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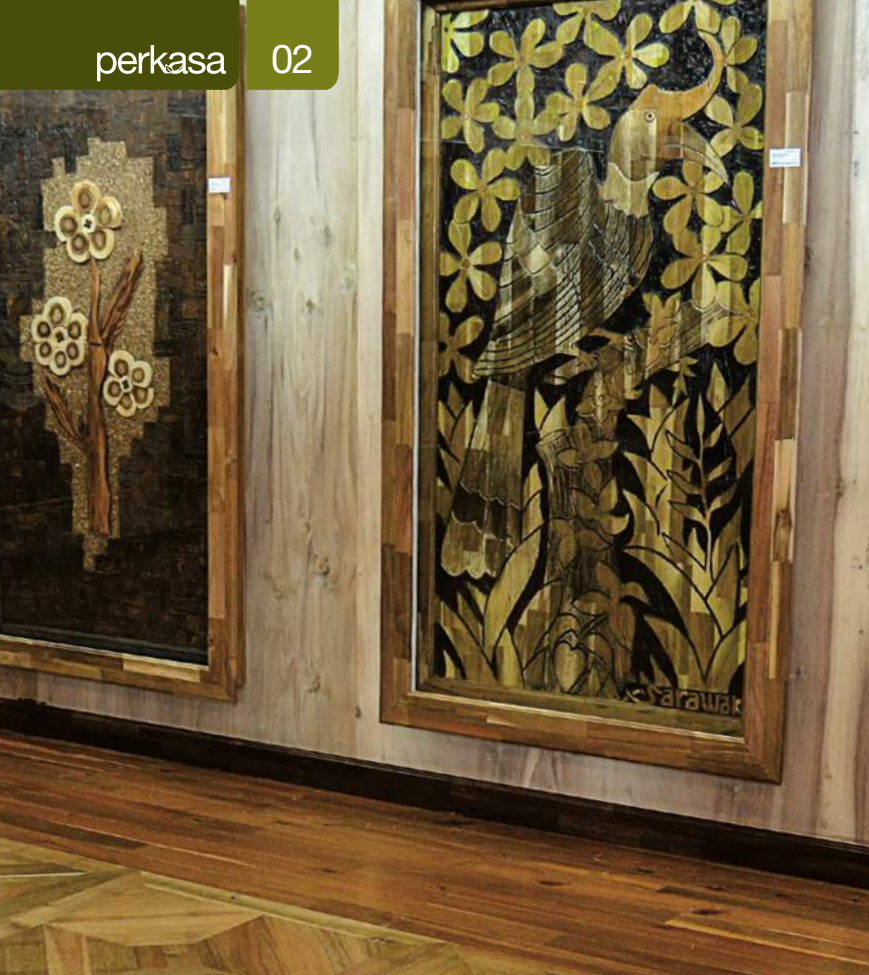
sarawak timber industry development corporation

april-june 2015

quarterly newsletter

GOOD PROSPECT FOR BAMBOO INDUSTRY IN SARAWAK

The global market value for bamboo products is estimated at USD15 - 20 billion by 2018



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The industry particularly furniture sector was busy with furniture shows in March and April 2015. At international level, the Malaysian International Furniture Fair (MIFF) and Export Furniture Exhibition (EFE) were held concurrently in Kuala Lumpur. In Kuching, the Sarawak Timber and SMEs Expo came back at grander scale with overseas participants from Jepara, Brunei, Vietnam, India and China.

editorial

The furniture sector remains as the mainstay of the national income with export earnings valued at RM7.28 billion as at November 2014, an increase of 9.3% compared to the corresponding period in 2013. Malaysia ranked the eighth largest furniture exporting country in the world and the third largest in Asia. Presently, made in Malaysia furniture products are marketed to more than 160 countries worldwide.

The government is optimistic that the export performance of furniture products will continue to grow in the coming years to achieve the target of RM16 billion in export revenue by 2020. Industry players are therefore urged to promote and create the brands for Malaysian furniture products with emphasis on sustainability and eco-friendliness in consonance with the market trends. The ever changing economic landscape as well as customers' high expectation demand furniture manufacturers to embark on design and innovation in ensuring competitiveness.



The Sarawak Timber and SMEs Expo 2015 concluded successfully in achieving its objective to promote trade and sales of both local and international timber and SMEs products. The four-day show was an ideal platform for the 181 exhibitors including SMEs from Sarawak, Sabah, Peninsular Malaysia, Indonesia, Vietnam, South Korea and China to showcase their products and strengthen business networking.

The show surpassed its target of 10,000 visitors. Apart from the locals, visitors also came from Bangladesh, Maldives, The UK, Indonesia, South Africa, Vietnam, Japan, Hong Kong, India, Sri Lanka, The USA, Australia, China, Macedonia and Suriname.

The success of the show was also evident by the total sales made as well as orders and trade enquiries received by participating exhibitors. The total sales recorded were RM1.3 million. Trade enquiries included those interested in purchasing the whole House of Acacia, timber products like plywood, sawn timber, veneer and furniture and SMEs products worth RM20 million.



The show also witnessed the signing of Sales Contract Agreements between the major timber companies and their respective overseas buyers worth USD20 million (RM74 million). The government hopes that this will help to boost the export of timber products from Sarawak and continue to strengthen the timber industry despite volatile export markets. During the first-quarter of 2015, timber products contributed RM1.65 billion in terms of export earnings to Sarawak.

This represented a decrease of 6.8% compared to RM1.77 billion during the corresponding period of 2014.

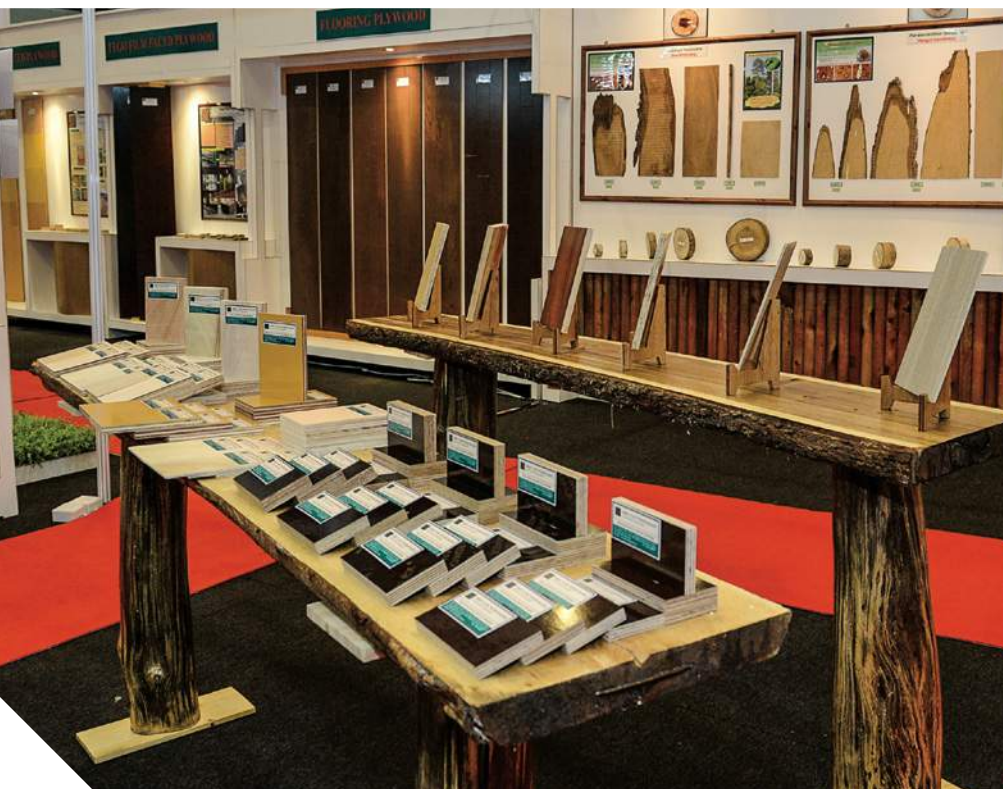
Datuk Amar Haji Awang Tengah Ali Hasan, Second Minister of Resource Planning and Environment as well as Minister of Public Utilities and Minister of Industrial Development of Sarawak highlighted that furniture industry remains a significant contributor to the national economy which registered RM6.3 billion in export earnings

EXPO 2015 SUCCESSFUL

The Sarawak Timber and SMEs Expo 2015 concluded successfully in achieving its objective to promote trade and sales of both local and international timber and SMEs products



• The Honourable Datuk Amar Haji Awang Tengah (4th left) together with other VIPs officiating The Sarawak Timber & SMEs Expo 2015.



the backbone of our economy, they constitute 97.3% of the total business establishments (662,939). Because of this, the government through the National SME Development Council (NSDC) has made the SME Week an annual national event nationwide. The Sarawak Timber and SMEs Expo 2015 is timely and in support of this national event” the minister said.

People especially students of higher learning institutions must change their mindset from being job seekers to job makers by having entrepreneurial desires among themselves due to stiffer competition in today's job markets. The country is focusing on high-tech and as a result, vacancies become limited. Students therefore must be ready to develop skills and start their own business.

last year. Sarawak however, contributed a mere RM40 million or less than 1.0% to the national wooden furniture exports during the period although it grew by 33% compared to the previous year.

“In view of this, I hope the furniture industry players in Sarawak will strive to achieve economies of scale in terms of production and to further enhance quality. The government will continue to support and promote this industry in order to be competitive in the global markets. I urge industry players to move in pace with the

government's efforts to further develop this industry. The relevant agencies and stakeholders should pursue collaboration on R&D to ensure higher value returns and sustainable timber industry. The R&D should focus on improvement on natural forests and planted forests in terms of quality, productivity, harvesting methodology and downstream industry products” the minister said.

On SMEs, he said, the government recognises their important roles and contributions to the country. “Being

SUMMARY

- The success of the show was evident by the total sales made as well as orders and trade enquiries received by participating exhibitors
- The show also witnessed the signing of Sales Contract Agreements between the major timber companies and their respective overseas buyers worth USD20 million (RM74 million)
- Furniture industry remains a significant contributor to the national economy which registered RM6.3 billion in export earnings last year

HOUSE OF ACACIA TOOK CENTRESTAGE

House of Acacia
became one
of the highlights
of Sarawak
Timber and SMEs
Expo 2015



Once again House of Acacia took centrestage as it became one of the highlights of Sarawak Timber and SMEs Expo 2015 following the overwhelming response received in conjunction with the maiden Sarawak Grand Timber Expo 2013. It also marked a continuous synergy between STIDC and Samling Group of Companies in putting innovative ideas together to build the House of Acacia for the benefit of the viewers.



In July 2014, STIDC and Samling Housing Products Sendirian Berhad initiated a technical collaboration focusing on R&D of Acacia. It was in support of the government policy to intensify planted forests as an alternative source of raw materials and to promote Acacia wood particularly among the furniture industry players in Sarawak.

Sarawak aspires to establish one million hectares of planted forests by 2020 with emphasis on fast growing tree species like Acacia. Acacia is a renewable and sustainable source of raw materials



which meets the Green Products certification requirement.

STIDC also aims to pursue its proactive role in the overall development of furniture industry by producing Acacia furniture for global market with

the ultimate objective of making Sarawak the hub for Acacia furniture in the region.

Since 2013, R&D on Acacia utilisation had shown positive result. This was evident by the construction of this year's House of Acacia which used Acacia wood materials. The House of Acacia displayed an array of Acacia products including decking, flooring, wall paneling, living room settee, kitchen cabinet, bedroom set, dining set and low cabinet.

To further promote Acacia utilisation, a website on houseofacacia.com was launched by the Honourable Minister, Datuk Amar Haji Awang Tengah Ali Hassan in conjunction with the opening ceremony of the Sarawak Timber and SMEs Expo 2015.

SUMMARY

- House of Acacia marked a continuous synergy between STIDC and Samling Group of Companies in putting innovative ideas together for the benefit of the viewers
- R&D of Acacia was in support of the government policy to intensify planted forests as an alternative source of raw materials and to promote Acacia wood
- STIDC aims to pursue its proactive role in the overall development of furniture industry with the ultimate objective of making Sarawak the hub for Acacia furniture in the region

BAMBOO GALLERY

Showcasing the various types of bamboo products, this gallery aimed to create greater awareness and promote bamboo utilisation

The Bamboo Gallery added another distinctive feature to the Sarawak Timber and SMEs Expo 2015.

Showcasing the various types of bamboo products, this gallery aimed to create greater awareness and further promote bamboo utilisation among the people.

Awareness on the economic potential of bamboo in Sarawak is evident by the presence of Bamboo Museum and Bamboo Botanical Park in the state capital. Apparently, there is interest to

develop bamboo industry and to sustain these resources for the benefit of the present and future generations.

STIDC and other government agencies plan to collaborate with their Chinese counterparts to integrate bamboo industry within the timber industry.

The MoU signing between STIDC and Centre of Anji Bamboo Research and Design (CABRD) during the opening ceremony of the Sarawak Timber and SMEs Expo 2015 reflected STIDC's commitment in developing this industry in Sarawak. The MoU charts the way forward for Technical Collaboration on R&D on bamboo plantation and bamboo products manufacturing in the state.

STIDC was selected by The International Network for Bamboo and Rattan (INBAR) to represent Malaysia for the Aid Programme on Capacity Building



for Bamboo and Rattan Sustainable Development by attending Training Seminar on SMEs of bamboo industry on 9th-23rd April 2015 in China.

Sarawak has huge potential in bamboo industry due to available land and suitable soil and climate for the development of this industry. The existing bamboo resources in Sarawak are based on their



natural stand mainly for handicrafts. Bamboo is one of the fastest growing crops with three to four years gestation period. It is a renewable source of raw materials and has great potential for SMEs in Sarawak. Bamboo is poised to add value to timber and R&D on bamboo therefore helps to spearhead the development of SMEs in the state.

Looking at its economic potential, there is good prospect for bamboo industry particularly in Sarawak. The global market value for bamboo products is forecasted at USD15-20 billion by 2018 with USA as the major consumer.

According to Malaysian Timber Industry Board and Forest Research Institute Malaysia, there are 70 bamboo species in Malaysia in which 50 species are found in the Peninsular, 30 species in Sabah and 20 species in Sarawak. Out of these, 12 species are used commercially.



Among the bamboo species found in Malaysia and their uses:

BAMBOO SPECIES AND USES

Scientific Name & Common Name	Uses
<i>Gigantochloa scortechinii</i> Buluh Semantan	Handicraft, raw material for particle board
<i>Gigantochloa levis</i> Buluh Beting	Shoots for food, chopsticks
<i>Gigantochloa ligulata</i> Buluh Tumpat	Frames, shoots for food, stump for plants support medium
<i>Dendrocalamus asper</i> Pering / Buluh Betong	Shoots for food, raw material for construction
<i>Bambusa blumeana</i> Buluh Duri	Chopsticks, toothpicks, furniture, musical instruments, shoots for food
<i>Schizostachyum grande</i> Buluh Semeliang	Frames, leaves for Chinese traditional food wrapper (glutinous rice dumpling)
<i>Schizostachyum zollingeri</i> Buluh Dinding	Handicraft, toothpicks, etc.

SUMMARY

- STIDC and other government agencies plan to collaborate with their Chinese counterparts to integrate bamboo industry within the timber industry
- The MoU charts the way forward for Technical Collaboration on R&D on bamboo plantation and bamboo products manufacturing in the state.
- The global market value for bamboo products is forecasted at USD15-20 billion by 2018



FOREIGNERS SHARED TESTIMONIES

Foreign exhibitors and visitors praised the Sarawak Timber & SMEs Expo 2015 organisers namely STIDC and Ministry of Industrial Development for their excellent efforts in ensuring the success of the four-day expo at Borneo Convention Centre, Kuching.

Mr. Alexandri Legawa from Consulate General of the Republic of Indonesia said he was pleased that the organisers had invited them to participate in the show. Being the biggest among overseas participants, Indonesia Pavilion featured four timber booths and 12 SMEs. Besides Jepara furniture, their products also included Songket Sambas, Batik Indonesia, leather bags, wood skin bags, beads and Muslim clothes.

According to him, Indonesian products received overwhelming response from visitors particularly Jepara furniture which earned the highest sale value and Songket Sambas which was the most popular item in terms of quantity.

"I hope the future expos will be like a carnival. Music is important to make the event livelier. Sape should be played to promote local culture. Demos should be encouraged to make the expo more interesting. Continuous announcement is also vital to tell visitors of the expo programmes and expo floor layout so that they do not miss any booth. Probably the organisers should collaborate with tourism sector in order to promote tourism products of Sarawak. I hope the future shows will also bring more international participants and perhaps Sarawak should

make this expo an annual trade fair in order to have a bigger range of products. We will definitely come back and hope the organisers will give us more time to encourage bigger participation among our people" he said.

Meanwhile Miss Anna Chiew, representative from Terrasun Company Limited Korea described the expo as a good platform to market their products abroad. Her company specialises in skin care and cosmetics.

"Thank you for the opportunity to participate in this expo. It would be best if the future shows could be held on weekend only to ensure huge crowd and we would appreciate if exhibitors could be provided with free drink. We hope the organisers will invite more participants from varied sectors for the next event. Early invitation and promotion are also vital especially among international participants and we will certainly come back if there is improvement" she said.

Miss Hanna Pham of Poly-Poxy Coatings Vietnam Company Limited mentioned that she was happy to meet many businessmen during the expo which provided the avenue to promote and share information on their coating products with local entrepreneurs.

"The expo was well organised and smooth. Response on our products was encouraging. I am also delighted that the people were friendly and helpful. I will share this wonderful experience with the people of Vietnam. In future I hope the organisers will intensify overseas promotion

ON SARAWAK TIMBER & SMEs EXPO

not only to ensure greater participation but also to penetrate foreign markets. I am of the opinion that the first two days of future expos should be designated for business matching only because overseas participants came here seriously for business. Hence, the expo could be open to public after that. My company also aspires to establish its branch in Sarawak and hope that this expo will grow stronger to further develop business here" Miss Hanna added.

Chief Executive Director of Foundation for Forest Management and Production Control of Paramaribo-Suriname, Mr. Jules Pearl Steven stated that the expo gave them an insight into the business as well as forestry and wood-based sectors of Sarawak.

"We were impressed and I would give an A+ rating to this expo. Through this expo we learned more about Sarawak's forests and wood-based industry. The House of Acacia and Bamboo House provided us information on the economic potential of Acacia and Bamboo. The expo also helped us to understand the forest certification process. We also saw the products of Borneo and other countries like Indonesia, Vietnam, Korea and China. We are happy to note that Sarawak and Suriname have the same forests. To put this expo to the next level I think there is a need to bring in more industry players including woodworking machine industry to participate in future shows" he said.



BUILD TO LAST

A tagline to commercialise high quality hand-made furniture using recycled Belian and leather



“**B**uild to last” is a tagline to commercialise high quality hand-made furniture using recycled Belian (*Eusideroxylon zwageri*) and leather. Belian is also known as Iron Wood of Borneo due to its strength and durability. The tagline therefore promotes Belian furniture as strong and durable besides setting it apart from other wooden furniture and featuring Sarawak and Borneo motif.

This business signature belongs to Brown Furniture, a local furniture company in Kuching, Sarawak who subscribes to the

government’s policy to conserve forests and protect environment by ensuring optimum utilisation of recycled Belian including those from old buildings, bridges and electricity posts.

Besides minimising pressure on the forests, this business endeavour also helps to mitigate environmental challenges due to indiscriminate disposal of materials including used Belian wood which holds economic value.

To tap the potential of Belian wood to its fullest, proprietor and director of Brown Furniture, Mr. Leo Chiang had formed smart partnership with his Australian counterpart, Mr. Don Koenitz who shares similar passion for Belian wood products.

With 50 years experience in furniture industry in Australia, Don has inborn interest in designing and craftsmanship. After spending 12 years in China as quality control and furniture designing advisor he was considering calling it a day. “After reading about Leo I however changed my mind and



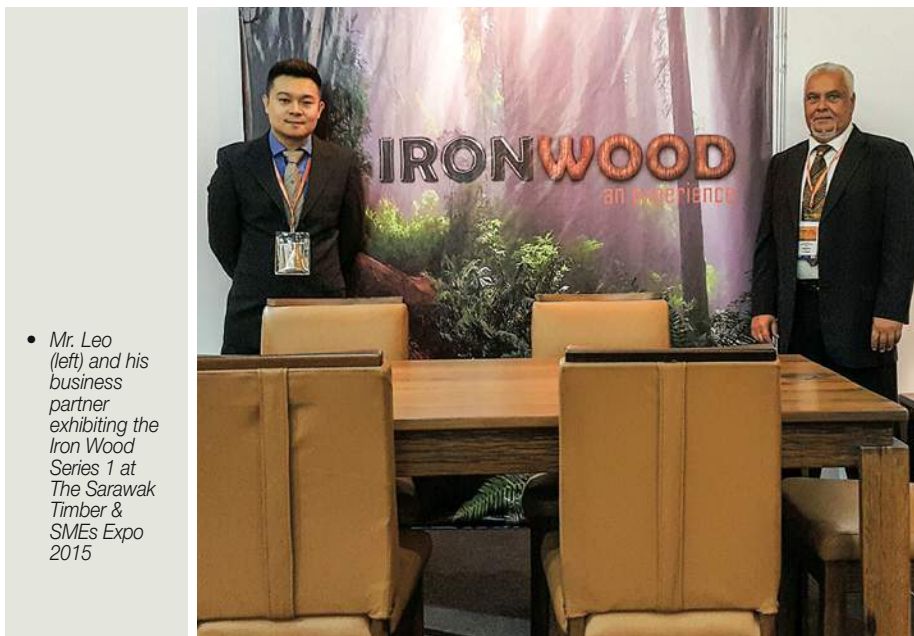
• Mr. Leo (centre) and his business partner briefing The Honourable Datuk Amar Haji Awang Tengah (right) on their latest Ironwood product

decided to meet him in Kuching and at the same time to look for my late grandfather’s grave. After meeting Leo, I managed to find the grave with my grandfather’s name incised on the Belian cross. It struck me because after several decades the cross remained strong. I realised the strength and durability of Belian wood and decided to explore further into Belian business and form business partnership with Leo” Don said.

Through this smart partnership, Brown Furniture is producing Iron Wood Series 1 furniture to make a difference in the furniture industry and create awareness that Belian wood holds both classic and modern value, Leo said.

He highlighted that Iron Wood Series 1 is a limited edition consisting of 10 units of furniture in order to ensure its exclusiveness. “Belian wood is priceless. Hence, we would like to use Belian to its best potential. We are looking into producing a range of three to five products per year. Every product will bear the product certificate showing the names of the designer and carpenter as well as the date and the source of wood and leather. We aim to make a difference so as to add value to the products for customers’ satisfaction” Leo added.

In future, Don said, through this partnership they aspire to establish a foundation in Sarawak to show their corporate social responsibility by giving back to the environment for the benefit of the people.



• Mr. Leo (left) and his business partner exhibiting the Iron Wood Series 1 at The Sarawak Timber & SMEs Expo 2015

IONWOOD FOR SAFE AND QUALITY LIVING

IONWOOD is the world's first and only functional wood flooring manufactured to produce wood flooring that is able to emit negative ions. Harmless negative ion producing natural stones is pulverised into nano particles using advanced nano technology. Liquid is then infused into the engineered wood flooring using a proprietary process. These finely pulverised precious stones are endowed naturally with spontaneous polarisation and weak electrical generating properties, enabling the conservation of molecules in the air into negative ions.

IONWOOD flooring generates negative ions continuously with slight variation of natural pressure, temperature and relative humidity (without requiring an energy source such as electricity) similar to the negative ions created by natural processes like lightning and waterfalls.

In nature, negative ions are generated from sunlight, lightning, ocean waves and waterfalls. Negative ions can improve the

IONWOOD is the world's first and only functional wood flooring manufactured to produce wood flooring that is able to emit negative ions

nervous system, cardiovascular system, blood system and respiratory system.

Sugawa Ionwood Sendirian Berhad is the world's pioneer and only functional Ionwood flooring manufacturer. In Sarawak, Epro Ionwood Sendirian Berhad is the authorised dealer of the company.

Mr. Henry Wong, director of Epro Ionwood Sendirian Berhad said, although this product is quite new in Sarawak, response from customers was overwhelming. He disclosed that the latest order came from Seaview Court in Bintulu which takes pride as Sarawak's first condominium with IONWOOD.

Benefits of IONWOOD:

Negative Ions

It purifies blood effectively and helps to maintain red blood cells.

Stable and Comfortable

It is not affected by changes of temperature and humidity. It therefore becomes an effective wood deformation prevention system.

Zero Formaldehyde

IONWOOD achieves Grade E0 standard which is higher than the European standard, leading to a safe and high quality living.

Termite Resistant

Scientific, non-toxic and effective anti-termite is used to ensure good health.

Anti-Scratch

The wood is covered with a layer of sapphire powder, Grade 8H scratch resistant standard which suits commercial buildings and is useful for property maintenance.

Surface Protection

The surface of Ionwood flooring is coated with 12 layers of under coating varnish and a layer of finishing coating varnish. Users can rest assured that no liquid can seep through the flooring surface. This ensures that the surface is glossy and in good condition always.

For further information on Ionwood Flooring, please contact Mr. Eric Lau at +6082 429796 (office telephone) / +6016 589 2221 (mobile phone) / +6082 253796 (fax) / e-Mail: eproionwood@gmail.com

SAMPLES OF IONWOOD FLOORING



STIDC & CABRD INKNEED MoU

To provide capacity building on bamboo application in Sarawak



Datu Haji Sarudu (seated left) and Mr. Weiren signing the MoU while The Honourable Datuk Amar Haji Awang Tengah (standing - left) and other VIPs look on. •

A Memorandum of Understanding (MoU) was signed between STIDC and Centre of Anji Bamboo Research and Design (CABRD) in conjunction with the opening ceremony of Sarawak Timber and SMEs Expo on 18th April 2015. The MoU aimed to provide capacity building on bamboo application in Sarawak.

Under this MoU, STIDC will provide the required facilities to enable CABRD to carry out training programmes in Sarawak. CABRD on the other hand will provide expertise and conduct the training on bamboo application.

This MoU becomes effective and valid for a period of one (1) year from the date it was signed and may be renewed on a

yearly basis subject to mutual consent of both parties.

The MoU represents good faith intention of both parties to use their best efforts to achieve the objective stated but is not legally binding and creates no legal obligations on either party.

Any dispute between both parties in relation to the interpretation or application of this MoU is to be settled amicably by both parties.

Datu Haji Sarudu Haji Hoklai signed the MoU on behalf of STIDC while Mr. Weiren Zeng signed for CABRD.

The Honourable Datuk Amar Haji Awang Tengah Ali Hasan, Second Minister of

Resource Planning and Environment as well as Minister of Public Utilities and Minister of Industrial Development cum Chairman of STIDC Board of Management witnessed the signing ceremony.

SUMMARY

- Under this MoU, STIDC will provide the required facilities to enable CABRD to carry out training programmes in Sarawak
- CABRD on the other hand will provide expertise and conduct the training on bamboo application



GOOD RESPONSE TO **FOREST CERTIFICATION**

Forest certification is a confirmation of compliance of forest management practices with an agreed set of rules expressed in form of Principles Criteria, Indicators and Management Specifications. It gives recognition to forest managers who comply with international standards and best practices of responsible management and give fair treatment to the local people. Forest certification also serves to inform end users that they are buying the products from sustainably managed forests. Certified timber products can fetch price premium and gain access into markets closed to non-certified timber products.

Forest certification is in line with Sarawak's commitment towards sustainable forest management. Through this initiative the state aims to project its positive image by combating illegal logging and promoting environmental protection and good governance. To the timber industry, forest certification is the way forward to secure bigger market share.

"Preserving as much Mother Nature as possible was essential for future generations because people do not want the state to end up like a desert. Preserve our forests for future generations. Some

tropical forests have been in existence for millions of years, I think our Borneo forests are about 30 to 40 million years old" Chief Minister of Sarawak, The Right Honourable Tan Sri (Dr) Haji Adenan Haji Satem said in conjunction with the state-level International Forest Day in Kuching, Sarawak recently.

Under the forest certification initiative, the six major timber industry players in Sarawak namely KTS Holdings Sendirian Berhad, Rimbunan Hijau Forest Corporation Sendirian Berhad, Samling Group, Shin Yang Group, Ta Ann Group, and WTK Holding Berhad as well as STIDC are to get at least one of their forest licence areas certified by July 2017.

Once certified, licence tenure for these areas will be reviewed and can be extended up to sixty (60) years as a form of incentive. Forest Management Plan incorporating the requirements for forest management certification will then be produced by the Licensees. This is followed by the signing of The Forest Management Certification Agreement between Licensees and the government. Licensees will maintain the forest management certificate throughout the period. Failure to comply with the agreement may result in termination of their licence.

Forest Department being the lead agency to drive the forest management certification in Sarawak was tasked to prepare an action plan and develop guidelines and procedures to implement the forest management certification.

The forest management certification scheme is recognised internationally particularly by Forest Stewardship Council (FSC) or Programme for the Endorsement of Forest Certification (PEFC) schemes or Malaysian Timber Certification Scheme (MTCS). Certification under any other scheme should be approved by the Director of Forest.

According to Forest Department, presently many licence holders in Sarawak show keen interest to participate in forest management certification covering an area of 1.6 million hectares in which 1.1 million hectares fall under Heart of Borneo (HoB).

STIDC being the state government agency responsible to spearhead the advancement of the timber industry in Sarawak supports the forest management certification and hopes industry players will strive for the success of this initiative in order to gain greater customers' confidence and acceptance on our timber products and remain at the competitive edge.

CELEBRATING 25 YEARS OF DEVELOPMENT

Tanjung Manis Day to commemorate the 25th year of STIDC's direct involvement in the development of this township

Tanjung Manis which is the southern growth node under Sarawak Corridor of Renewable Energy (SCORE) was earmarked for the largest halal hub in Asian region. The 77,000 hectares mega project features green economic zone with good connectivity. With its strategic location and natural deep water harbour, it is poised to be the industrial port city by 2030.

The Sibuan-Tanjung Manis road links Tanjung Manis with other towns like Sibuan, Sarikei and Bintangor. The link provides good business network for the people. It is hoped that the proposed Tanjung Manis-Sarikei road would materialise in order to lure big scale agricultural investments into the area.

Thus far, the state government had invested RM2 billion in Tanjung Manis to provide infrastructure such as roads, bridges, airport, electricity, water and telecommunication. Another RM2 billion worth of investments were contributed by the private sector on various projects like wood-based industry, shipbuilding, Palm Oil Industrial Cluster (POIC), halal hub, deep-sea fishing, oil and gas, aquaculture and food processing industries.

Coming up next is the development of the 27-storey administrative tower in Tanjung Manis to house the government departments and agencies as well as investors. This one-stop centre promises

convenience particularly among the local populace in carrying out official business under one roof. Being the tallest building in the state, it will become a new landmark in both Tanjung Manis and Sarawak.

Under the 11th Malaysia Plan (2016-2020), STIDC had proposed new projects for Tanjung Manis including the plan to upgrade the existing facilities like express terminal pontoon and airport to cater for bigger aircrafts. Plans are also in the pipeline to build fire and rescue station as well as 200 units of new houses to meet the needs of the government servants in Tanjung Manis.

PUSAKA Capital, an investment arm of STIDC will invest RM500 million on infrastructure projects and various industries in five years in Tanjung Manis. The projects could create 3,000 new employment opportunities.

Due to intensive developments, there is promising future for tourism industry in Tanjung Manis. Blessed with scenic beaches, Tanjung Manis has huge potential in homestay programmes for visitors. The availability of sport and recreational facilities also make Tanjung Manis an ideal choice for visitors.

The opening of commercial bank like Kuwait Finance House in Tanjung Manis in 2014 augurs well with the development of this township as it helps to minimise the hassle of doing business transactions in other towns.

Undoubtedly, the development of Tanjung Manis will have immense positive spin-off effects particularly on the locals in terms of employment and business opportunities. Besides improvement in living standard, their average monthly income is also expected to reach RM1,000.00

Tanjung Manis Day was held on 28th March 2015 to commemorate the 25th year of STIDC's direct involvement in the development of this township. The celebration also aimed to encourage the local populace to participate and support the government's development agenda particularly in Tanjung Manis. The Honourable Datu Haji Len Talif Salleh, Assistant Minister in the Chief Minister's Office (Promotion of Technical Education) and Assistant Minister of Environment cum N.35 Belawai Assemblyman graced the function. Also present were P.206 Tanjung Manis Member of Parliament, The Honourable Datuk Hajah Norah Tun Abdul Rahman as well as community leaders, senior government officers, industry players, STIDC management members and staff.

SUMMARY

- Tanjung Manis was earmarked for the largest halal hub in Asian region
- The state government and private sector had invested RM4 billion in Tanjung Manis on infrastructure and various projects
- Under the 11th Malaysia Plan (2016-2020), STIDC had proposed new projects for Tanjung Manis

- The Honourable Datu Haji Len (3rd right) officiating the Tanjung Manis Day 2015. Also seen are The Honourable Datuk Hajah Norah (2nd right), Datu Haji Sarudu (4th right) and Tuan Haji Hashim Haji Bojet (4th left).



STIDC AT INTERNATIONAL STAGE

Promoting Sarawak's furniture products at MIFF and EFE

STIDC joint the global players in two international furniture shows namely Malaysian International Furniture Fair (MIFF) and Export Furniture Exhibition (EFE) in Kuala Lumpur from 3rd – 7th March 2015.

Both shows provided the platform to acquire an insight into current market trends on furniture designs aside from enhancing business networking. STIDC took the opportunity to promote Sarawak's furniture products at this international stage and at the same time shared information on its roles in the overall development of wood-based industry including furniture sector in Sarawak.

STIDC involves directly in developing the state's furniture industry through its Bumiputera Furniture Vendor Programme. Initiated in October 2002, this programme aspires to create resilient Bumiputera entrepreneurs in Sarawak especially in furniture and furniture related business. Thus far, the programme has successfully produced 43 active Bumiputera furniture vendors across the state.

To ensure the success of this programme, STIDC plays its pivotal roles by providing basic infrastructure such as workshops for the vendors to run their business. STIDC also provides other assistance like trainings and technical advice on business management in order to help them to penetrate and compete in open market to be at par with global players.

Parallel with industry demand, STIDC provides related courses like furniture making and wood carving for school leavers and industry workers. Training centres were also built in Tanjung Manis New Township and Samarahan with two full-time trainers. Trainees are provided with accommodation, meals, uniforms, tools and allowance.

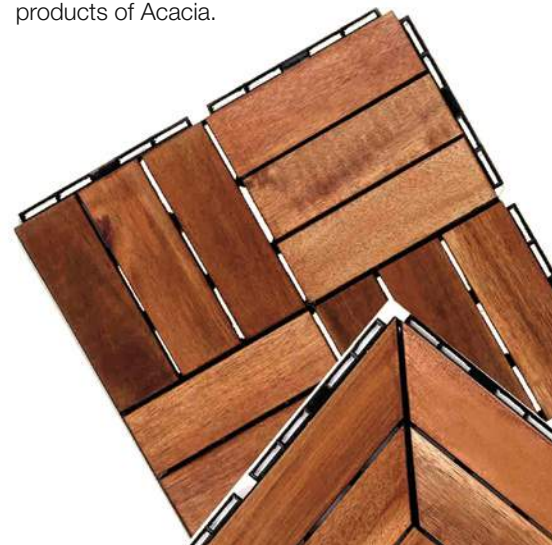
Presently, STIDC is negotiating with relevant institutes of higher learning to explore the possibilities of providing higher level furniture making and wood carving courses to enable the trainees to scale new height. This is to ensure that the state has adequate supply of skilled workers at all times.

Currently, the multi-billion ringgit furniture industry is high-tech driven. It is therefore, imperative for industry players including those from Sarawak to move in pace with time besides aggressively promoting their products to enhance competitiveness. Participation in future furniture shows is essential to keep abreast with current market trends.

Sarawak was also represented by Samling Housing Products Sendirian Berhad whose booth featured the different products of Acacia.

SUMMARY

- STIDC involves directly in developing the state's furniture industry through its Bumiputera Furniture Vendor Programme
- STIDC is negotiating with relevant institutes of higher learning to explore the possibilities of providing higher level furniture making and wood carving courses
- It is imperative for industry players including those from Sarawak to move in pace with time besides aggressively promoting their products to enhance competitiveness



TREE PLANTING CAMPAIGN

Forests are integral in our lives



• Tree planting by The Honourable Datuk Amar Haji Awang Tengah (3rd right) while other VIPs look on.

Forests are integral in our lives. Forests are natural habitat to tens of thousands of flora and fauna which are important source of food and medicines. Being the pillar of the state's economy, forestry sector provides 100,000 employment opportunities and generates income for the people of Sarawak. In low-lying coastal areas, forests become buffer zones and protect those areas from erosion and other natural disasters. At the same time forests also protect water catchments for continuous flow of clean water.

Recognising the importance of forests, STIDC in collaboration with the Alumni Association of Universiti Kebangsaan Malaysia (UKM) Sarawak had initiated the tree planting campaign at Sebuyau in Samarahan Division on 4th April 2015. The campaign aimed to promote awareness on the importance of forests and to inculcate the sense of responsibility to protect our forests. Second Minister of Resource Planning and Environment and Minister of Public Utilities cum Minister of Industrial Development, Datuk Amar Haji Awang Tengah Ali Hasan graced the function.

According to the minister, Sarawak had practised sustainable forest management

since the establishment of Sarawak Forestry Department in 1919. "Since then, we ensure continuous improvement on forest management and had invited FAO and ITTO to conduct study and make recommendations on how to strengthen our forest management. Today, we are delighted that Sarawak's SFM could be the model for SFM initiatives. We are confident that our Land Use Policy would ultimately help to sustain our forest heritage. Under SFM, we practise selective felling instead of clear felling" he said.

Out of 12.4 million sq. km. of Sarawak landmass, the government had set aside 6 million sq. km for PFE and TPA. At the same time we also aim to create at least one million ha. of National Parks and Wildlife Sanctuaries where logging activities are prohibited. This is to allow us to implement programmes like planted forests in order to achieve the target of one million ha. of planted forests by 2020 through partnership with private sector and with emphasis on fast growing tree species.

Due to our sound policy, presently 69% of Sarawak's landmass is still forested. Even the former shifting cultivation areas are being reforested. Through close cooperation

with the community and the private sector, our greening efforts paid off and were commended by the EU because they realised that what they thought and heard is different from the actual scenario in Sarawak.

"The world is challenged by climate change. However, this is the global responsibility. Despite its small size in the world map, Sarawak continues to play important role in protecting the environment and weather changes. Forests are vital not only as buffer zone but also as important source of revenue. In 2014, forestry sector contributed RM7.25 billion to the state's income" the minister said.

"Our downstream industries are expanding steadily making Sarawak the major producer of plywood and veneer. With new technology, nothing goes to waste, even wood residues are turned into value-added products. This shows that we are committed to sustaining our forests" he said.

Presently, the forestry sector provides about 100,000 employment opportunities. Apparently, it is vital to sustain our forests through synergy with the related government agencies as well as NGOs and local communities in order to create awareness among the public and to combat irregularities. In view that forests belong to everyone, I encourage public tip off on irregularities for mutual benefit.

It is hoped that this event would serve as a platform to remind us on our shared responsibility to protect our forests. I would also like to remind the private sector to adhere to rules and regulations for the benefit of the present and future generations, said the minister.

SUMMARY

- The campaign aimed to promote awareness on the importance of forests and to inculcate the sense of responsibility to protect our forests
- Sarawak had practised sustainable forest management since the establishment of Sarawak Forestry Department in 1919
- Due to our sound policy, presently 69% of Sarawak's landmass is still forested

2015 market performance

FOR 1Q15

EXPORT VALUE OF LOGS & TIMBER PRODUCTS

The total export value of logs and timber products for the first-quarter of 2015 decreased by 7% worth RM1.65 billion compared to RM1.76 billion during the same period last year. The decrease included logs (4%), sawn-timber (2%), plywood (14%), dowel (66%), laminated board/flooring (30%), particle board (28%) and woodchips (53%). That period however, saw a negligible increase in export value of veneer (0.1%), moulding (1%) and fibreboard (5%).

Plywood which remained the major contributor accounted for 55% to RM915 million of the total export value. This was followed by logs (26% to RM424 million) and sawn-timber (8% to RM138 million) which were at the second and third places respectively. **(Table 1)**



The export volume of logs decreased by 4% to 621,557 m³ from 650,368 m³ and similarly its value also decreased by 3.92% to RM424 million from RM442 million for the first-quarter of 2015 in comparison with the similar period last year. India remained the largest consumer for logs, followed by Taiwan, China, Indonesia, and Japan.

The export volume of logs to India however, decreased by 9% at 383,792 m³ and amounting to RM291 million. It contributed 69% to the overall export value of logs against RM442 million for the corresponding period in 2014. The export volume of logs to Taiwan and China decreased by 13% and 54% respectively compared with the same period last year.

The top three log importing countries were India, Taiwan and China which contributed 86% of the overall export volume and value of the products during the first-quarter of 2015.

The average price of logs increased by 0.6% from RM679 per m³ to RM683 per m³ for the first-quarter of 2015 compared to the similar period in 2014. **(Table 2)**



SAWN-TIMBER

The export volume of sawn-timber export decreased by 2% to 140,803 m³ from 143,354 m³ but in terms of value it increased by 5% to RM139 million from RM132 million from January to March 2015 compared to the same period in 2014.

The Philippines, being the major importer of the State's sawn-timber had purchased 38,567 m³ worth RM16 million, followed by the Middle East at 29,855 m³ to RM40 million and Thailand

Thailand, the Middle East and the Philippines constituted 68% of the overall export volume of sawn-timber and contributed 62% to the overall value of the product during the first-quarter of 2015.

The average price of sawn-timber increased by 6.8% from RM922 per m³ to RM985 per m³ for the first-quarter of 2015 compared to the same period in 2014. **(Table 3)**



PLYWOOD

The export volume of plywood for the first-quarter of 2015 was 14% lower compared to 600,961 m³ during the corresponding period in 2014. Plywood sales amounting to RM1 billion contributed 55% to the overall revenue earned from the total export of logs and timber products for the first-quarter of 2015.

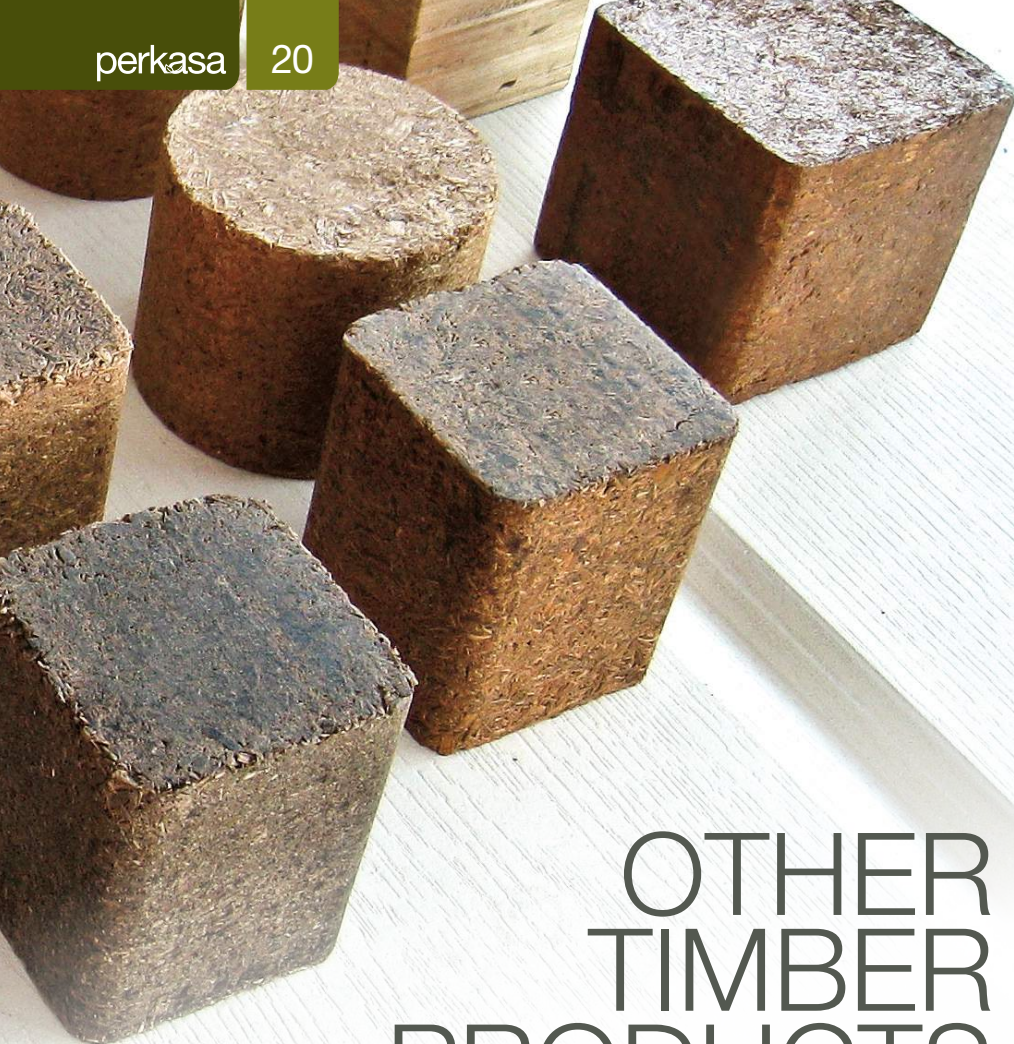
Japan remained the number one importer of the State's plywood with the purchase of 313,146 m³ to RM580 million for the first-quarter of 2015. There was a decrease of 14 % in the export volume of plywood to Japan from January to March 2015 compared to the similar period in 2014. Other major plywood consumers were the Middle East (increased by 13%) and Korea decreased by 6%).

Export of plywood to Japan, the Middle East and Korea contributed 82% of the overall export volume and value of the product during the first-quarter of 2015.

The average price of plywood increased by 5% from RM1,681 per m³ to RM1,771 per m³ for the first-quarter of 2015 compared to the similar period in 2014. **(Table 4)**

at 27,200 m³ to RM30 million.

The export volume of sawn-timber to the Philippines decreased by 2% compared to the similar period of the previous year. This was followed by the Middle East and Thailand which decreased by 3% and 10% respectively.



OTHER TIMBER PRODUCTS



Other timber products included veneer, dowels, mouldings, particle board, fibreboard, block board, laminated board/flooring, woodchip and others, as mentioned in Table 1. These products contributed RM1.7 billion and 10% of the overall export value of logs and timber products during the first-quarter of 2015.

The volume of veneer, moulding and fibreboard grew by 0.1%, 1.34% and 5.13% respectively. The volume of laminated board/flooring, dowel, particleboard and woodchip however, decreased by 30%, 66%, 28% and 53% respectively during the first-quarter of 2015 compared to the corresponding period last year. **(Table 5, 6, 7, 8, 9 & 10)**

OUTLOOK

The market outlook for logs and timber products is still optimistic with prices to remain stable and firm coupled with tight supply of raw materials.

The export volume of logs is expected to remain moderate due to low production and high export prices. For the first-quarter of 2015, Sarawak's total production of logs has decreased by 6% to 1.84 million m³ compared to the same period last year.

Generally, the export of other timber products will slightly improve in the coming months to meet orders committed by regular consumers.



trade statistics **SARAWAK**

TABLE 1
EXPORT SUMMARY OF TIMBER AND TIMBER PRODUCTS FROM SARAWAK

PRODUCTS	2015 ^p January - March			2014 ^p January - March			% Change 2015 / 2014	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
LOG	621,557	424,285	25.70	650,368	441,613	25.00	(4.43)	(3.92)
SAWN-TIMBER	140,803	138,676	8.40	143,354	132,131	7.48	(1.78)	4.95
PLYWOOD	516,337	914,670	55.41	600,961	1,010,238	57.18	(14.08)	(9.46)
VENEER	34,999	49,786	3.02	34,981	48,035	2.72	0.05	3.65
LAMINATED BOARD / FLOORING	2,736	7,116	0.43	3,894	9,367	0.53	(29.75)	(24.03)
MOULDING	2,253	5,612	0.34	2,224	5,614	0.32	1.34	(0.04)
DOWEL	59	276	0.02	172	541	0.03	(65.52)	(48.98)
FIBREBOARD	44,628	62,449	3.78	42,448	62,315	3.53	5.13	0.22
BLOCKBOARD	-	-	-	-	-	-	0.00	0.00
PARTICLE BOARD	21,624	12,493	0.76	29,999	15,443	0.87	(27.92)	(19.10)
OTHER PRODUCTS*	17,688	18,865	1.14	23,039	24,708	1.40	(23.22)	(23.65)
OTHER PRODUCTS**[Units]	4,138	4,517	0.27	-	-	-	100.00	100.00
WOODCHIP [Tonne]	40,000	12,033	0.73	86,000	16,738	0.95	(53.49)	(28.11)
TOTAL (m³) (RM)	1,402,685	1,650,778	100	1,531,440	1,766,743	100	(8.41)	(6.56)

***OTHER TIMBER PRODUCTS:**

- Briquette
- Core Plugs
- Densified wood
- Door & door frames
- Finger jointed
- Furniture and furniture parts
- Laminated beam
- Laminated post
- Laminated Veneer Lumber (LVL)
- Railways sleepers
- Wooden fences
- Wooden gates
- Wooden pellet
- Wooden pegs & stakes

****OTHER TIMBER PRODUCTS:**

- Furniture
- Wooden pallet

Notes:

- Fibreboard include MDF and HDF
- Total of volume (m3) does not includes woodchips (tonne) and other product (units)
- a = actual data & total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]
- p = preliminary data & total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]

EXPORT VALUE (%) OF MAJOR TIMBER & TIMBER PRODUCTS
FROM SARAWAK (RM'000) : 2015 / 2014

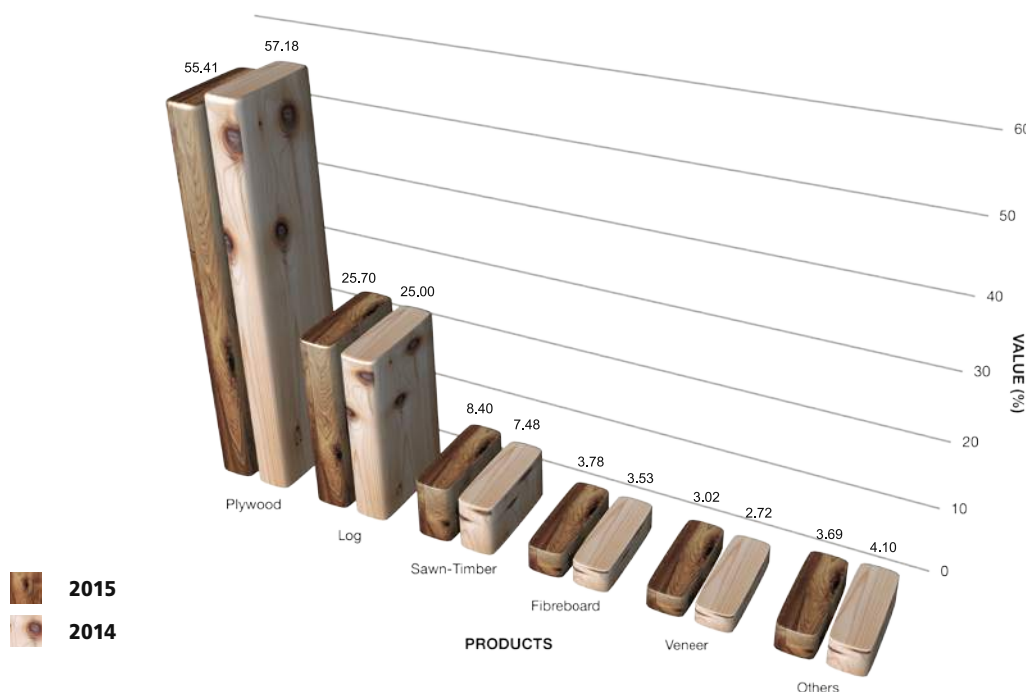


TABLE 2
EXPORT OF LOGS BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 ^P January - March			2014 ^P January - March			% Change 2015 / 2014	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
INDIA	383,792	291,190	68.63	419,822	294,615	66.71	(8.58)	(1.16)
INDONESIA	86,014	21,050	4.96	17,330	4,167	0.94	396.33	405.16
TAIWAN	66,895	52,374	12.34	76,601	56,452	12.78	(12.67)	(7.22)
CHINA	31,281	21,193	4.99	68,168	41,553	9.41	(54.11)	(49.00)
JAPAN	22,846	17,939	4.23	31,488	24,452	5.54	(27.44)	(26.64)
VIETNAM	19,459	12,394	2.92	24,523	11,756	2.66	(20.65)	5.43
KOREA	11,269	8,145	1.92	6,833	4,480	1.01	64.91	81.81
THAILAND	-	-	-	5,434	3,825	0.87	(100.00)	(100.00)
PAKISTAN	-	-	-	169	313	0.07	(100.00)	(100.00)
TOTAL	621,557	424,285	100	650,368	441,613	100	(4.43)	(3.92)

EXPORT VALUE (%) OF LOGS TO MAJOR DESTINATIONS
(RM'000) : 2015 / 2014

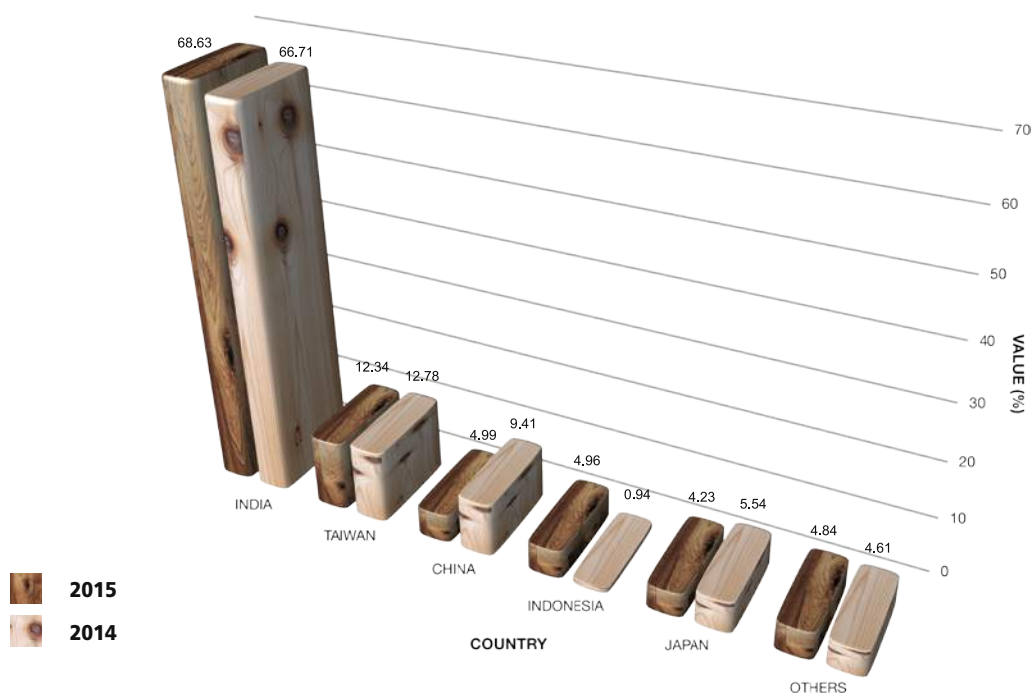


TABLE 3
EXPORT OF SAWN-TIMBER BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 ^p January - March			2014 ^p January - March			% Change 2015 / 2014	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
PHILIPPINES	38,567	16,205	11.69	39,204	13,994	10.59	(1.63)	15.80
MIDDLE EAST	29,855	40,045	28.88	30,773	39,635	30.00	(2.98)	1.03
THAILAND	27,200	30,177	21.76	30,071	28,538	21.60	(9.55)	5.74
TAIWAN	18,399	16,608	11.98	15,258	14,513	10.98		14.44
CHINA	5,809	5,796	4.18	4,152	4,243	3.21		36.60
JAPAN	5,748	10,861	7.83	6,044	10,897	8.25	(4.90)	(0.33)
SINGAPORE	4,182	4,415	3.18	5,690	6,466	4.89	(26.50)	(31.72)
KOREA	3,962	5,701	4.11	3,040	3,667	2.78		55.47
SRI LANKA	2,737	3,966	2.86	4,501	4,795	3.63	(39.18)	(17.29)
HONG KONG	1,871	2,161	1.56	1,246	1,252	0.95		72.60
OTHER*	2,473	2,741	1.98	3,375	4,131	3.13	(26.74)	(33.65)
TOTAL	140,803	138,676	100	143,354	132,131	100	(1.78)	4.95

***OTHER DESTINATIONS:**

- AUSTRALIA
- BRUNEI DARUSSALAM
- FRANCE
- INDIA
- MALAYSIA (Peninsular or Sabah-free zon)
- MALDIVES
- MAURITIUS
- SEYCHELLES
- SOUTH AFRICA
- UNITED STATES
- VIETNAM

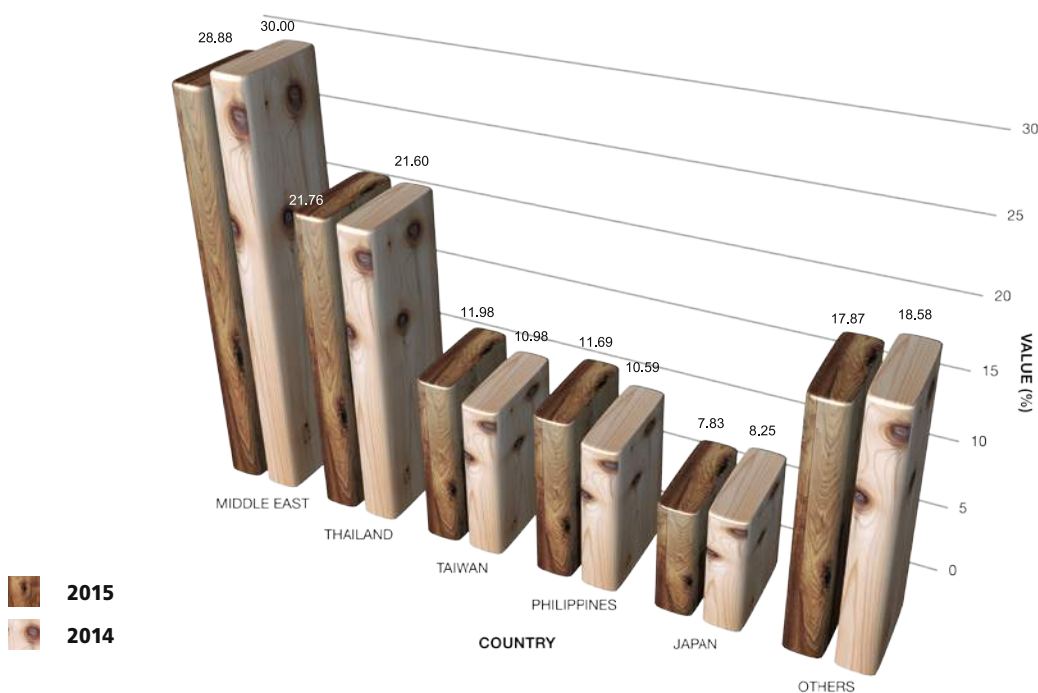
EXPORT VALUE (%) OF SAWN-TIMBER TO MAJOR DESTINATIONS
(RM'000) : 2015 / 2014

TABLE 4
EXPORT OF PLYWOOD BY COUNTRY OF DESTINATIONS

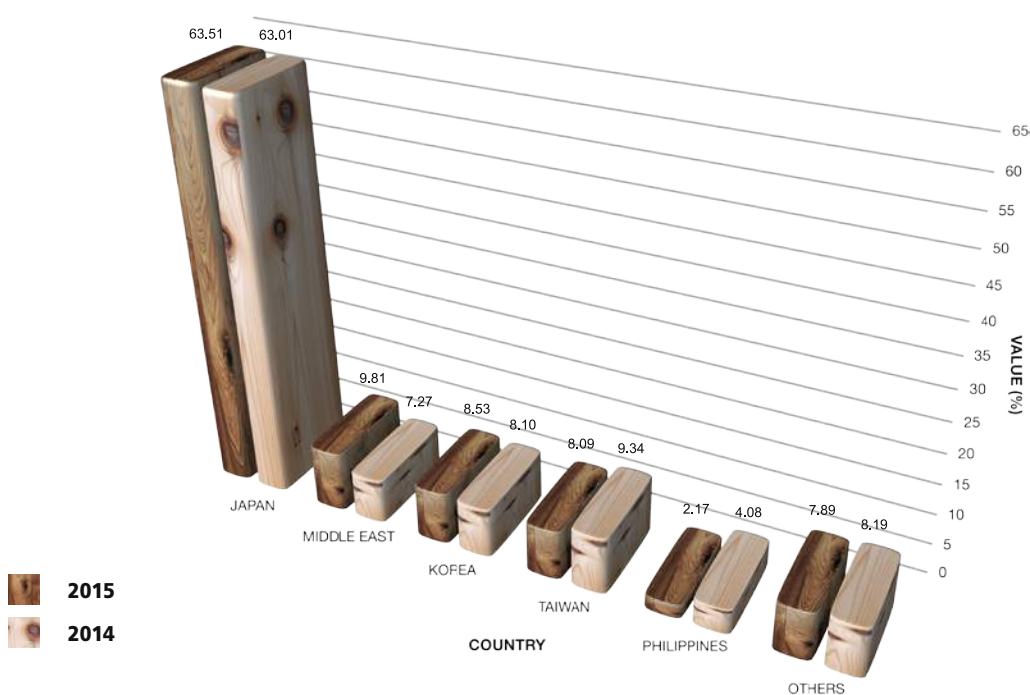
DESTINATIONS	2015 ^P January - March			2014 ^P January - March			% Change 2015 / 2014	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	313,146	580,943	63.51	365,088	636,601	63.01	(14.23)	(8.74)
MIDDLE EAST	57,120	89,698	9.81	50,689	73,480	7.27	12.69	22.07
KOREA	49,169	78,020	8.53	52,166	81,807	8.10	(5.75)	(4.63)
TAIWAN	47,253	73,998	8.09	63,173	94,349	9.34	(25.20)	(21.57)
PHILIPPINES	9,887	19,842	2.17	21,900	41,256	4.08	(54.86)	(51.91)
CHINA	7,706	14,746	1.61	11,561	20,077	1.99	(33.34)	(26.55)
HONG KONG	6,866	11,841	1.29	7,340	11,738	1.16	(6.46)	0.88
VIETNAM	6,004	11,814	1.29	6,301	9,324	0.92	(4.70)	26.71
THAILAND	5,460	8,742	0.96	1,417	2,686	0.27	285.33	225.47
AUSTRALIA	3,194	6,728	0.74	3,680	8,069	0.80	(13.21)	(16.62)
OTHER*	10,532	18,298	2.00	17,646	30,851	3.05	(40.31)	(40.69)
TOTAL	516,337	914,670	100	600,961	1,010,238	100	(14.08)	(9.46)

***OTHER DESTINATIONS:**

- BRUNEI DARUSSALAM
- CANADA
- CHILE
- GERMANY
- INDIA
- MALAYSIA (Peninsular or Sabah-free zon)
- MALDIVES
- MEXICO
- NEW ZEALAND
- NOTHERN MARIANA ISLANDS
- SINGAPORE
- SOUTH AFRICA
- SRI LANKA
- UNITED KINGDOM
- UNITED STATES

EXPORT VALUE (%) OF PLYWOOD TO MAJOR DESTINATIONS

(RM'000) : 2015 / 2014



trade statistics **SARAWAK**

TABLE 5
EXPORT OF VENEER BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 ^P January - March			2014 ^P January - March			% Change 2015 / 2014	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
TAIWAN	16,773	21,030	42.24	15,956	20,261	42.18	5.12	3.80
KOREA	14,840	22,395	44.98	13,567	18,558	38.63	9.39	20.68
CHINA	1,949	2,345	4.71	1,361	1,490	3.10	43.22	57.38
JAPAN	1,124	2,306	4.63	1,822	3,595	7.48	(38.33)	(35.86)
AUSTRALIA	312	1,710	3.43	273	1,040	2.17	14.47	64.42
PHILIPPINES	-	-	-	2,001	3,088	6.43	(100.00)	(100.00)
VIETNAM	-	-	-	1	3	0.01	(100.00)	(100.00)
TOTAL	34,999	49,786	100	34,981	48,035	100	0.05	3.65

EXPORT VALUE (%) OF VENEER TO MAJOR DESTINATIONS
(RM'000) : 2015 / 2014

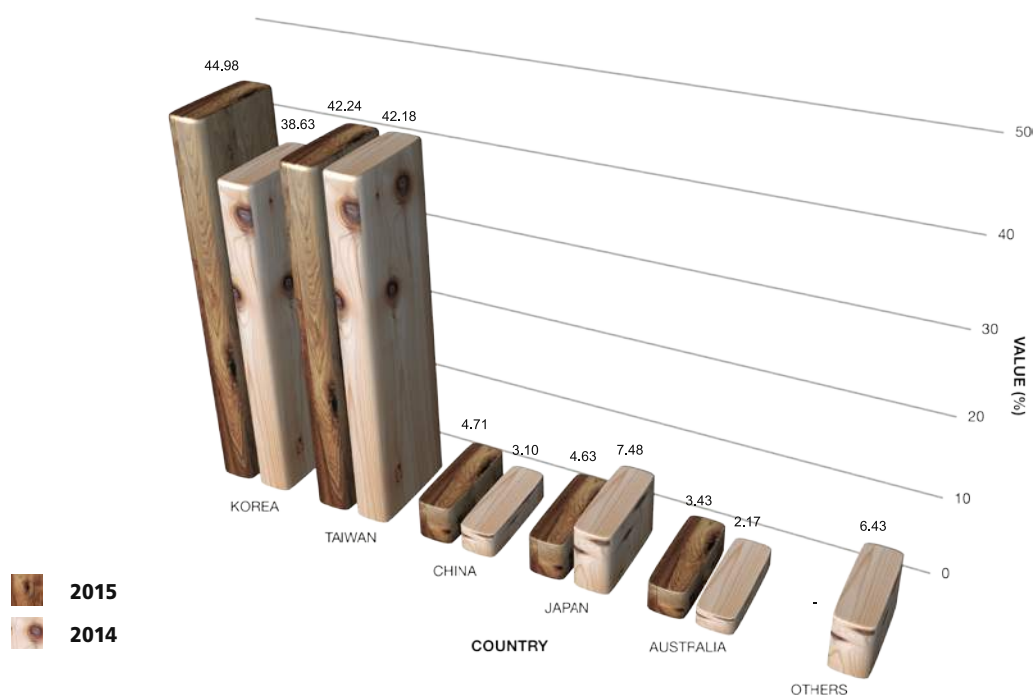
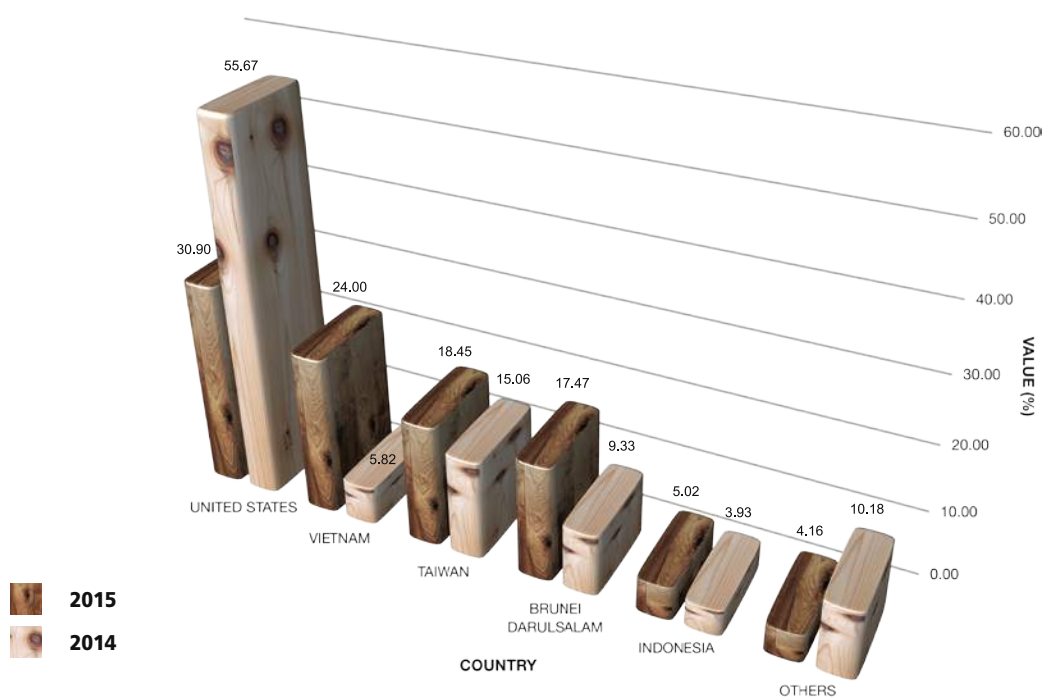


TABLE 6**EXPORT OF LAMINATED BOARD/FLOORING BY COUNTRY OF DESTINATIONS**

DESTINATIONS	2015 ^P January - March			2014 ^P January - March			% Change 2015 / 2014	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
TAIWAN	946	1,313	18.45	1,123	1,411	15.06	(15.82)	(6.95)
UNITED STATES	570	2,199	30.90	1,532	5,215	55.67	(62.80)	(57.83)
VIETNAM	512	1,708	24.00	208	545	5.82	145.98	213.39
BRUNEI DARUSSALAM	432	1,243	17.47	329	874	9.33	31.63	42.22
INDONESIA	164	357	5.02	153	368	3.93	7.12	(2.99)
KOREA	60	130	1.83	422	549	5.86	(85.87)	(76.32)
JAPAN	30	126	1.77	43	172	1.84	(30.00)	(26.74)
SAUDI ARABIA	22	40	0.56	-	-	-	100.00	100.00
UNITED KINGDOM	-	-	-	33	125	1.33	(100.00)	(100.00)
MALDIVES	-	-	-	28	43	0.46	(100.00)	(100.00)
SINGAPORE	-	-	-	23	65	0.69	(100.00)	(100.00)
TOTAL	2,736	7,116	100	3,894	9,367	100	(29.75)	(24.03)

EXPORT VALUE OF LAMINATED BOARD / FLOORING TO MAJOR DESTINATIONS

(RM'000) : 2015 / 2014



trade statistics **SARAWAK**

TABLE 7
EXPORT OF MOULDING BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 ^P January - March			2014 ^P January - March			% Change 2015 / 2014	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	1,069	2,136	38.06	1,076	2,234	39.79	(0.71)	(4.39)
KOREA	742	1,637	29.17	498	1,102	19.63	49.03	48.55
AUSTRALIA	314	1,584	28.23	380	1,663	29.62	(17.38)	(4.75)
UNITED STATES	106	156	2.78	102	243	4.33	3.92	(35.80)
TAIWAN	22	99	1.76	27	110	1.96	(17.84)	(10.00)
MALDIVES	-	-	-	49	98	1.75	(100.00)	(100.00)
VIETNAM	-	-	-	37	87	1.55	(100.00)	(100.00)
SEYCHELLES	-	-	-	30	27	0.48	(100.00)	(100.00)
SINGAPORE	-	-	-	22	34	0.61	(100.00)	(100.00)
UNITED KINGDOM	-	-	-	3	16	0.29	(100.00)	(100.00)
TOTAL	2,253	5,612	100	2,224	5,614	100	1.34	(0.04)

EXPORT VALUE OF MOULDING TO MAJOR DESTINATIONS

(RM'000) : 2015 / 2014

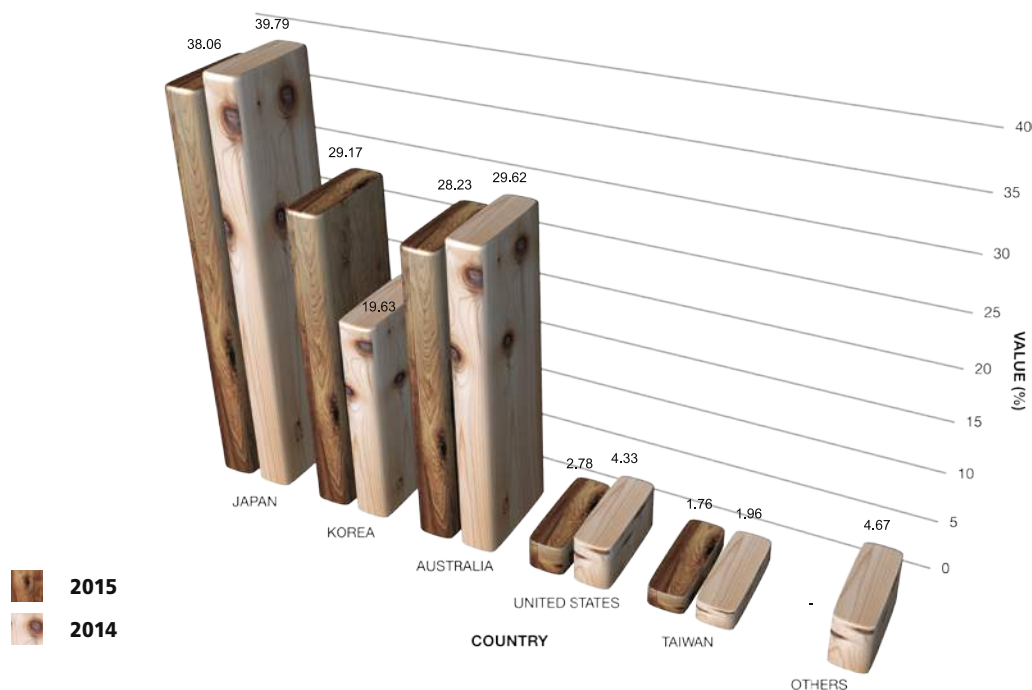


TABLE 8
EXPORT OF DOWEL BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 ^P January - March			2014 ^P January - March			% Change 2015 / 2014	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
UNITED STATES	36	177	64.13	73	265	48.98	(50.30)	(33.21)
INDIA	19	78	28.26	-	-	-	100.00	100.00
JAPAN	4	21	7.61	2	9	1.66	95.20	133.33
SOUTH AFRICA	-	-	-	39	86	15.90	(100.00)	(100.00)
EUROPEAN UNION	-	-	-	35	136	25.14	(100.00)	(100.00)
AUSTRALIA	-	-	-	22	45	8.32	(100.00)	(100.00)
TOTAL	59	276	100	172	541	100	(65.52)	(48.98)

EXPORT VALUE OF DOWEL TO MAJOR DESTINATIONS

(RM'000) : 2015 / 2014

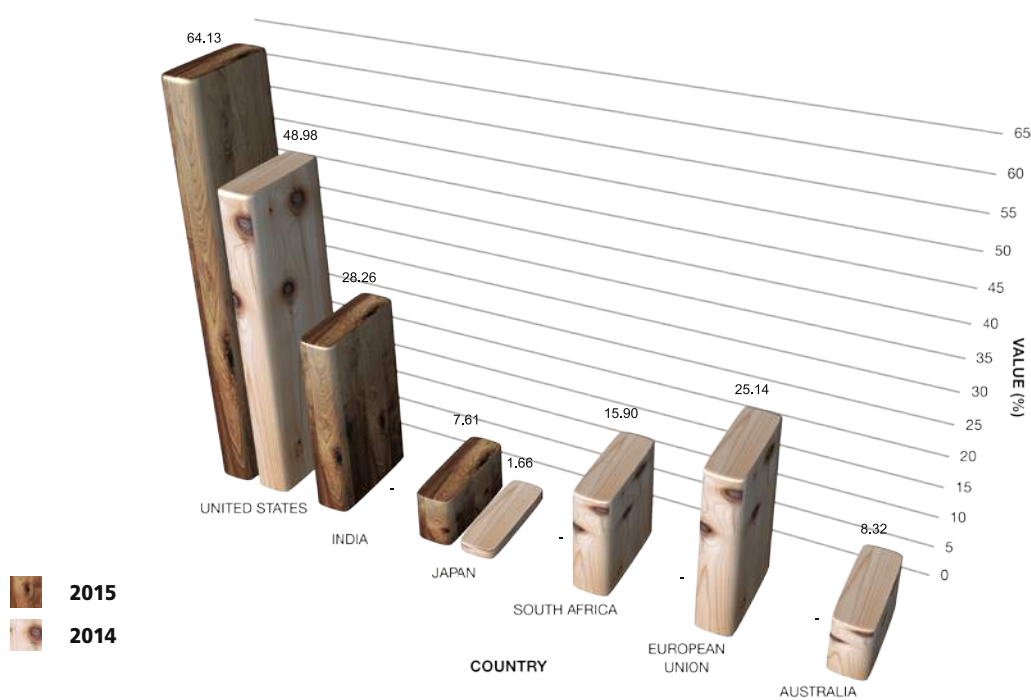


TABLE 9
EXPORT OF FIBREBOARD BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 ^P January - March			2014 ^P January - March			% Change 2015 / 2014	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	35,742	49,646	79.50	33,905	51,317	82.35	5.42	(3.26)
PHILIPPINES	3,838	4,751	7.61	3,941	4,936	7.92	(2.61)	(3.75)
INDONESIA	1,671	2,407	3.85	1,945	2,608	4.19	(14.09)	(7.71)
TAIWAN	1,507	2,655	4.25	1,242	1,961	3.15	21.30	35.39
VIETNAM	1,093	1,791	2.87	426	409	0.66	156.71	337.90
BRUNEI DARUSSALAM	322	372	0.60	372	240	0.39	(13.30)	55.00
CHINA	172	345	0.55	163	218	0.35	5.47	58.26
NETHERLANDS	152	377	0.60	191	434	0.70	(20.45)	(13.13)
KOREA	130	105	0.17	150	90	0.14	(13.73)	16.67
OMAN	-	-	-	91	71	0.11	(100.00)	(100.00)
THAILAND	-	-	-	21	31	0.05	(100.00)	(100.00)
TOTAL	44,628	62,449	100	42,448	62,315	100	5.13	0.22

EXPORT VALUE OF FIBREBOARD TO MAJOR DESTINATIONS

(RM'000) : 2015 / 2014

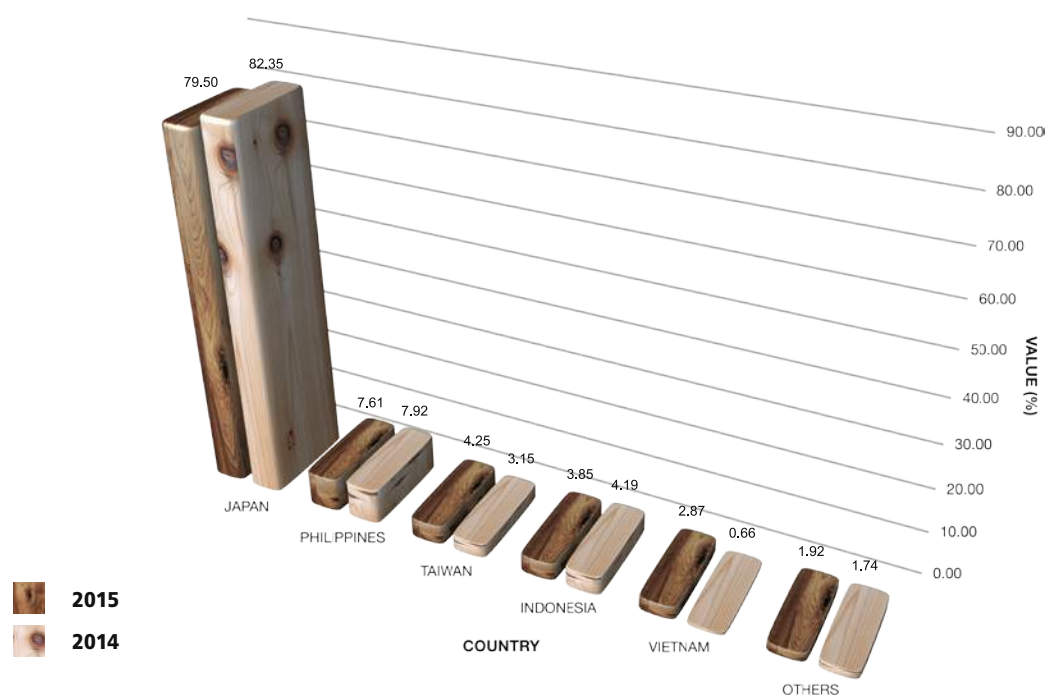
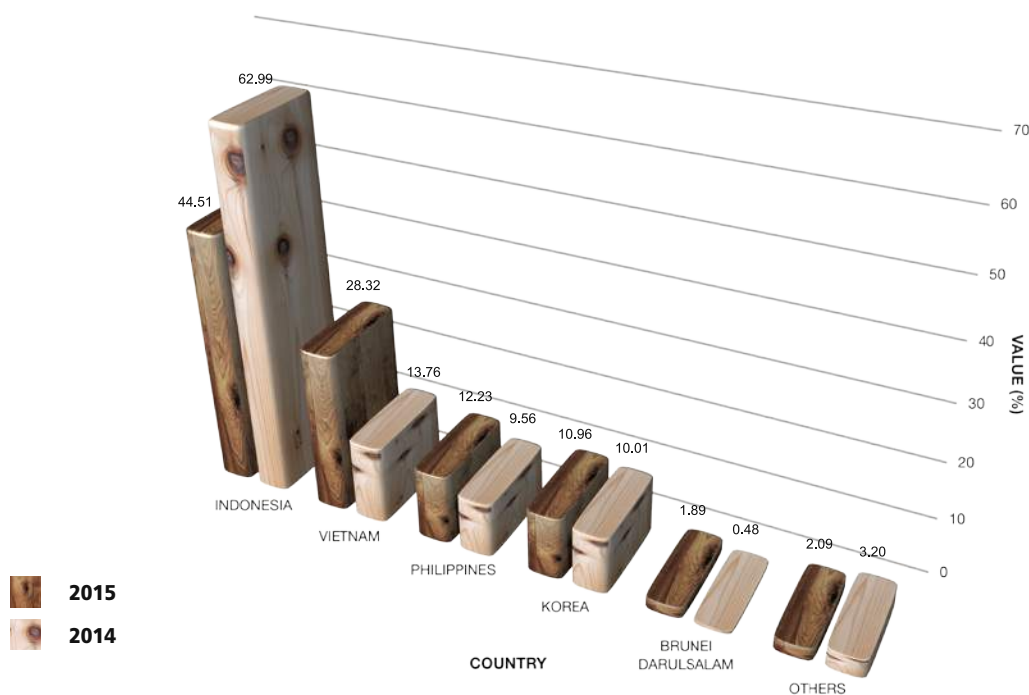


TABLE 10
EXPORT OF PARTICLE BOARD BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 ^P January - March			2014 ^P January - March			% Change 2015 / 2014	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
INDONESIA	9,775	5,561	44.51	19,377	9,728	62.99	(49.55)	(42.84)
VIETNAM	6,034	3,538	28.32	3,922	2,125	13.76	53.83	66.49
PHILIPPINES	2,722	1,528	12.23	2,858	1,476	9.56	(4.77)	3.52
KOREA	2,183	1,369	10.96	2,531	1,546	10.01	(13.78)	(11.45)
BRUNEI DARUSSALAM	461	236	1.89	150	74	0.48	207.14	218.92
JAPAN	321	175	1.40	386	196	1.27	(16.67)	(10.71)
CHINA	107	73	0.58	137	78	0.51	(22.00)	(6.41)
NEW ZEALAND	21	13	0.10	-	-	-	100.00	100.00
BANGLADESH	-	-	-	417	129	0.84	(100.00)	(100.00)
INDIA	-	-	-	220	91	0.59	(100.00)	(100.00)
TOTAL	21,624	12,493	100	29,999	15,443	100	(27.92)	(19.10)

EXPORT VALUE OF PARTICLE BOARD TO MAJOR DESTINATIONS

(RM'000) : 2015 / 2014



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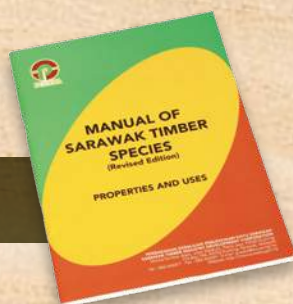


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