIMBER PRODUCTS
FROM SARAWAK (RM'000) : 2017 / 2016

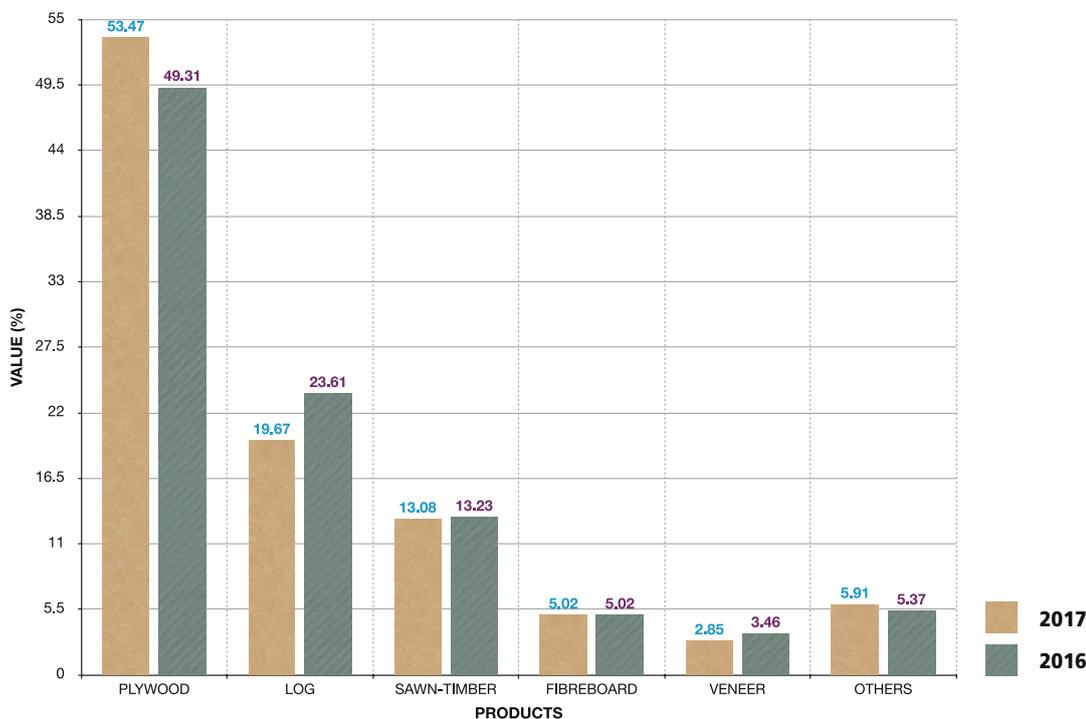


TABLE 2
EXPORT OF LOGS BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - December			2016 ^P January - December			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
INDONESIA	1,128,392	203,075	16.81	875,141	166,864	11.91	28.94	21.70
INDIA	858,665	799,850	66.21	1,184,587	932,841	66.59	(27.51)	(14.26)
TAIWAN	93,946	84,201	6.97	173,371	142,845	10.20	(45.81)	(41.05)
VIETNAM	81,273	56,727	4.70	135,251	87,675	6.26	(39.91)	(35.30)
JAPAN	40,543	40,456	3.35	53,499	47,147	3.37	(24.22)	(14.19)
CHINA	24,958	17,192	1.42	18,199	12,649	0.90	37.14	35.92
KOREA	10,474	6,535	0.54	15,629	10,906	0.78	(32.98)	(40.08)
UNITED STATES	27	48	0.00	-	-	-	100.00	100.00
TOTAL	2,238,278	1,208,083	100	2,455,678	1,400,927	100	(8.85)	(13.77)

EXPORT VALUE (%) OF LOGS TO MAJOR DESTINATIONS
(RM'000) : 2017 / 2016

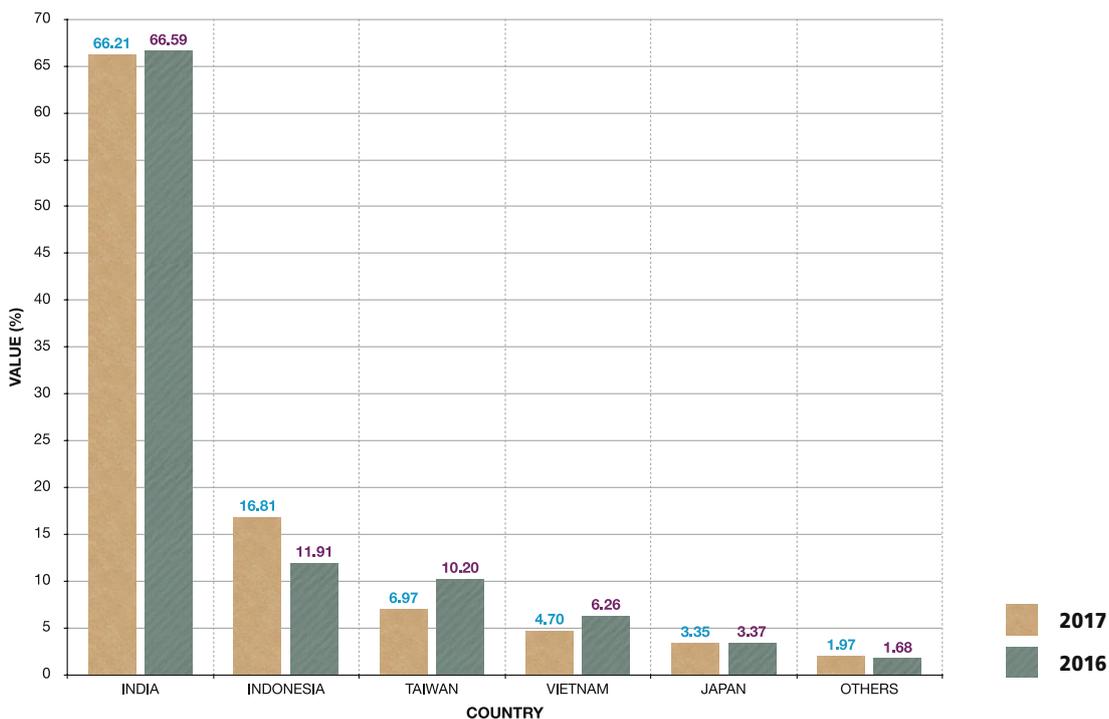


TABLE 3
EXPORT OF SAWN-TIMBER BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - December			2016 ^P January - December			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
PHILIPPINES	172,502	254,785	31.72	170,261	226,898	28.90	1.32	12.29
MIDDLE EAST	114,350	217,254	27.04	135,619	256,479	32.67	(15.68)	(15.29)
THAILAND	84,221	108,609	13.52	72,276	87,172	11.10	16.53	24.59
TAIWAN	53,980	69,768	8.68	54,183	59,896	7.63	(0.37)	16.48
KOREA	20,689	35,820	4.46	25,273	41,189	5.25	(18.14)	(13.04)
JAPAN	17,086	39,564	4.92	19,346	41,539	5.29	(11.68)	(4.75)
CHINA	16,366	19,995	2.49	10,172	11,577	1.47	60.90	72.71
INDIA	9,559	17,197	2.14	2,796	5,171	0.66	241.93	232.58
SRI LANKA	5,813	12,527	1.56	10,949	19,813	2.52	(46.90)	(36.77)
MALDIVES	3,724	9,047	1.13	3,141	7,222	0.92	18.54	25.26
OTHERS*	12,222	18,764	2.34	17,524	28,190	3.59	(30.25)	(33.44)
TOTAL	510,514	803,329	100	521,538	785,146	100	(2.11)	2.32

***OTHER DESTINATIONS:**

- AUSTRALIA
- BRUNEI DARUSSALAM
- HONG KONG
- MALAYSIA (Peninsular or Sabah-free zone)
- MAURITIUS
- PAKISTAN
- REUNION
- SEYCHELLES
- SINGAPORE
- SOUTH AFRICA
- UNITED STATES
- VIETNAM

EXPORT VALUE (%) OF SAWN-TIMBER TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016

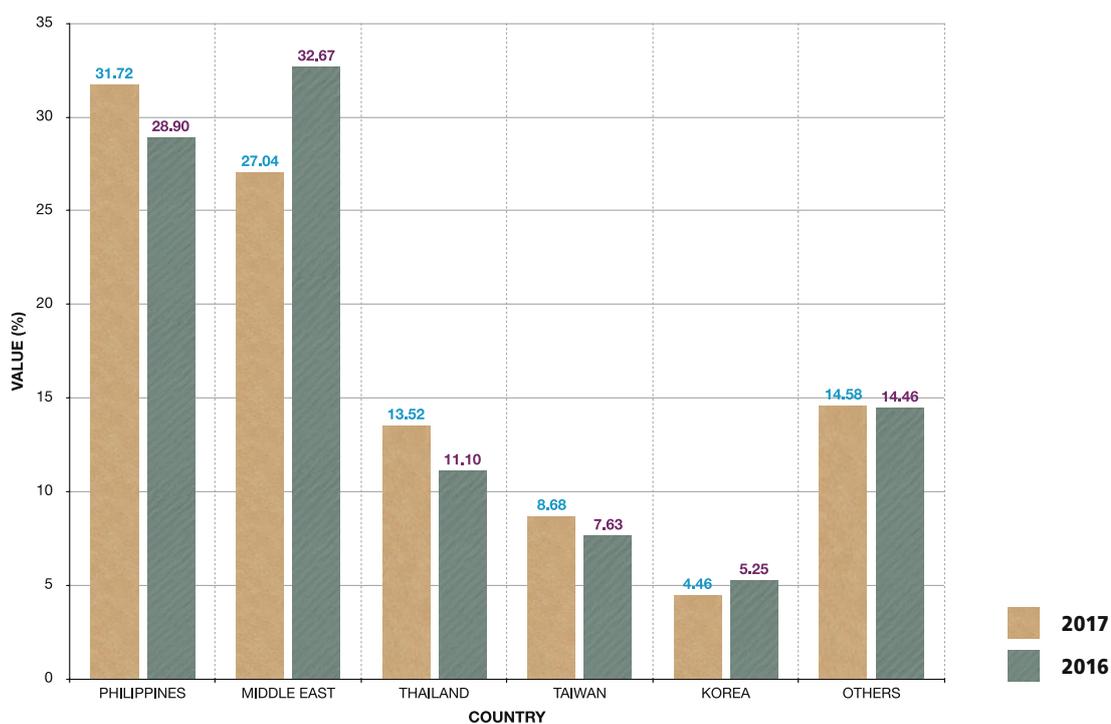


TABLE 4
EXPORT OF PLYWOOD BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - December			2016 ^P January - December			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	1,051,262	2,096,187	63.83	963,284	1,753,361	59.92	9.13	19.55
KOREA	231,437	391,219	11.91	210,002	318,245	10.88	10.21	22.93
MIDDLE EAST	181,172	280,340	8.54	221,138	316,677	10.82	(18.07)	(11.47)
TAIWAN	128,191	207,497	6.32	142,019	217,715	7.44	(9.74)	(4.69)
CHINA	26,193	48,509	1.48	24,635	44,933	1.54	6.33	7.96
HONG KONG	25,406	47,412	1.44	33,209	59,685	2.04	(23.50)	(20.56)
UNITED STATES	22,578	46,355	1.41	8,649	16,970	0.58	161.06	173.16
INDIA	14,724	35,946	1.09	9,831	23,767	0.81	49.77	51.25
AUSTRALIA	14,440	36,107	1.10	17,640	42,622	1.46	(18.14)	(15.28)
BRUNEI DARUSSALAM	9,444	15,640	0.48	11,831	19,199	0.66	(20.17)	(18.54)
OTHERS	37,401	78,739	2.40	59,575	113,161	3.87	(37.22)	(30.42)
TOTAL	1,742,251	3,283,950	100	1,701,813	2,926,335	100	2.38	12.22

***OTHER DESTINATIONS:**

- BANGLADESH
- CANADA
- COMOROS
- DJIBOUTI
- EGYPT
- EU
- FIJI
- INDONESIA
- MALAYSIA (Peninsular or Sabah-free zone)
- MALDIVES
- MEXICO
- MYANMAR
- NEW ZEALAND
- NORTHERN MARIANA ISLAND
- PAKISTAN
- PAPUA NEW GUINEA
- PHILIPPINES
- SEYCHELLES
- SINGAPORE
- SOLOMON ISLANDS
- SOMALIA
- SOUTH AFRICA
- SRI LANKA
- THAILAND
- TURKEY
- VIETNAM

EXPORT VALUE (%) OF PLYWOOD TO MAJOR DESTINATIONS
(RM'000) : 2017 / 2016

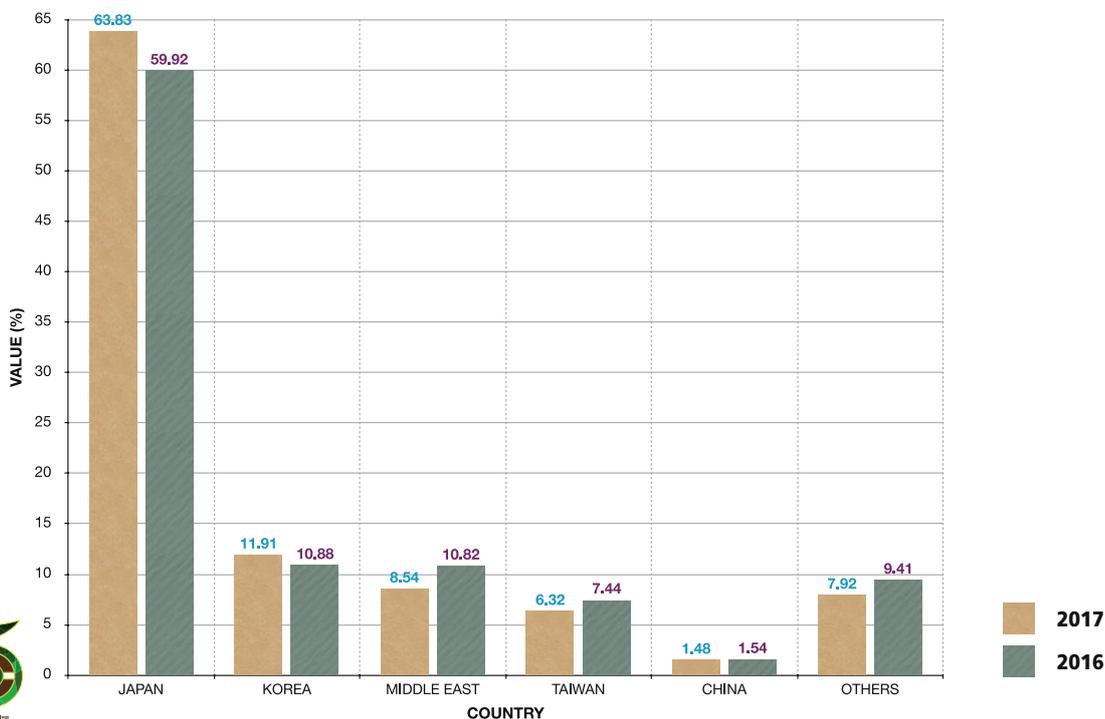


TABLE 5
EXPORT OF VENEER BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - December			2016 ^P January - December			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
KOREA	53,854	87,076	49.69	62,526	97,484	47.48	(13.87)	(10.68)
TAIWAN	48,448	62,629	35.74	65,784	84,379	41.09	(26.35)	(25.78)
CHINA	6,020	7,773	4.44	4,699	5,695	2.77	28.11	36.48
JAPAN	4,414	10,069	5.75	4,997	11,141	5.43	(11.66)	(9.62)
PHILIPPINES	1,711	2,106	1.20	620	1,234	0.60	176.08	70.60
AUSTRALIA	1,465	5,495	3.14	1,746	5,351	2.61	(16.10)	2.70
BRUNEI DARUSSALAM	269	77	0.04	11	28	0.01	2358.42	179.90
SINGAPORE	-	-	-	22	17	0.01	(100.00)	(100.00)
TOTAL	116,181	175,224	100	140,405	205,329	100	(17.25)	(14.66)

EXPORT VALUE (%) OF VENEER TO MAJOR DESTINATIONS
(RM'000) : 2017 / 2016

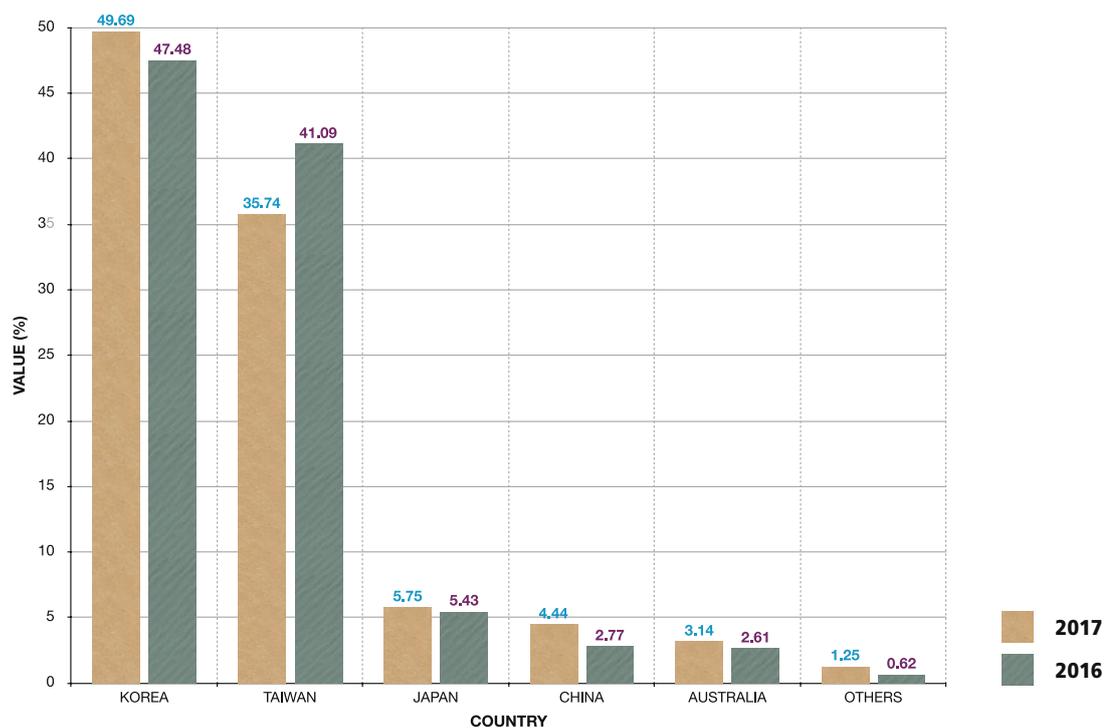


TABLE 6
EXPORT OF LAMINATED BOARD/FLOORING BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - December			2016 ^P January - December			% Change 2017 / 2016	
	Volume (M ²)	FOB Value (RM'000)	Value %	Volume (M ²)	FOB Value (RM'000)	Value %	Volume	Value
UNITED STATES	4,201	18,624	48.76	4,377	19,777	54.89	(4.02)	(5.83)
VIETNAM	2,809	10,925	28.60	2,596	9,195	25.52	8.21	18.82
TAIWAN	1,315	3,350	8.77	1,231	3,081	8.55	6.81	8.70
INDONESIA	667	1,951	5.11	416	982	2.73	60.15	98.70
KOREA	354	857	2.24	822	1,639	4.55	(56.97)	(47.72)
BRUNEI DARUSSALAM	255	845	2.21	163	652	1.81	55.91	29.57
MYANMAR	131	733	1.92	-	-	-	100.00	100.00
MIDDLE EAST	115	235	0.61	91	226	0.63	26.81	3.98
SINGAPORE	100	290	0.76	20	37	0.10	386.46	689.39
EU	68	275	0.72	-	-	-	100.00	100.00
OTHERS*	35	107	0.28	117	442	1.23	(70.14)	(75.76)
TOTAL	10,049	38,192	100	9,834	36,031	100	2.19	6.00

***OTHER DESTINATIONS:**

- AUSTRALIA
- CANADA
- CHINA
- JAPAN

EXPORT VALUE OF LAMINATED BOARD / FLOORING TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016

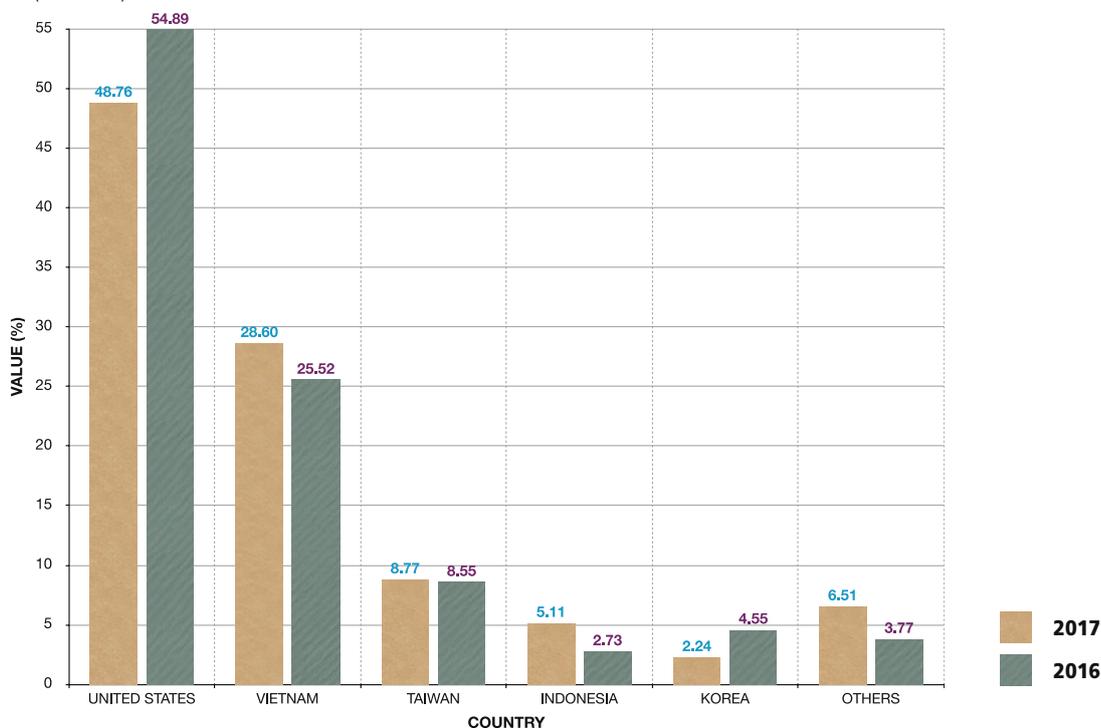


TABLE 8
EXPORT OF DOWEL BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - December			2016 ^P January - December			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
SOUTH AFRICA	151	538	49.09	156	497	28.92	(2.88)	8.21
UNITED STATES	72	357	32.59	97	464	26.95	(26.15)	(22.91)
INDIA	45	114	10.43	18	100	5.80	145.02	14.69
EU	9	71	6.47	99	557	32.38	(90.68)	(87.26)
JAPAN	3	15	1.41	17	102	5.95	(83.89)	(84.89)
TOTAL	280	1,096	100	388	1,720	100	(27.67)	(36.25)

EXPORT VALUE OF DOWEL TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016

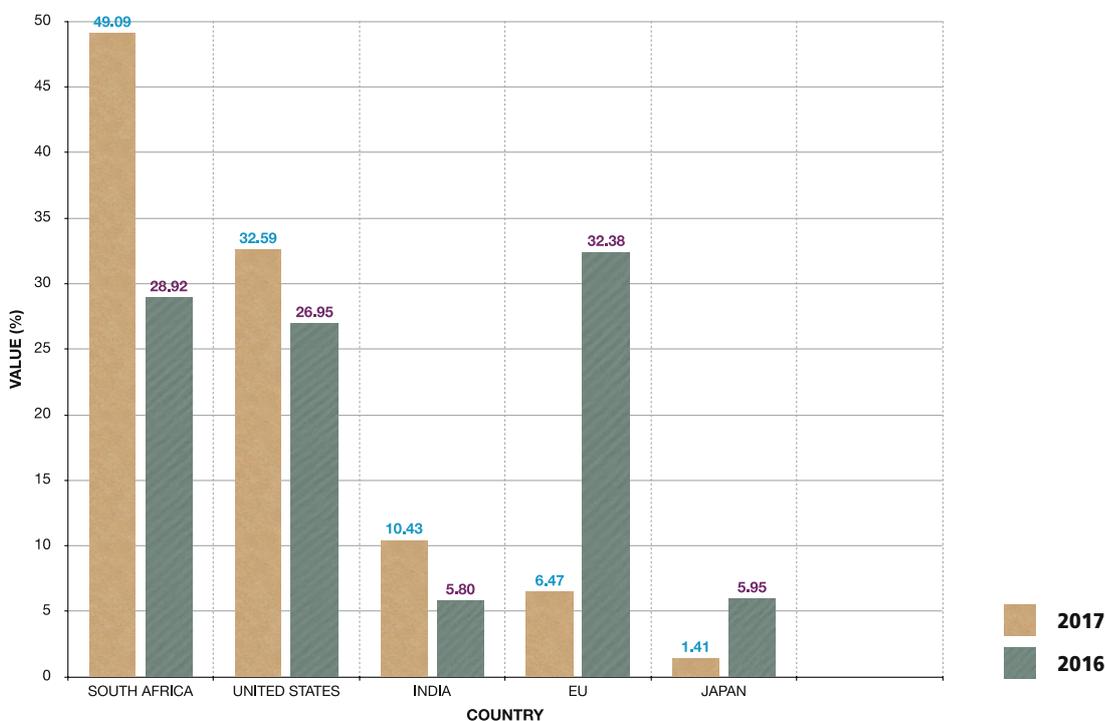


TABLE 9
EXPORT OF FIBREBOARD BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - December			2016 ^P January - December			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	135,985	244,796	79.42	130,690	240,097	80.62	4.05	1.96
PHILIPPINES	12,418	18,945	6.15	12,470	16,698	5.61	(0.42)	13.46
INDONESIA	7,857	12,364	4.01	6,804	10,635	3.57	15.47	16.26
VIETNAM	6,395	12,418	4.03	6,787	13,152	4.42	(5.77)	(5.58)
KOREA	4,596	8,382	2.72	3,888	7,270	2.44	18.19	15.30
TAIWAN	2,649	4,762	1.55	3,802	7,276	2.44	(30.32)	(34.54)
INDIA	1,734	2,159	0.70	2,114	1,172	0.39	(17.96)	84.19
PAKISTAN	1,291	2,763	0.90	-	-	-	100.00	100.00
SOUTH AFRICA	553	1,417	0.46	-	-	-	100.00	100.00
BRUNEI DARUSSALAM	97	96	0.03	395	271	0.09	(75.46)	(64.47)
OTHERS*	48	116	0.04	555	1,256	0.42	(91.35)	(90.75)
TOTAL	173,624	308,220	100	167,505	297,827	100	3.65	3.49

***OTHER DESTINATIONS:**

- EU
- THAILAND
- CHINA

EXPORT VALUE OF FIBREBOARD TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016

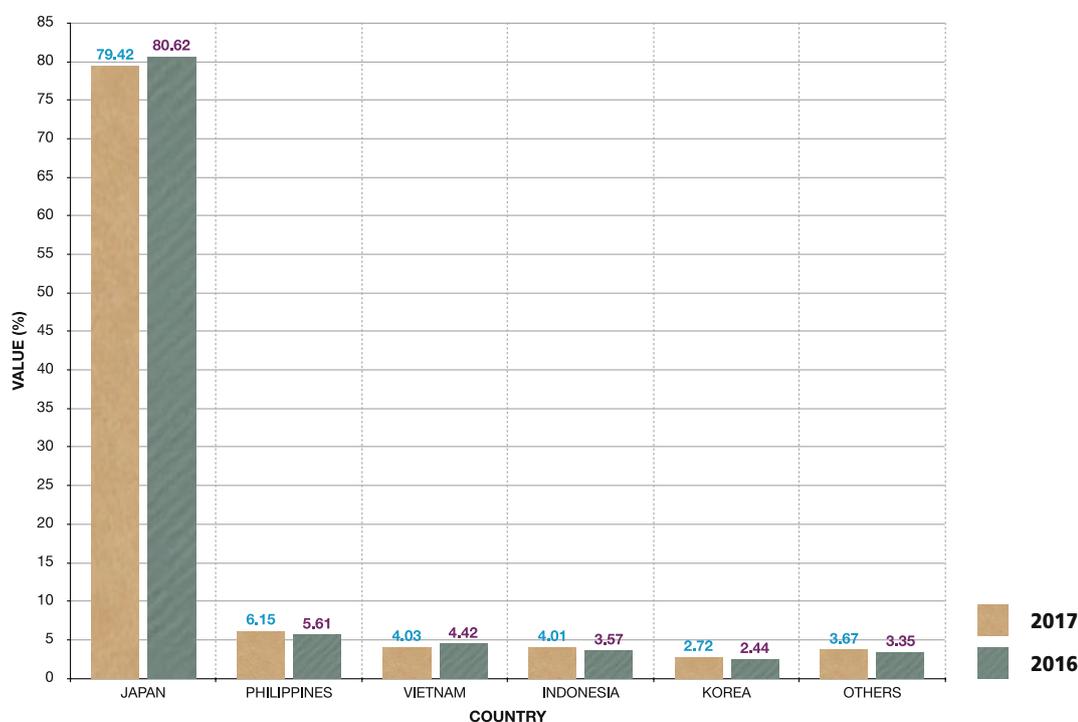


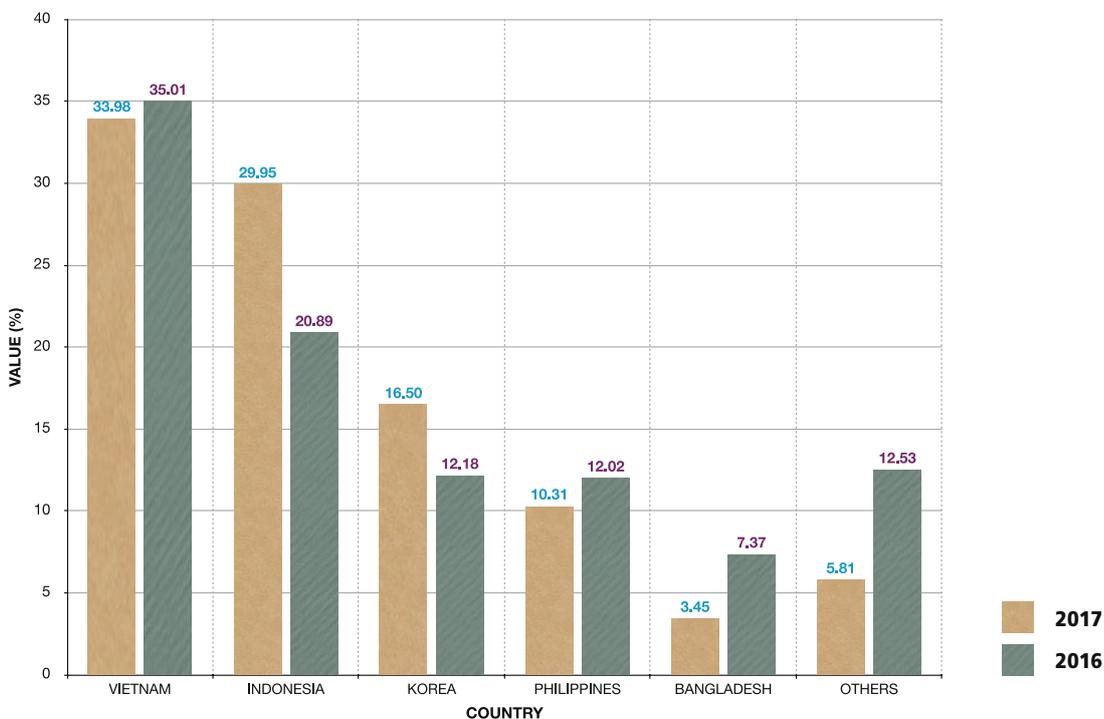
TABLE 10
EXPORT OF PARTICLE BOARD BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - December			2016 ^P January - December			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
VIETNAM	22,494	14,877	33.98	26,693	16,190	35.01	(15.73)	(8.11)
INDONESIA	20,047	13,111	29.95	16,497	9,661	20.89	21.52	35.70
KOREA	10,143	7,225	16.50	9,046	5,634	12.18	12.13	28.25
PHILIPPINES	7,223	4,515	10.31	9,902	5,557	12.02	(27.05)	(18.75)
BANGLADESH	2,507	1,510	3.45	5,947	3,410	7.37	(57.84)	(55.73)
JAPAN	2,036	1,355	3.09	1,736	1,040	2.25	17.28	30.26
CHINA	900	598	1.37	1,132	636	1.38	(20.48)	(6.03)
BRUNEI DARUSSALAM	343	207	0.47	653	327	0.71	(47.49)	(36.73)
INDIA	217	141	0.32	5,615	3,062	6.62	(96.13)	(95.39)
SINGAPORE	214	127	0.29	214	108	0.23	(0.03)	17.39
OTHERS	182	115	0.26	1,077	622	1.34	(83.09)	(81.54)
TOTAL	66,308	43,779	100	78,514	46,247	100	(15.55)	(5.34)

***OTHER DESTINATIONS:**

- MIDDLE EAST
- SRI LANKA
- THAILAND
- NEW ZEALAND
- TAIWAN

EXPORT VALUE OF PARTICLE BOARD TO MAJOR DESTINATIONS
(RM'000) : 2017 / 2016



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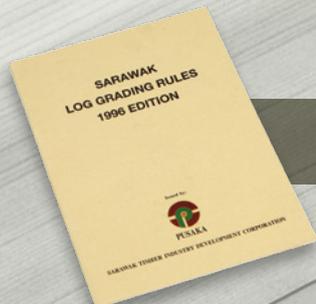
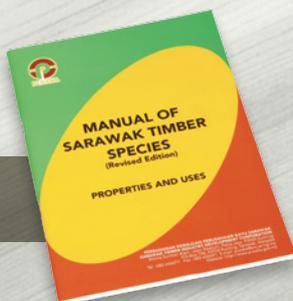
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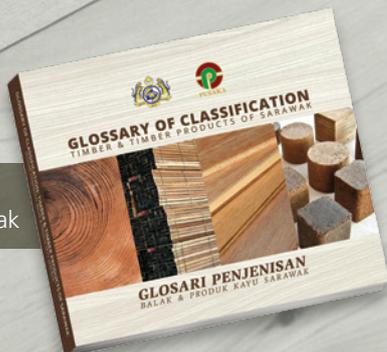
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Wisma Sumber Alam, Jalan Stadium, Petra Jaya, 93050 Kuching,
P.O Box 194, 93702 Kuching, Sarawak, Malaysia.
Tel: 6082-473000 Fax: 6082-442691
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