

perkasa

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Oct-Dec 2021

quarterly magazine



Three Decades Of
Continuous Development

Tanjung Manis





Aerial view of Tanjung Manis

contents

Editorial

- 03 Three Decades In Pioneering The Development Of Tanjung Manis

Tanjung Manis

- 04 T-MEGA Catalyst Of Growth In Tanjung Manis And Central Region
08 T-MEGA The Development Impetus Of The Central Region
10 RM3.19 Billion Invested In Tanjung Manis Since 1990

- 12 Tanjung Manis Pivotal In The Development Of The Central Region
14 STIDC - The Catalyst Of T-Mega Development
16 PUSAKA Capital Group (PCG) Among The Key Players In Making Tanjung Manis What It Is
18 How The Development Of Tanjung Manis Benefits Local Communities And Industries
23 Conclusion

Trade Statistics, Sarawak

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E d i t o r i a l

The October-December 2021 PERKASA highlights the roles played and the accomplishment of STIDC in implementing the government's development agenda in Tanjung Manis over the last three decades.

STIDC pioneered the development of Tanjung Manis since 1990 as Timber Processing Zone. The only means of access then was by water transport such as express and speed boats. In early 1990s, the focus was on the development of basic infrastructure including massive sand filling works for factories and buildings such as offices, mosque, commercial buildings and housing as well as road network within Tanjung Manis including making available utilities such as water supply and electricity. Early 1990s was the period where most of the Timber processing factories started operation.

With emergence of Deepsea Fishing Industry in 2004, Shipbuilding & Repair Industry in 2007, Palm Oil Industry Cluster (POIC) in 2008 and Tanjung Manis Halal Hub in 2009 more infrastructure were developed to enhance supporting infrastructure for industries promoted in Tanjung Manis. More than RM3.19 billion was invested by the government since 1990 to put in place the required infrastructure including the upcoming water supply from Sibul and RM1.4 billion worth of investment poured into by 77 investors. Another five potential investors showed keen interest to invest another RM716 million in the halal food production area.

While developing Tanjung Manis, the government has also included the surrounding villages basic needs. Examples are the connecting roads and bridges built to the villages from Tanjung Manis which in turn connect them to Sibul. Among the villages connected with roads to Tanjung Manis are Kampung Rajang, Jerijih, Belawai, Tusok and Sebayang, Serdeng and Pulau Buit.

Along with these roads come power supply infrastructure, treated pipe water and

telecommunication Infrastructure to these villages. Tanjung Manis telecommunication infrastructure was been upgraded and is fully fiberized where the local community could enjoy high speed internet services. UNIFY services is being made available by Telekom to some part of Tanjung Manis.

The development of Tanjung Manis also brings in other facilities like fire station, post office, schools, sporting facilities, police station, clinic, airport, express terminal with upgraded pontoon and port for the benefit of the residents in the area.

By December 2021, with the completion of the 16-Storey One-Stop Service Centre in Tanjung Manis, the local community can expect all government services to be available under one roof including other auxiliary services such as food court, banking and postal services.

We were tasked by the state government to oversee the overall development of Tanjung Manis since 1990 by implementing the infrastructure development programmes and providing support services to facilitate development and investment.

*Datu Haji
Hashim bin
Haji Bojet*



Presently, maintenance of express terminal, community hall, mosque, roads and landscape also come under our purview.

We also leverage the presence of Tanjung Manis Training Centre by implementing woodworking training programmes to meet the needs of the industry and to promote value-added products such as furniture making, engineered wood, LVL (Glulam and OSB) and bamboo-based products.

Corporate Social Responsibility programmes including Fishing Safari and Tanjung Manis Day have been in our calendar of activities to promote Tanjung Manis among investors and the local populace.

Together with the related agencies we will continue to implement the government agenda in terms of infrastructure development besides luring investors to Tanjung Manis.

Currently, we are developing the bamboo nursery in Tanjung Manis with the capacity of 150,000 seedlings at a time. The capacity will be increased through tissue culture to cater for bamboo project in the central region.

We are also collaborating with Zebu Cattle Sendirian Berhad through PUSAKA Food Industry Sendirian Berhad to conduct feasibility study to integrate cattle and maize farming in Tanjung Manis.

We will continue to play our pivotal role in ensuring the success of the government development agenda particularly in Tanjung Manis in order to boost the socio-economy of the local populace.

We hope the local populace will continue to support and leverage the government's development programmes in Tanjung Manis by participating in contract farming and other activities and enjoy the multiplier effect such as employment and business opportunities.

T-MEGA Catalyst Of Growth In Tanjung Manis And Central Region

The Right Honourable
Datuk Patinggi Tan Sri (Dr) Abang
Haji Abdul Rahman Zohari Bin Tun
Datuk Abang Haji Openg
Chief Minister of Sarawak



Tanjung Manis Economic Growth Area (T-MEGA) is one of the growth nodes under Sarawak Corridor of Renewable Energy (SCORE). The industries identified and promoted under T-MEGA were shipbuilding, Palm Oil Industry Cluster (POIC), Central Oil Distribution Terminal (CODT), timber-based products, fishery and aquaculture, livestock and agriculture including halal food processing.

T-MEGA was planned for the development of these large-scale economic activities to complement the efforts of the state government in socio-economic development to bring rural transformation. The economic spin-off from large-scale investments would provide the local community with employment and business opportunities through participation in hospitality industry such as homestay and eco-tourism as well as in contract farming.

The development of food processing and ports facilities in T-MEGA also complements the fruit basket initiatives by state government.

The 124,514 hectares T-MEGA development project has significant catalytic impact to the development of the central region of Sarawak. Endowed with

strategic location and excellent natural river system and logistic facilities Tanjung Manis is becoming a new trade 'Gateway' for international trade.

The Oil Gas and Chemical (OGC) jetty in Tanjung Manis is equipped with facilities to store and distribute products such bitumen for road construction throughout Sarawak and serves as petroleum and diesel distribution centre for the central region. The OGC terminal also serves as outlet for exports of Crude Palm Oil (CPO) not only for the central region but also caters for transshipments of CPO from Indonesia.

Tanjung Manis is also the major export point for sago, timber products and coals. Being an important gateway in the central region of Sarawak it registered the export value of RM2.5 billion in 2020 and is poised to increase to RM3.5 billion by 2030.

Sarawak granted RM11 billions of state fund to Public Works Department to upgrade the existing 896 km coastal roads.

This allocation would include pavement upgrading and improvement works, construction of 232 km of

Second Trunk Road in eight years and the construction of nine new bridges along the coastal road network.

The nine new bridges are Batang Rajang (1.208 km), Batang Saribas (1.550 km), Batang Paloh (1.7 km), Muara Lassa (2.43 km), Bintulu Jepak (1.212 km), Batang Lupar (5.1 km), Batang Rambungan (560 m), Sungai Krian (690 m) and Batang Igan (1.8 km).

The implementation of the proposed coastal road network includes replacing the existing ferry services at Batang Saribas, Sungai Krian, Batang Paloh and Muara Lassa with permanent bridges; building the missing link between Sarikei and Tanjung Manis; improving and rehabilitating certain stretches of the existing coastal road stretches; enhancing accessibility and connectivity which offers seamless connectivity between towns like Kota Samarahan, Sadong Jaya, Sebuyau, Kabong, Tanjung Manis, Daro, Matu, Balingian and Bintulu to the Pan Borneo Highway and could boost socio-economic development of the coastal regions where large population resides.

The building of the missing link between Sarikei and Tanjung Manis will catalyse the development of Tanjung Manis hinterland besides reducing travel time to and from Tanjung Manis throughout the central region. This will make Tanjung Manis an ideal gateway to attract international trade and investment.

The State Planning Unit of Sarawak and key implementing agencies such as Public Works Department, STIDC, Department of Irrigation and Drainage, Department of Rural Water Supply and Sibu Water Board invested substantially in terms of money and efforts to ensure the success of the development aspiration of T-MEGA.

The state government can also help in other aspects such as:

- i. To continue providing fund wherever possible for additional basic infrastructure required by the industries;
- ii. To formulate laws and policies to facilitate investments and businesses;
- iii. To develop human capital and capacity building to ensure sufficient skilled and semi-skilled manpower supply for the industry;
- iv. To allocate adequate land for the promoted industries;
- v. To ensure a balanced development concept for the conservation of pristine water resources and sustainable environment in supporting aquaculture and river-caged culture industry through integrated waste management, establishment of green buffer zone and wildlife conservation area; and
- vi. To facilitate in luring strategic investors and collaborating partners to invest in Tanjung Manis.

Since 1990, STIDC and the Public Works Department are among the key agencies entrusted to develop infrastructure and support the promoted industries

in T-MEGA. More than RM3 billion was invested by the state government thus far to put in place the required infrastructure including the upcoming water supply from Sibu. We are looking for another RM989.3 million in the 12th Malaysia Plan (2021-2025) both through government funding and initiatives by private sectors for the following infrastructure:

- i. Integrated Paloh Marine Engineering Park and Access Road (with utilities and amenities) - RM397.3 million;
- ii. Dredging of Kuala Rejang navigation channel - RM200 million;
- iii. Tanjung Manis Furniture Park - RM12 million;
- iv. Food Processing Industrial Park (basic infrastructure) - RM65 million;
- v. Upgrading of Tanjung Manis Airport to Code 3C (B737) - RM300 million; and
- vi. Controlled Environment Agriculture (CEA) - RM15 million.

The 14 sectors of Sarawak were grouped into eight economic sectors to accelerate economic growth by 8% annually in



Aerial view of Tanjung Manis New Township



T-MEGA Projects



order to double the size of our economy from RM133 billion in 2018 to RM282 billion by 2020.

These economic sectors are in turn driven by the six enabler sectors namely digital transformation, innovation and entrepreneurship, education, infrastructure, transport and utilities.

Tanjung Manis is moving in tandem with Industry 4.0 revolution. Its commercial agriculture and food production activities which are among the eight identified economic sectors require automation, smart or precision farming and electronic surveillance and security system. Like any other parts of Sarawak, the new norm for companies and the public evolves around IOT and good internet access. Thus, three packages of telecommunication (fiberation) projects valued at RM26.79 million were completed by the government through STIDC. The Fiberation of Tanjung Manis will provide the ICT infrastructure with high speed broadband connection up to 800mbps to support the industry and business users as well as the residents around Tanjung Manis New Township. Currently, UNIFI is available in Tanjung Manis.

From the seafront, a digital navigation aids costing RM40 million was completed. This would enhance safety and security of vessels navigating Tanjung Manis Port channel. To complete the Vessels Traffic Management and Control by the Port Authority, Port Operators, Marine Department and Sarawak Rivers Board, state-of-the-art Integrated Vessel Traffic System (IVTS) is necessary.

For industry players, the Managed Dedicated Internet and Data services are available to support any required bandwidth requirement in near future.

Fiberation is poised to be ready soon to complete accessibility of telecommunication



infrastructure to the public particularly in Belawai and Rejang area.

The basic infrastructure such as roads and bridges, utilities, airport and port facilities are completed except the commissioning of water supply from Sibul. However, there are more key enablers need to be addressed such as:

- i. The establishment of Integrated Marine Park in Paloh would ideally provide for shipbuilding and repairs, supply base, decommissioning yard and wet storage to oil and gas structures. This development will attract various marine engineering activities due its relatively deep natural draft, isolated area away from busy commercial activities including its strategic location across Pengerang, Singapore and oil and gas offshore exploration activities within Sarawak;
- ii. Accessibility to the Tanjung Manis Port needs to be urgently addressed to ensure effective logistic network and safety of navigation channel that could attract bigger ships and foreign investment in T-MEGA;
- iii. Establishment of furniture park for production of furniture to complement STIDC's transformation blue print in

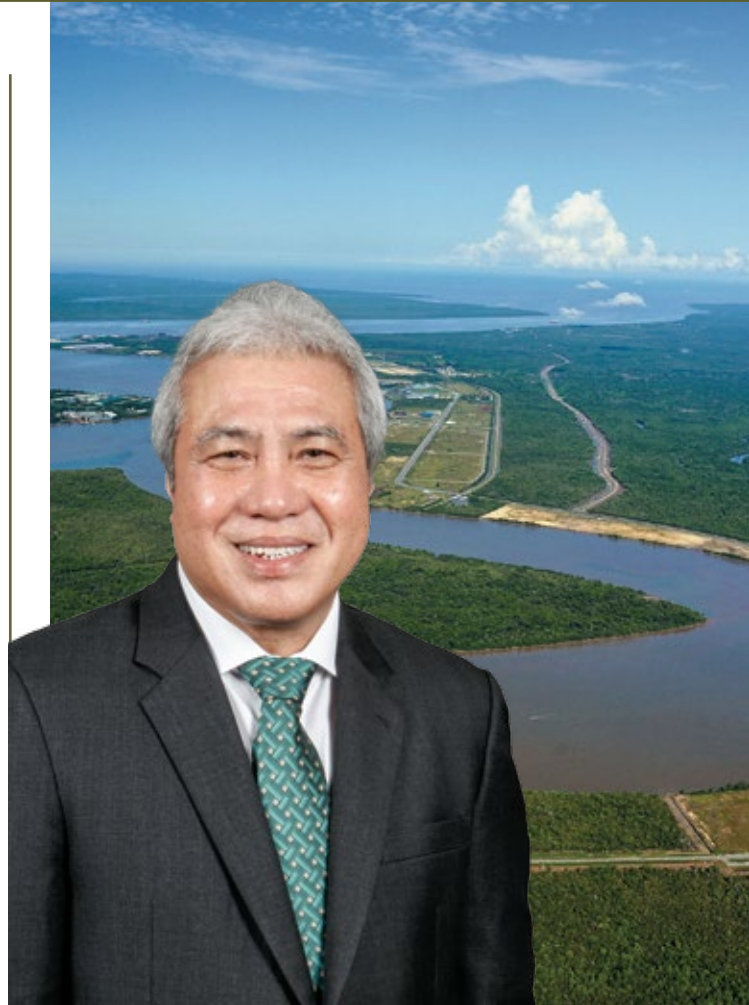
- intensifying downstream processing for timber industry to achieve total export value of RM8 billion by 2030;
- iv. Establish R & D and product development (Centre of Excellence) in collaboration with investors and Institution of Higher Learning such as UPM; and
- v. Carry out Masterplan for domestic, industrial, agricultural wastes and waste water management system to be implemented in phases.

Sarawak food trade deficit is anticipated to increase by RM6 billion in 2030 going by the current deficit of RM3.8 billion recorded in 2018. The state government food production agenda is to reduce the gap by intensifying efforts in food security. For T-MEGA, the promoted activities are agriculture, aquaculture, livestock and poultry, plantation of cash crops and food processing including processing of palm oil related products. Leveraging on Tanjung Manis being HALMAS certified by Halal Development Corporation, not only it will be an important halal food production and processing area but also as gateway for fruit export from 'food baskets' in central region which augurs well with the state and national agenda in 'Food security'.

T-MEGA The Development Impetus Of The Central Region

The Honourable
Datuk Amar Haji Awang Tengah Ali Hasan

Deputy Chief Minister of Sarawak II
Second Minister for Natural Resources and Urban Development,
Minister for International Trade and Investment Sarawak
Chairman of Sarawak Timber Industry Development Corporation (STIDC)



T-MEGA is one of the growth nodes initiated under Sarawak Corridor of Renewable Energy (SCORE) where the promoted niche industries identified were shipbuilding, Palm Oil Industry Cluster (POIC), wood-based products, fishery and aquaculture as well as agriculture and halal food processing. T-MEGA has the potential to be developed into an important food production area for agriculture, aquaculture and livestock to address food security issue in this region.

T-MEGA was planned for the development of large-scale economic activities within the promoted industry cluster thereby complementing the state government's aspiration for socio-economic development that brings rural transformation and poverty eradication. The economic multiplier effect from large-scale investments will provide the local community with employment opportunities, participation in hospitality industry such as homestays and eco-tourism as well as participation

in contract farming and other emerging business opportunities.

The development of food processing and logistics facilities in T-MEGA will also complement the fruits baskets initiatives by the state government.

The overall development must also consider the environmental sustainability and conservation of wildlife and water quality through the creation of green lungs and adoption of best practices in agricultural activities.

The development of T-MEGA has significant catalytic impact on the development of the central region of Sarawak. The logistic facilities in Tanjung Manis opened new trade gateway with better capacity for international trade.

The Oil Gas Chemical (OGC) jetty in Tanjung Manis is equipped with facilities to store and distribute

bitumen for road construction throughout Sarawak and serves as petroleum and diesel distribution centre for the central region. The OGC Terminal also serves as outlet for exports of Crude Palm Oil (CPO) not only for the central region but also caters for transshipments of CPO from Indonesia.

Tanjung Manis is also the major export point for sago, wood-based products and coals. The Royal Malaysian Customs Department revealed that Tanjung Manis registered the export value of RM2.5 billion in 2020. The statistics manifested the significant role of Tanjung Manis as trade gateway. The export value is poised to increase to RM3.5 billion by 2030.

Sarawak green lungs are forests, parks and vegetated land within the adjoining urban areas that help to create healthy living environment as green lungs maintain the balance between carbon dioxide and oxygen within the atmosphere.

The State Forest Policy 2019 serves as an official document to establish green lungs where sustainable development is the overarching principle underpinned by green conservation and growth. In this regard, policies and legislation will be reviewed to support the establishment of green lungs.

Tanjung Manis development is of no exception. The overall development masterplan considered conservation of greens and wildlife habitats through balanced development by maintaining green belts, green buffer between industries and maintaining mangrove sanctuary.

Ministry of International Trade & Industry, Industrial Terminal & Entrepreneur Development (MINTRED) of Sarawak plans to develop Tanjung Manis Marine Engineering Park in Tanjung Manis due to its strategic location and deep draft to accommodate shipbuilding and repairs of

more than 10,000 GRT. This will provide better opportunities for existing players to expand their operation. Sarawak Association of Marine Industries (SAMIN) estimated that Paloh Shipbuilding & Marine Engineering could generate the annual export earnings of RM1.5 billion and 1500 direct employment opportunities.

The 1,000 acres of land would provide good integrated facilities not only for shipbuilding and repair but also for Oil & Gas industry particularly for wet storage for Oil & Gas platforms and also for decommissioning of Oil & Gas structures. The possibility of providing common use terminal for marine engineering activities would also entails the potential of creating free trade zones based on proposal by SAMIN.

Currently, the government through STIDC is carrying out a viability study on the establishment of marine engineering park in Kuala Paloh.



Shipbuilding industry in Tanjung Manis



RM3.19 Billion Invested In Tanjung Manis Since 1990

The Honourable
Datu Haji Len Talif Salleh

N41 Kuala Rajang Assemblyman
Assistant Minister for Natural Resources and Urban Development



In the 1980s, Tanjung Manis was nothing more than a mangrove forest. A study was conducted by a consultant, HA Simons. This led to the drawing of the Rajang River Basin Master Plan in 1984. The study looked into the ideal location to establish a zone where timber related industries could be sited. Tanjung Manis was identified due to its strategic location. Subsequently, a recommendation was made by STIDC for the establishment of a Timber Processing Zone.

The state government through STIDC pioneered the development of Tanjung Manis as the Timber Processing Zone since 1990. The only mode of transportation to Tanjung Manis was by express and speed boats. The focus then was to develop basic infrastructure such as roads, express terminal, housings, mosque, community hall and a STOL Airport including massive sand filling to cater for timber mills and small and medium-sized enterprises (SMEs). Amenities such as electricity, water and telecommunication were also put in place to facilitate timber-based operators. Along the way, other industries such as Deep Sea Fishing Industry (2004), Shipbuilding and Repair Industry (2007), Palm Oil Industry Cluster (POIC) in 2008 and the latest are activities involving Aquaculture (Shrimp Farming) and Agriculture (Pineapple Planting & Nursery) and Service Industry evolves as part of mixed development promoted under T-Mega. All these gives rise to the need for better road connectivity and logistic ecosystem when the 94-KM Sibu-Tanjung Manis road was completed in November 2011 concurrent with the operation of OGC Jetty and Tanjung Manis Port. Since then, Tanjung Manis continues to be a major catalyst for the development of the central region of Sarawak.

Since the development of Tanjung Manis started in 1990, RM3.19 billion was invested by the government through STIDC, Public Works Department, Sarawak Rural Water Supply Department, Department of Irrigation and Drainage, and Sibu Water Board to develop infrastructure including the upcoming water supply from Sibu.

(a) The recently completed projects apart from those mentioned are:

- Proposed Road at lot 119, Tanjung Manis (RM7,878,000.00);
- Acess Road to Halal Hub Parcel One (RM52,915,973.40);
- Refurbishment of Tanjung Manis Port (RM 88,000,000.00);
- Palm Oil Industrial Cluster (RM83,298,800.00);
- Proposed Road from Serdeng Junction through Halal Hub to Kpg Rajang (RM47,100,000.00); and
- Pontoon at Tanjung Manis Express Terminal (RM4,684,613.49).

(b) Projects In Progress include:

- 16-Storey One-Stop Admin Centre (RM100 Million): 96% Completed;
- Installation of digital Aids To Navigation (ATON) for Batang Rajang Access;
- Channel to Tanjung Manis Port (RM40 Million): 60% Completed;
- Tanjung Manis Airport Refurbishment Work (RM10 Million) : 63% Completed;
- Electrical Infrastructure For Halal Hub Area : (RM65,763,257.69): LOA done & Works commenced in September, 2021; and

- vi) Telecommunication Infrastructures (Fiberisation) For Tanjung Manis (RM21,422,800.00) 95% Completed.

(c) The Development Anticipated under RMK12 (2021-2025) are:

- i) Feasibility Study For Paloh Marine Engineering Centres (RM3.0 Million);
- ii) Tanjung Manis Furniture Park (RM11 Million) and
- iii) Few other projects to be funded under private sector initiatives.

Although the basic infrastructure is yet to be fully completed to cater for the needs of investors, the progress of investments is encouraging with **77 investors pouring RM1.4 billion** in total investment. Another five potential investors are poised to invest **RM716 million** in halal food production projects. Significant achievements were made in the last 30 years in the development of Tanjung Manis although much more could be done.

When government opens up major development in Green Field area like Tanjung Manis, the noble intention always aims for economic rural transformation. With mega investments coming in the economic spin-off will be in the form of;

- Employment Opportunities
- Benefits from Skill & Entrepreneurship Development
- Participation in hospitality industry such as homestay, food & beverages & related services
- Participation in Tourism Industry
- Participation on Contract Farming or development of idle land through community farming.

The standard of living also increased, for instance, the nearby villages particularly Kampung Rajang, Jerijih, Belawai, Tusok, Sebayang, Serdeng and Pulau Bruit continue to enjoy the multiplier effects of the development of Tanjung Manis particularly in terms of basic infrastructure such as roads and bridges.

The infrastructure connects them not only to Tanjung Manis but also to the nearby towns such as Sibu and Sarikei.

The roads and bridges also brought along other infrastructure such as treated pipe water and electricity power supply as well as telecommunication. The telecommunication infrastructure in Tanjung Manis was upgraded and fully fiberized enabling the local communities to enjoy high speed internet services. Presently, UNIFY services is available in some parts of Tanjung Manis.

The development of Tanjung Manis also brings other facilities like fire station, post office, schools, recreational facilities, Police station, clinic, airport, express terminal with upgraded pontoon and port.

By December 2021, with the completion of the 16-Storey one-stop service centre in Tanjung Manis, the local communities can expect all the government services to be available under one roof including other auxiliary services such as food court, banking and postal services.

Tanjung Manis was rebranded as Tanjung Manis Economic Growth area (T-MEGA). Once the basic infrastructure and utilities are fully developed, most large-scale economic activities particularly agriculture, aquaculture and livestock would come in.

The Honourable Datu Haji Len Talif Salleh (right) and Datu Haji Hashim Bin Haji Bojet (left) showing the book on the success story of Tanjung Manis.



Presently, pineapple planting and aquaculture are progressing steadily. Livestock, poultry and food processing on the other hand require good treated water supply. Hopefully these activities will commence soon.

Once the primary agriculture and aquaculture projects materialized, more downstream food processing activities would take place to leverage on the Tanjung Manis Halal Food Processing Area which is HALMAS-Certified by Halal Development Corporation, Malaysia.

Currently, a feasibility study is being carried out for an expansion of the current shipbuilding and repairing industry in Paloh. 1,000 acres were earmarked for an integrated marine engineering centre to build and repair vessels above 10,000 GRT and at the same time to provide facilities for oil and gas industry including decommissioning activities.

With the approved budget under RMK12, we also look forward to promoting the timber-based downstream processing activities by establishing a furniture park in Tanjung Manis and a bamboo nursery to cater for the bamboo plantations in the central region. The service and hospitality industry would naturally emerge as demand arises.



Tanjung Manis Pivotal In The Development Of The Central Region

The Honourable
Ir Tuan Haji Yusuf Haji Wahab

P.206 Tanjung Manis Member of Parliament

The development of Tanjung Manis did not happen by coincidence but through strategic planning. Plan to develop Tanjung Manis started in 1981. Tanjung Manis, initially was known as the timber processing area. It was elevated to a district status in 2015 with villages such as Rajang, Jerijeh, Belawai, Semalau, Sebayang, Tusok, Stalun and Paloh came under its jurisdiction.

Presently, Tanjung Manis is an important economic and administrative centre particularly for these

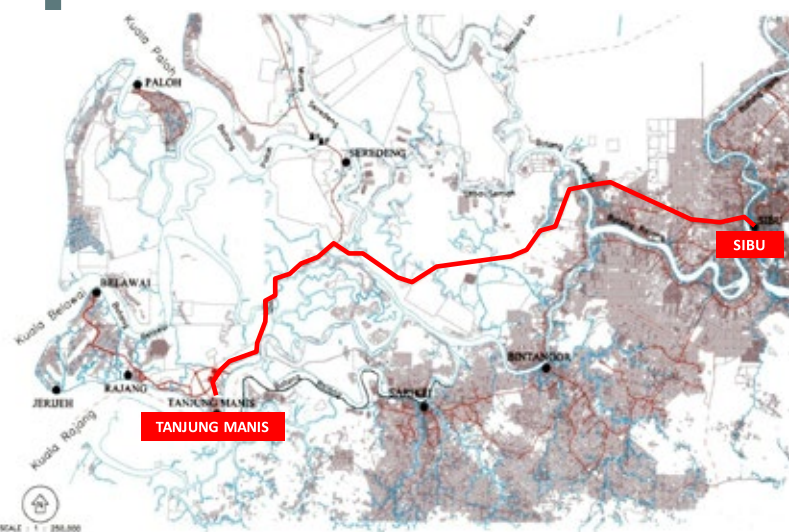
villages although some of the government offices are still in Belawai.

The express boat terminal in Tanjung Manis offers an alternative mode of transportation and complements the land and air transportation. The water transportation connects Tanjung Manis to Sarikei, Sibu and Kuching.

At the moment, there are also direct flights from Kuching and Mukah to Tanjung Manis and vice-versa taking advantage of Tanjung Manis Airport. The direct flights ensure convenience to travelers by bypassing Sibu Airport.

Currently, Tanjung Manis is also connected to Sibu by road. Tanjung Manis will also be connected to Pulau Beruit and Daro by road once the 1.7 km Batang Paloh and 2.43 km Muara Lasa bridges complete in 2023. Meanwhile, Daro is poised to link Tanjung Manis to Mukah once the Batang Igan bridge is completed. The RM300 million Pasti-Tanjung Manis Road which is expected to complete in 2023 will link Tanjung Manis to Sarikei.

Presently, Tanjung Manis has almost all the basic infrastructure including roads, bridges, airport,



Road network from Sibu to Tanjung Manis.

deep sea port and basic utilities such as electricity, water and telecommunication.

The state government plays important role in ensuring the smooth development of Tanjung Manis by providing fund to build basic infrastructure while STIDC plays its role as an implementing agency.

I believe Tanjung Manis will soon become a gateway particularly for the central region of Sarawak and also its surrounding area. It also has the potential to become international gateway.

Tanjung Manis is endowed with natural deep-sea port enabling direct export to countries such as China, Japan, Korea and Singapore.

In future, we hope Tanjung Manis Airport will be upgraded to cater for bigger

aircrafts and more flights to connect Tanjung Manis to other parts of the world besides ensuring Tanjung Manis to flourish further due to direct access to International markets.

We can expect the influx of investors taking advantage of the varied economic sectors of Tanjung Manis. This will benefit the socio-economy and wellbeing of the local populace particularly in terms of business and employment opportunities.

Apparently, Tanjung Manis plays pivotal role in the development of the central region besides connecting the major cities such as Miri and Kuching.

Being a parliamentarian for Tanjung Manis, I will continue to play my role by raising the matter in the parliament and proposing the upgrading of Tanjung Manis Airport

besides requesting for development fund from the Ministry of Transportation to finance the project.

Aside from this, I will also request for fund to dredge Batang Rajang river mouth so that big freighters could come to Tanjung Manis port.

My priority also includes the promoting of Tanjung Manis Halal Hub at international arena in order to lure foreign investors to invest in Tanjung Manis.

In ensuring that the Tanjung Manis Economic Growth Area (T-MEGA) is developed in accordance with the development master plan, the local issues must be addressed and resolved so that development can be implemented smoothly for mutual benefit. In addition, infrastructure must be upgraded in order to woo investors.

*Forty units of shophouses and
200 units of Government Quarters.*



STIDC - The Catalyst Of T-MEGA Development

Datu Haji Hashim Bin Haji Bojet

General Manager
Sarawak Timber Industry Development Corporation

STIDC pioneered the development of Tanjung Manis since 1990 as Timber Processing Zone (TPZ). Back then, the only mode of transportation to and from Tanjung Manis was by express boats and speed boats. The focus of development in 1990s, therefore, was on basic infrastructure including massive sand filling for factories and buildings such as offices, mosque, commercial centres and housing as well as road network within Tanjung Manis and treated water and electricity supply. Early 1990s was the period when most of the timber processing factories started operation.

STIDC was tasked to oversee the overall development of TPZ. A plan was drawn including

the 3,000-hectare township. TPZ plan became the blueprint for the development of the central region of Sarawak with priority given to aquaculture, food processing, shipbuilding, commercial and educational hubs, palm oil industrial cluster, mangrove sanctuary, wood-based industries and residential centre. Once completed, TPZ would become an integrated timber complex.

While developing Tanjung Manis, the government also gave due attention to the quest of the surrounding villages such as Kampung Rajang, Jerijih, Belawai, Tusok, Sebayang, Serdeng and Pulau Buit for basic needs particularly in terms of infrastructure. This was evident by the construction



Tanjung Manis Integrated Deep
Sea Fishery Port

of roads and bridges to connect these villages to Tanjung Manis which subsequently connect them to big town like Sibul.

Along with these roads and bridges came power supply, treated pipe water and telecommunication infrastructure to these villages. Tanjung Manis telecommunication infrastructure was upgraded and is fully fiberised so that the local community could enjoy high speed internet including Unifi services provided by Telekom Malaysia to some parts of Tanjung Manis.

The development of Tanjung Manis also brings along other facilities such as fire station, post office, schools, sport and recreational facilities, Police station, clinic, airport, express terminal with upgraded pontoon and port for mutual benefits.

The 16-Storey Tanjung Manis Administrative Tower is poised to become a one-stop service centre for various government departments and agencies to cater for the needs of the public and business community.

Among the government departments and agencies that will be housed in this administrative tower are the District office, Royal Malaysian Customs Department, Malaysian Immigration Department, Malaysian Maritime Enforcement Agency, Sarawak Forestry Corporation and STIDC. Banks and post office will be available at the ground floor. The first floor is designated for a gallery to promote STIDC services and products available in Tanjung Manis.

Meanwhile, the second phase of the building will provide a banquet hall, an auditorium and a surau with a capacity of 1,200 people, 2,000 people and 500 worshippers respectively.

The One-Stop Service Centre will ease the hassle of travelling to Sibul, Mukah or Sarikei for business and official purposes.

With the emergence of Deep-Sea Fishing Industry in 2004, Shipbuilding & Repair Industry in 2007, Palm Oil Industry Cluster (POIC) in 2008 and Tanjung Manis Halal Hub in 2009, new infrastructure was developed to support the industries promoted in Tanjung Manis. More than RM3 billion was invested by the government thus far to develop the infrastructure including the upcoming water supply from Sibul. Although treated

water is yet to be fully supplied to cater for the influx of investors, the progress of investment is overwhelming. To date, RM1.4 billion worth of investment poured into Tanjung Manis by 77 investors. Another 5 potential investors showed keen interest to invest RM716 million in halal food production area. The last 30 years saw tremendous achievement in terms of development in Tanjung Manis although much more can be done.



Central Oil Distribution Terminal & Palm Oil Industrial Cluster



Tanjung Manis Administrative Tower

PUSAKA Capital Group (PCG) Among The Key Players In Making Tanjung Manis What It Is



Datuk Amar Haji Awang Tengah Ali Hasan, Deputy Chief Minister of Sarawak II, Second Minister for Natural Resources and Urban Development, Minister for International Trade and Investment Sarawak and Chairman of STIDC Board of Management (third right) witnessing the exchange of agreement between Datu Haji Sarudu Haji Hoklai, former General Manager of STIDC and Datu Haji Hashim Bin Haji Bojet, Executive Director of PUSAKA Capital (second right). Also seen are Datuk Dr. Yusuf Hadi (left), The Honourable Datuk Haji Julaihi Bin Haji Narawi (third left) and Datu Sudarsono Osman (right).

The inception of PUSAKA Capital Group (PCG) was the brainchild of The Honourable Datuk Amar Haji Awang Tengah Ali Hasan. PCG was established in July 2013 as a Special Purpose Vehicle to implement the Reorganization and Rationalisation Exercise of Sarawak Timber Industry Development Corporation (STIDC).

As STIDC's investment arm, PCG is entrusted to spearhead the speedy development of Tanjung Manis with the main role of developing and commercializing industrial and economic activities in Tanjung Manis. Through its diversified business portfolio, PCG is prepared to boost the development of Tanjung Manis in support of the overall industrial growth in the central region of Sarawak as well as southern Sarawak Corridor of Renewable Energy (SCORE).

Since its inception, PCG has experienced tremendous growth over the years, diversifying into various commercial segments through its operating subsidiaries, from timber-related business to construction and property, agribusiness and logistics services in Tanjung Manis.

Through one of its operating subsidiaries in Oil & Gas related business, PCG has been entrusted by

PETRONAS Dagangan Bhd to be the exclusive distributor of its bitumen product throughout Sarawak. The company is currently operating from three terminals – IOT Kuching, PST Bintulu, and its own Liquid Bulk Petroleum Product Depot in Tanjung Manis.

Having to own and operate the depot with 12,000 tonnes storage capacity in Tanjung Manis and a fleet of 16 tanker trucks, this enables PCG to ensure sufficient petroleum product supply and also timely delivery of the products to customers in supporting the state's infrastructure development projects notably the Pan Borneo Highway.

PCG is entrusted with developing and managing 1,300 hectares of strategic land in Tanjung Manis exclusively for industrial, commercial, and housing developments. PCG supports key project development activities in Tanjung Manis, including facility management services and property maintenance activities.

In November 2016, PCG had completed 23 units of heavy duty flat-pack cabin accommodation for short-term and long-term rental to cater for housing demands in Tanjung Manis. Having ready accommodation for

workers at a project site can be a plus point to entice potential investors to Tanjung Manis.

PCG was directly involved in the construction and completion of the 200 units residential housing (Government quarters) on Phase 2 of part of Lot 577, Block 12, Buan Land District, Tanjung Manis. The project was officially handed over to Public Works Department, Sarawak on 27th May 2019.

Given the opportunity, PCG will continuously support and deliver Government-led housing development projects in Tanjung Manis as well as other related activities of road construction, civil and building works, and infrastructure works.

Tanjung Manis Palm Oil Bulking Facilities (POBF), which is the first palm-oil based industry in Tanjung Manis Palm Oil Industrial Cluster (POIC) was officially launched in 2017. PCG, through a joint-venture company, had initiated the facilities which shall act as a catalyst for the development of the palm oil industry specifically in Tanjung Manis.

The main facilities of POBF are the 8 storage tanks with a maximum storage capacity of 32,000 metric tonnes. POBF is also equipped with other associated facilities such as oil bays, pump house, boiler room, administrative block etc.

The use of facilities is not confined to STIDC and its subsidiaries only, and with such capacities, it will be able to cater for other players in palm oil industry in Sarawak.

Tanjung Manis has been planned to be the catalyst of economic growth for the state's central region. As the entrusted facilitator in Tanjung Manis, PCG is hopeful for inclusive and sustainable developments by unlocking the land potentials, creating viable business opportunities and nurturing local talents in line with PCG's vision and mission to lead profitable ventures to generate socio-economic impact to Tanjung Manis.

In this regard, PCG has identified and strategized several short-term to mid-term business plans. PCG continues to strengthen its footprints in agribusiness sector in Tanjung Manis. PCG's maiden project involving 4,000 hectares which are designated for commercial and cash crop agriculture activities, has already taken off the ground. For PCG, it means a window of opportunity for Tanjung Manis to be self-sustenance and to an extent, acquire food security.

As the entrusted facilitator of development in Tanjung Manis, PCG shall continue to promote and support effective collaborations and sound inclusivity initiatives with the State Government, authorities and local population.



200 units of
Government Quarters



Distribution of
Petroleum Products



Liquid Bulk Petroleum
Products Depot

How The Development Of Tanjung Manis Benefits Local Communities And Industries



Encik Ismail Bin Kasah

Acting District Officer,
Tanjung Manis

The development
of Tanjung Manis

Economic Growth Area (T-MEGA) was planned to be inclusive in nature. While planning and developing large-scale economic activities in T-MEGA, the government was mindful of the needs of the local communities. Among others, activities like contract farming with big investors were planned for them. The investments that came in also provided employments to the local communities.

The good road connectivity particularly Tanjung Manis-Sibu road provides access to better medical services, banking services and education in Sibu. The availability of supermarkets and petrol station in Tanjung Manis also help ease the hassle of travelling to Sibu to obtain necessities. The local populace also enjoy the government services in Tanjung Manis following the elevation of Tanjung Manis to a district status in 2017.

Plan is also in the pipeline to build the road to connect Paloh, Kedang and Stalon to Tanjung Manis besides providing them with water and electricity supply as well as telecommunication. The government through STIDC also

plans to develop a shipbuilding industrial area in Paloh.

With the increase of population and industries in Tanjung Manis, the locals will benefit particularly in terms of business and employment opportunities apart from skill development programmes such as wood craftsmanship, entrepreneurship and many more.

Tanjung Manis is developing rapidly due to the dedication and farsightedness of its assemblyman and parliamentarian. Hopefully both of them will continue to represent us both at the state and federal levels in order to sustain and accelerate the development momentum of Tanjung Manis for mutual benefits.



Pemanca Haji Morshidi Bin Moris

It never crossed
our mind that

Tanjung Manis and

its surrounding area would be connected to other places. Through development, Tanjung Manis and its surrounding area are connected to other towns

such as Sibu, Sarikei and Mukah. The development of Tanjung Manis is indeed beneficial to the local communities particularly in terms of infrastructure development such as roads, bridges, airport, telecommunication, electricity and water supply and many more.

The development of Tanjung Manis also generates multiplier effect particularly in terms of business and employment opportunities that help to boost the economy of the people.

To ensure that the local communities benefit further from the development of Tanjung Manis, it is hoped that the authorities would engage them to participate in Halal Hub projects as entrepreneurs particularly in livestock and butchering business.

This could be achieved by providing the local communities with land, soft financing and skills to start their business.



Penghulu Haji Rosli Haji Mat

The development of Tanjung Manis brings significant multiplier effect particularly in terms of infrastructure such as roads, bridges, airport and express wharf. These infrastructure developments are vital in connecting us to other towns such as Sibul, Mukah, Sarikei and

Kuching besides providing traveling options either by road, water or air and ensuring convenience. The infrastructure developments also help to boost the economy of the local populace.

Education is the key to success. It is, therefore, hoped that the government would pursue the development agenda for Tanjung Manis particularly in terms of education in order to prepare our new generation for the future. The establishment of Institut Kemahiran MARA, Polytechnic and Community College are necessary to meet the needs of the people and at the same time to mitigate rural-urban migration.

Apart from these, banks are also crucial to meet the needs of the business community as well as the local people. We hope that with the opening of Tanjung Manis Administrative Tower, banks will be available for the benefit of the people.



Penghulu Maoh Anak Bohom

Foremost and on behalf of Stalon community, I would like to thank the government particularly STIDC for developing Tanjung Manis and its surrounding area.

The development of Tanjung Manis and its surrounding area is indeed beneficial to the local communities particularly in terms of infrastructure and facilities such as roads, bridges, treated water and electricity. Many of us are either farmers or fishermen. The availability of roads and bridges enable us to sell our agricultural products and marine catch to the markets.

The presence of industries and commercial centres in Tanjung Manis also help to boost our economy in terms of employment and business opportunities.

We hope that the rapid development that is taking place in Tanjung Manis such as infrastructure, facilities, amenities and telecommunication will be extended to the rural areas including Stalon and Paloh to ensure that everyone enjoys the developments and at par with the urban communities.



Kapitan Goh Kun Tech

There is a great difference in terms of development in Tanjung Manis now

compared with 30 years ago. When the development of Tanjung Manis started in 1990, Tanjung Manis was nothing more than a traditional fishing village with almost nothing.

After 30 years of the government's consistent efforts, Tanjung Manis is developed rapidly and provided with basic facilities, amenities, telecommunication and infrastructure such as roads, bridges, commercial centres, housing, airport, schools and many more. The roads and bridges connect Tanjung Manis to other town such as Sibul. The Tanjung Manis Administrative Tower is also beneficial as it becomes a one-stop centre of the government services under one roof, thereby promises convenience to the

people. There are also many industries in Tanjung Manis, providing employments to the local populace.

As we look to the future, we hope that the government will continue to intensify the development of Tanjung Manis by putting the development of more housings and new economic activities such as agriculture, aquaculture and livestock as top priority. It is also important to open up banks in Tanjung Manis to serve investors as well as the local people.



Encik Adha Bin Panglima

Manager of Tanjung Manis Airport

Tanjung Manis Airport plays important role

in supporting the development of Tanjung Manis in terms of logistic and connectivity particularly for Kuching-Tanjung Manis-Kuching sector catering for the local people and surrounding areas such as Matu-Daro, Sibu and Sarikei. The airport is also essential for investors as well as the government and private sectors.

The Fourth Industrial Revolution focuses on speed and time management. In the past, the only mode of transportation to Tanjung Manis-Kuching-Tanjung Manis was by express boat with minimum travelling duration of four hours. Presently, it takes only 30 minutes to fly from Kuching to Tanjung Manis and vice versa. Apparently, Tanjung Manis Airport ensures convenience to travellers.

Good accessibility and connectivity will support and boost the development and economic activities of Tanjung Manis besides improving the living standard of the people and the surrounding areas.

Tanjung Manis Airport plays important role in enticing investors to Tanjung Manis to open up new area for investment and economic activities. Presently we are focussing on commercial passengers as well as import and export activities particularly aquaculture and agriculture products to other places.

Tanjung Manis has huge land that could be developed into a cargo hub terminal equipped with modern facilities before export to other country like what other airports do.

Tanjung Manis Airport provides good flight services particularly for the local people and solutions for private jets, helicopters, passenger airliners and cargo aircraft charters. We look forward to working with you to find the best solution based on your specific needs.

Now people can fly from Peninsular Malaysia or Kota Kinabalu to Sarawak via Kuching and take a 30-minute connecting flight to Tanjung Manis by Maswings instead of flying to Sibu and drive to Tanjung Manis which takes at least two hours. Tanjung Manis Airport is collaborating with Demak Travel Sdn Bhd, an International Air Transport Association (IATA) appointed travel agency, enabling us to sell air tickets for other airlines such as Malaysia Airlines, Air Asia, Malindo Airlines and Fire Fly. New packages are also in the pipeline for our local tourism products besides Umrah and Hajj which are available for the people of Tanjung Manis.

Other plans include the establishment of Tanjung Manis Aerodrome as a transit hub for maintenance, repair and operations (MRO) for other airline operators. Tanjung Manis Airport can also become a transit point for offshore helicopters.

We have developed a brand, design and reliable ground handling, passenger services, security services, fire rescue services, ramp handling services and flight operation services. Cargo handling services will be developed soon. Apparently, Tanjung Manis Airport has the potential to expand further.

The high impact industries in Tanjung Manis complement the Tanjung Manis Airport Business Aviation Terminal supported by future developments including a high-tech cargo complex, airport aviation park, airport free industrial zone and aviation technical services training centre.

Tanjung Manis Airport recorded 24,796 inbound passengers and 25,203 outbound passengers from 4,573 flights for the period of 2009-September 2021.



Mr. Tony Yu Yong Wei

Managing Director of Hock Seng Lee Berhad

Our core business activities include ship maintenance and

construction works. Good infrastructure particularly roads and bridges are crucial to facilitate and ensure smooth business operation.

Presently, we obtain spare parts and consumable items such as hydraulic jacks, oil, pumps, brakes, breakers, press, hoses, seal, jacks, anchor, chains and paint from Sibu. Good roads and bridges are, therefore, vital to avoid disruption of business operation.

In addition, there is also an urgent need to upgrade the internet services particularly Streamyx and Unifi in view that businesses rely very much on these services.

The Urban Transformation Centre (UTC) is also necessary so that business and other

official transactions could be carried out in Tanjung Manis instead of in other towns. This is to ensure convenience and cost effectiveness.

Housing is another pertinent issue that must be addressed immediately in order to prepare Tanjung Manis for the influx of investors, workers and businessmen.

With the presence of these basic needs, I believe that investors, workers and businessmen are ready to invest as well as to work and to stay in Tanjung Manis. This will definitely stimulate the economy of Tanjung Manis and its people.

TMP - Gateway of Tanjung Manis

Tanjung Manis Economic Growth Area (T-MEGA) is one of the growth nodes under Sarawak Corridor of Renewable Energy (SCORE). The high impact industries identified and promoted under T-MEGA were wood-based industry, shipbuilding and maintenance industry, deep-sea fishing industry, palm oil industrial cluster, central oil distribution terminal, fishmeal processing and halal

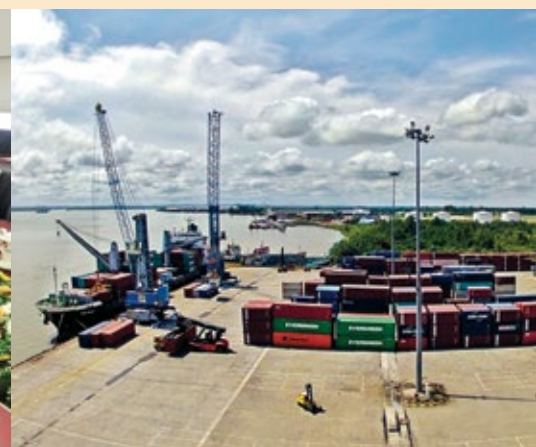
industry (agriculture, aquaculture, livestock and food processing).

Tanjung Manis Integrated Port Sendirian Berhad (TMP) was developed and upgraded to cater for these industries by handling the import and export of raw materials and finished products. TMP is also handling 99 percent of Sibu inland cargo.

TMP is the gateway of Tanjung Manis. The development of Tanjung Manis is poised to generate cargos from the hinterland. This will contribute to more cargo throughput to TMP.

The implementation of T-MEGA is crucial to support TMP because it will entice investors to set up factories and to boost import and export activities.

Towards that end, capital dredging of Muara Rajang is vital. According to Marine Department, the present draft of Muara Rajang River is 4.1 metre during lowest tide. Because of this only feeder vessels with draft of 8 metres could call at TMP during high tide. Main-Line Operators (MLO) such as Evergreen, Wan Hai, STIC, etc with vessel draft of 9 metres and above could not call at TMP.



Mr. Ling Chu Ek

Managing Director of
Berjaya Dockyard Sibu
Sendirian Berhad

Tanjung Manis is an ideal place for investment due to its strategic location. Its

natural deep water is good for shipbuilding and maintenance. Berjaya Dockyard Sibu Sendirian Berhad chose Tanjung Manis due to the short distance between Tanjung Manis Port and our dockyard, thus ensuring cost effectiveness.

Tanjung Manis has the potential to become a prominent economic hub of the central region of Sarawak although there are rooms for improvement.

The upgrading of basic infrastructure such as roads, bridges, port, airport and telecommunication is necessary in order to facilitate and lure investors. More flight, speedboat and express boat

frequencies to and from Tanjung Manis are vital to ensure better connectivity and convenience.

The enhancement of hospitality industry including hotels, lodgings, homestay, food and beverages services, event management, theme parks as well as travel and tourism services is equally

important to woo investors and support the economy.

State-of-the-art medical facilities and services including modern hospitals and clinics supported by professional medical staff as well as helicopters and ambulances are crucial to serve the business community and the public.





Puan Jaimah Binti Arbi

Fertigation Project Manager of Kampung Jerijih Women Institute

Chili is unseasonal and has promising business potential due to high demand. Because of this, we initiated our chili fertigation project in 2020. Each week we harvest around 150 kilograms from our 2,000 chili plants.

The development of Tanjung Manis is undeniably beneficial to us. Presently, Tanjung Manis is connected by road, water, air and internet. These help to boost our business because we are able to promote and sell our products online and to other towns such as Kuching, Sibul and Sarikei.

Hospitality and food industries flourish with the development of Tanjung Manis. These industries support our business due to higher demand for chili.

We hope that the development momentum of Tanjung Manis will be sustained particularly in terms of new infrastructure and facilities in order to support the business community and to create employments and generate income for the people.



Puan Normala Binti Nasir

Chili Sauce Entrepreneur

I started my chili fertigation project and producing chili sauce early this year.

Presently I have 200 chili plants to produce red and green chili sauce. My average chili sauce production is between two thousand and three thousand bottles per month to cater for local consumers.

I am glad to be able to produce local products and contribute to the economy. We are also fortunate that there are markets for us to run the business.

It is hoped that the government would continue to intensify the development of Tanjung Manis in order to complement and bring the business sectors to greater height. This is necessary in order to revive the economy post economic downturn due to COVID-19 pandemic.



Puan Jamilah Binti Abu Bakar

Personally, I am contented with the rapid pace of development of Tanjung Manis which has contributed to our economic growth. Tanjung Manis continues to entice the people including investors. The influx of people into Tanjung Manis is vital in supporting our business.

With good roads and markets, I can sell my products such as smoked shrimps and smoked fish. I can also sell my products online due to good internet connection.

It is hoped that the government would continue to support the business community of Tanjung Manis by marketing our products and providing assistance such as soft loan to boost our business.



Aerial view of Tanjung Manis

Conclusion

Tanjung Manis which was developed as Timber Processing Zone in 1990 is one of the growth nodes under Sarawak Corridor of Renewable Energy (SCORE) promoting niche industries such as shipbuilding, Palm Oil Industry Cluster (POIC), wood-based products, fishery and aquaculture as well as agriculture and halal food processing. It has the potential to be developed into an important food production area for agriculture, aquaculture and livestock to address food security issue in this region.

It is also the major export point for sago, timber products and coals. Being an important gateway in the central region of Sarawak it registered the export value of RM2.5 billion in 2020 and is poised to

increase to RM3.5 billion by 2030. This represents 20 - 30 percent of export earnings of Sarawak.

The government is focussing on Tanjung Manis due to its pull factors such as strategic location, huge land mass, natural deep-water port and availability of basic infrastructure, facilities and amenities. These could become the impetus for the development of other economic activities in order to boost revenue for the state.

Tanjung Manis will continue to become the magnet particularly for investors besides contributing to socio-economy of the people of Sarawak. Because of this, its population is poised to reach 30,000 people in 2030.



Table 1

Export Summary Of Timber And Timber Products From Sarawak

Products	2021 ^a January - September			2020 ^a January - September			% Change 2021 / 2020	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
PLYWOOD	781,984	1,634,087	55.88	764,845	1,484,118	52.79	2.24	10.10
LOGS	441,794	388,350	13.28	782,051	377,170	13.42	(43.51)	2.96
SAWNTIMBER	142,740	275,297	9.41	199,694	343,419	12.21	(28.52)	(19.84)
FIBREBOARD	132,635	241,173	8.25	128,591	222,705	7.92	3.15	8.29
VENEER	21,553	30,734	1.05	26,007	36,089	1.28	(17.13)	(14.84)
DOORSKIN	30,187	69,511	2.38	21,071	47,536	1.69	43.26	46.23
LAMINATED BOARD/FLOORING	6,990	28,195	0.96	4,110	14,913	0.53	70.06	89.06
PARTICLEBOARD	6,780	5,529	0.19	21,967	15,026	0.53	(69.13)	(63.20)
DOOR PANELS & FRAMES	8,091	12,915	0.44	9,499	15,551	0.55	(14.82)	(16.95)
MOULDING	4,248	9,602	0.33	3,776	8,773	0.31	12.49	9.46
OTHER PRODUCTS*	21,185	30,130	1.03	26,391	32,765	1.17	(19.73)	(8.04)
OTHER PRODUCTS**[Units]	2,142,586	36,801	1.26	2,007,681	32,655	1.16	6.72	12.70
OTHER PRODUCTS***[Kgm]	-	-	-	42	8	0.00	(100.00)	(100.00)
BRIQUETTE & CHARCAOL (Tonne)	5,328	11,582	0.40	7,985	17,345	0.62	(33.27)	(33.22)
WOOD PELLETS [Tonne]	1,055	427	0.01	3,635	1,988	0.07	(70.98)	(78.51)
WOODCHIP [Tonne]	333,369	149,961	5.13	338,078	161,488	5.74	(1.39)	(7.14)
TOTAL (m³) (RM)	1,598,188	2,924,294	100	1,988,002	2,811,548	100	(19.61)	4.01

***Other Timber Products:**

- Barecore
- Blockboard
- Chopping Board
- Densified Wood
- Dowels
- Finger jointed
- Lamin Board
- Laminated beam/post
- Laminated Veneer Cross Band (LVB)
- Laminated Veneer Lumber (LVL)
- Railways sleepers
- Wooden panels
- Wooden Handle
- Wooden Fence
- Wooden lattice
- Wooden stakes

****Other Timber Products:**

- Furniture & Furniture parts
- Wooden Pallets

*****Other Timber Products:**

- Handicraft

Notes:

- > Fibreboard include MDF and HDF
- > Total of volume (m³) does not includes woodchips (tonne) and other product (units)
- > a = actual data & total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]
- > p = preliminary data & total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]

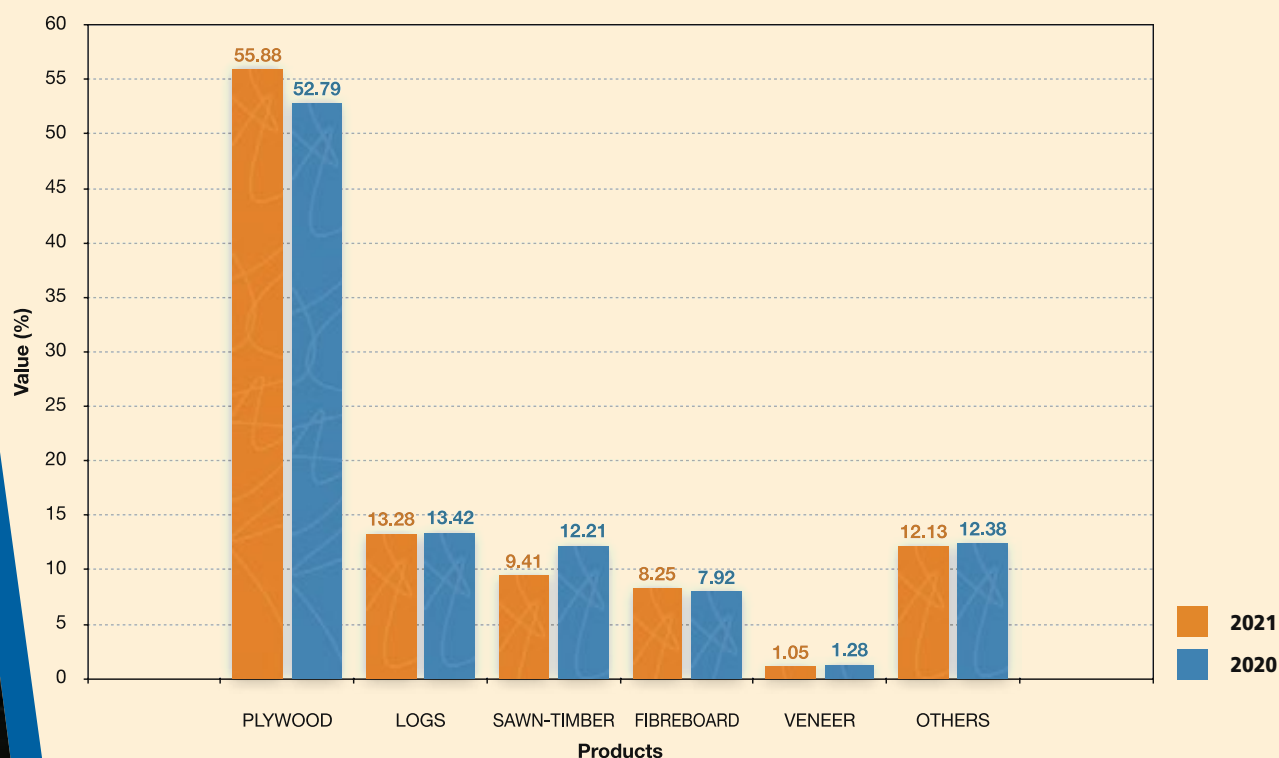
Export Value (%) Of Major Timber & Timber Products From Sarawak (RM'000) : 2021 / 2020

Table 2
Export Of Plywood By Country Of Destinations

Destinations	2021 ^P January - September			2020 ^A January - September			% Change 2021 / 2020	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	551,183	1,206,578	73.84	486,685	1,017,966	68.59	13.25	18.53
MIDDLE EAST	97,842	159,228	9.74	96,333	147,587	9.94	1.57	7.89
UNITED STATES	29,874	76,921	4.71	7,926	19,100	1.29	276.91	302.74
TAIWAN	43,896	73,015	4.47	68,544	104,762	7.06	(35.96)	(30.30)
KOREA	31,889	58,261	3.57	58,595	98,016	6.60	(45.58)	(40.56)
AUSTRALIA	5,766	14,539	0.89	8,838	21,994	1.48	(34.76)	(33.90)
MEXICO	4,561	10,302	0.63	3,768	8,106	0.55	21.03	27.09
INDIA	3,161	7,383	0.45	4,750	10,405	0.70	(33.46)	(29.04)
VIETNAM	2,299	6,584	0.40	2,628	5,605	0.38	(12.53)	17.48
BRUNEI DARUSSALAM	4,106	5,620	0.34	4,587	6,658	0.45	(10.48)	(15.59)
OTHERS*	7,409	15,656	0.96	22,190	43,921	2.96	(66.61)	(64.35)
TOTAL	781,984	1,634,087	100	764,845	1,484,118	100	2.24	10.10

***Other Destinations:**

- CHINA
- PHILIPPINES
- THAILAND
- HONG KONG
- SINGAPORE
- DJIBOUTI
- NEW ZEALAND
- CANADA
- BANGLADESH
- PAPUA NEW GUINEA
- CAMBODIA
- MALDIVES
- MYANMAR
- PUERTO RICO
- SOMALIA

Export Value (%) Of Plywood To Major Destinations
: 2021 / 2020

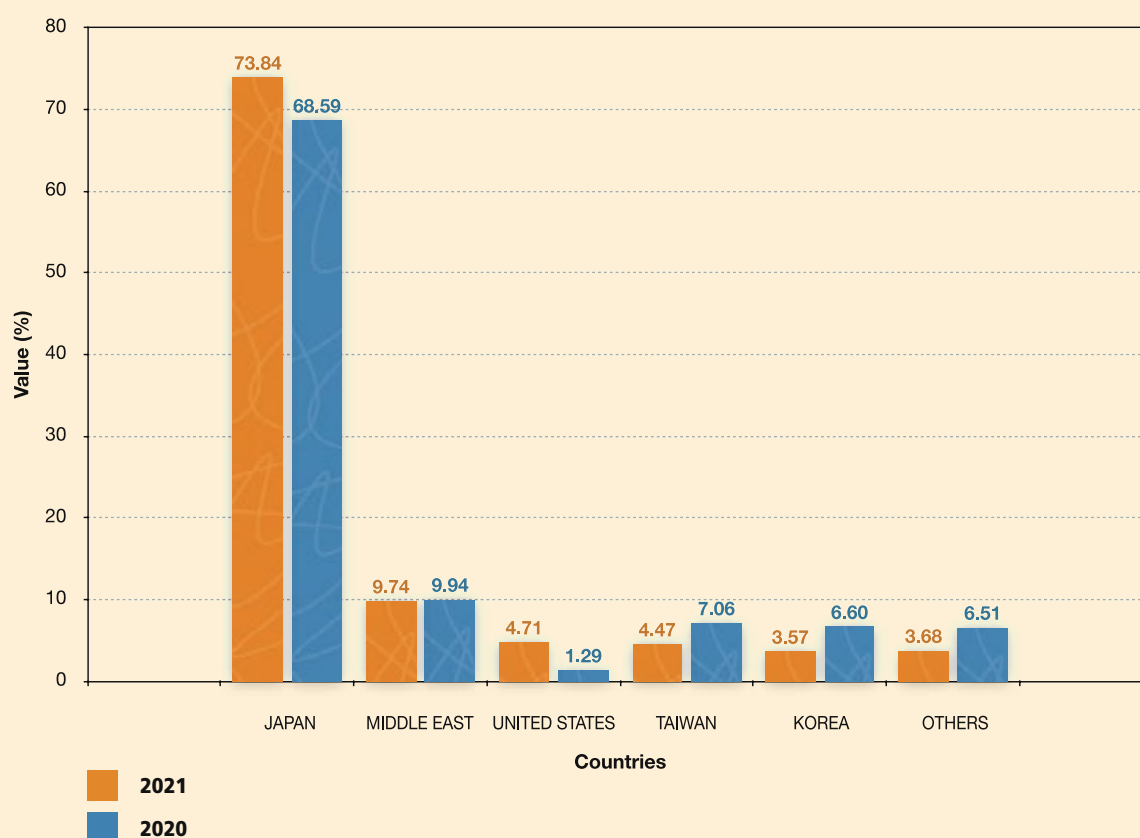


Table 3
Export Of Logs By Country Of Destinations

Destinations	2021 ^a January - September			2020 ^a January - September			% Change 2021 / 2020	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
INDIA	397,174	347,947	89.60	272,009	203,162	53.86	46.01	71.27
TAIWAN	27,514	25,063	6.45	51,682	41,913	11.11	(46.76)	(40.20)
JAPAN	7,894	8,300	2.14	23,353	18,057	4.79	(66.20)	(54.04)
KOREA	4,504	3,698	0.95	3,445	2,886	0.77	30.74	28.11
VIETNAM	4,709	3,343	0.86	13,522	9,632	2.55	(65.18)	(65.30)
CHINA	-	-	-	4,234	2,735	0.73	(100.00)	(100.00)
INDONESIA	-	-	-	413,806	98,785	26.19	(100.00)	(100.00)
TOTAL	441,794	388,350	100	782,051	377,170	100	(43.51)	2.96

**Export Value (%) Of Logs To Major Destinations
: 2021 / 2020**

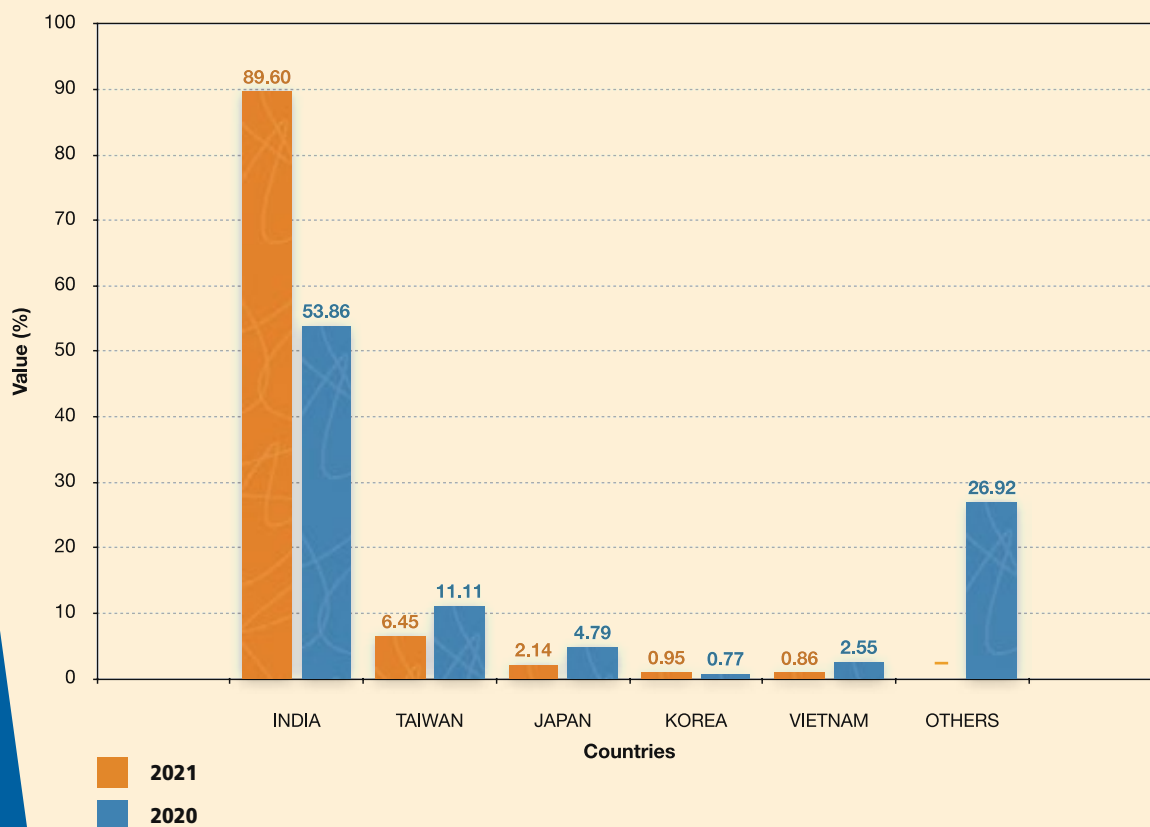


Table 4
Export Of Sawn-Timber By Country Of Destinations

Destinations	2021 ^P January - September			2020 ^a January - September			% Change 2021 / 2020	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
MIDDLE EAST	49,417	107,245	38.96	71,106	136,298	39.69	(30.50)	(21.32)
PHILIPPINES	41,140	73,778	26.80	50,538	75,764	22.06	(18.60)	(2.62)
TAIWAN	19,265	37,148	13.49	26,947	46,343	13.49	(28.51)	(19.84)
THAILAND	8,976	12,248	4.45	22,022	29,702	8.65	(59.24)	(58.77)
JAPAN	4,712	11,880	4.32	6,472	16,338	4.76	(27.20)	(27.29)
CHINA	7,182	10,150	3.69	5,431	9,412	2.74	32.25	7.85
KOREA	5,174	8,833	3.21	9,005	14,881	4.33	(42.55)	(40.65)
SOUTH AFRICA	2,201	4,608	1.67	854	1,517	0.44	157.79	203.76
SRI LANKA	1,945	4,473	1.62	2,503	5,467	1.59	(22.29)	(18.17)
SINGAPORE	1,756	2,646	0.96	415	579	0.17	323.22	357.40
OTHERS*	975	2,286	0.83	4,402	7,118	2.07	(77.86)	(67.88)
TOTAL	142,740	275,297	100	199,694	343,419	100	(28.52)	(19.84)

***Other Destinations:**

- INDIA
- UNITED STATES
- MALDIVES
- PAKISTAN
- AUSTRALIA
- SEYCHELLES
- MAURITIUS
- BEUNEI DARUSSALAM
- HONG KONG
- INDONESIA
- MALAYSIA (Peninsular or Sabah-freezon)
- VIETNAM

**Export Value (%) Of Sawn-Timber To Major Destinations
: 2021 / 2020**

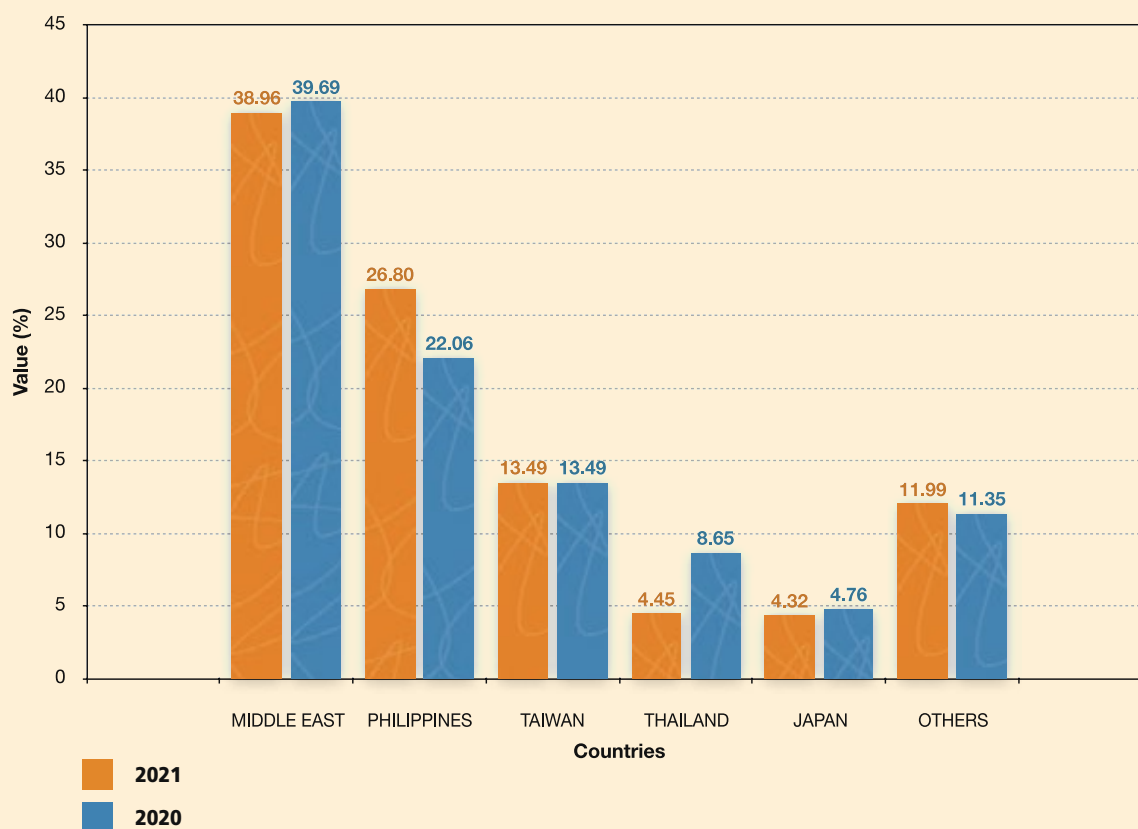


Table 5
Export Of Fibreboard By Country Of Destinations

Destinations	2021 ^a January - September			2020 ^a January - September			% Change 2021 / 2020	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	83,675	161,358	66.91	101,198	176,549	79.27	(17.31)	(8.60)
PHILIPPINES	23,946	41,902	17.37	14,000	24,354	10.94	71.04	72.05
VIETNAM	8,170	13,594	5.64	4,154	7,574	3.40	96.66	79.48
INDONESIA	8,252	11,335	4.70	4,275	6,246	2.80	93.03	81.48
KOREA	3,240	5,023	2.08	1,759	2,836	1.27	84.21	77.08
TAIWAN	2,595	4,263	1.77	2,523	4,478	2.01	2.87	(4.82)
OTHERS*	2,758	3,700	1.53	682	667	0.30	304.29	454.34
TOTAL	132,635	241,173	100	128,591	222,705	100	3.15	8.29

***Other Destinations:**

- CHINA
- CANADA
- AUSTRALIA
- BRUNEI DARUSSALAM
- INDIA
- THAILAND

Export Value (%) Of Fibreboard To Major Destinations
: 2021 / 2020

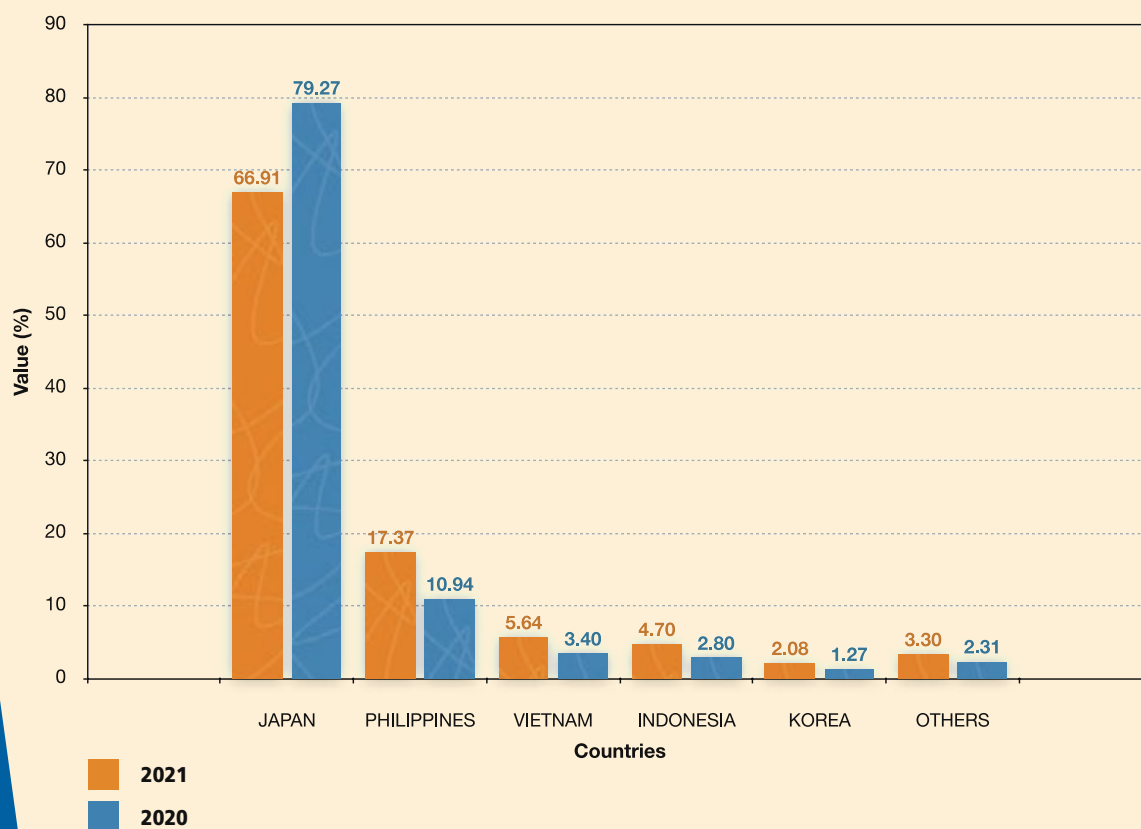


Table 6
Export Of Veneer By Country Of Destinations

Destinations	2021 ^a January - September			2020 ^a January - September			% Change 2021 / 2020	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
TAIWAN	8,060	9,735	31.68	8,870	11,324	31.38	(9.13)	(14.03)
JAPAN	3,344	7,043	22.92	3,309	6,626	18.36	1.07	6.30
KOREA	3,922	6,430	20.92	8,221	11,630	32.23	(52.30)	(44.72)
CHINA	2,743	3,279	10.67	2,544	3,134	8.69	7.83	4.62
PHILIPPINES	2,902	3,021	9.83	2,823	2,812	7.79	2.82	7.42
AUSTRALIA	522	1,076	3.50	219	515	1.43	138.27	108.96
OTHERS*	60	150	0.49	21	47	0.13	182.20	217.62
TOTAL	21,553	30,734	100	26,007	36,089	100	(17.13)	(14.84)

***Other Destinations:**

- INDIA
- BRUNEI DARUSSALAM

**Export Value (%) Of Veneer To Major Destinations
: 2021 / 2020**

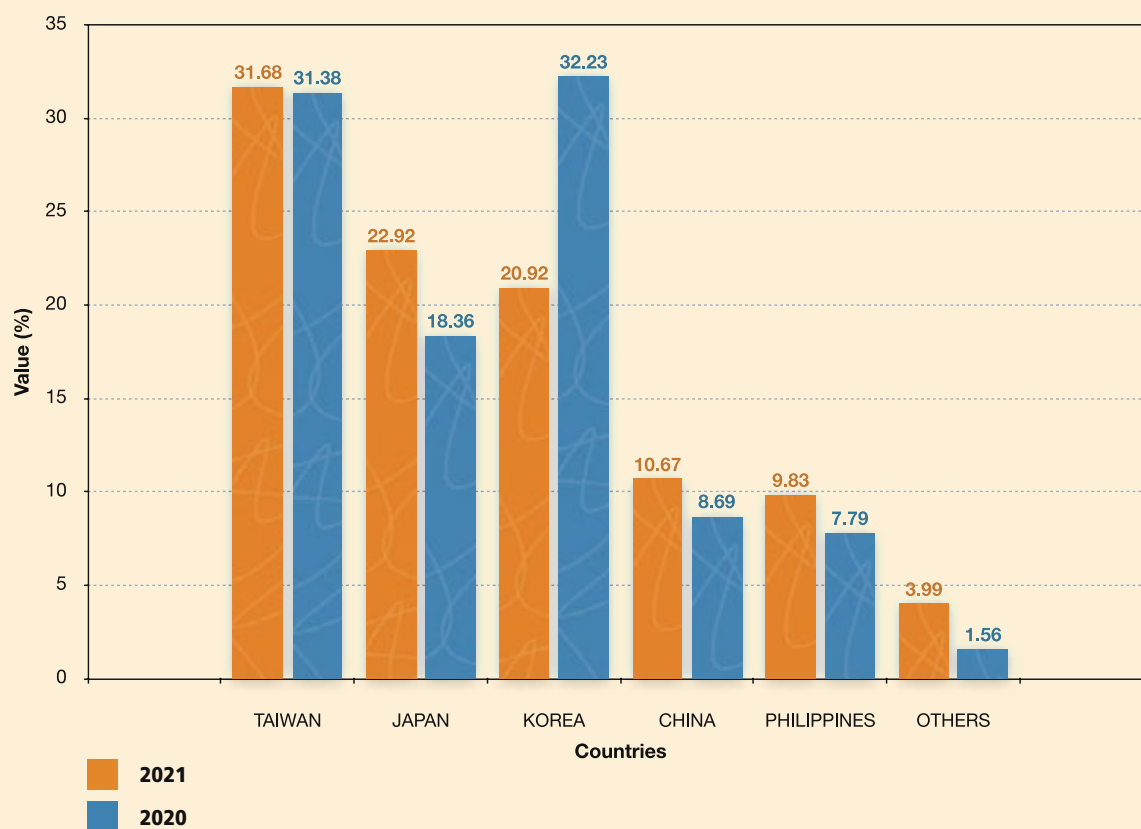


Table 7
Export Of Doorskin By Country Of Destinations

Destinations	2021 ^a January - September			2020 ^a January - September			% Change 2021 / 2020	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
PAKISTAN	16,802	36,760	52.88	14,470	31,936	67.18	16.11	15.11
INDIA	5,998	13,947	20.07	3,818	8,865	18.65	57.09	57.33
GUATEMALA	2,472	6,117	8.80	-	-	-	100.00	100.00
SOUTH AFRICA	1,809	4,917	7.07	464	1,185	2.49	290.14	314.78
PHILIPPINES	1,526	3,848	5.54	572	1,497	3.15	167.00	157.01
TAIWAN	957	2,236	3.22	1,012	2,351	4.95	(5.45)	(4.90)
INDONESIA	306	783	1.13	352	743	1.56	(13.04)	5.44
THAILAND	210	633	0.91	240	683	1.44	(12.50)	(7.30)
OTHERS*	107	268	0.39	144	276	0.58	(25.42)	(2.62)
TOTAL	30,187	69,511	100	21,071	47,536	100	43.26	46.23

***Other Destinations:**

- NEPAL
- MIDDLE EAST
- VIETNAM
- CHINA
- JAPAN
- MONGOLIA

Export Value (%) Of Doorskin To Major Destinations
: 2021 / 2020

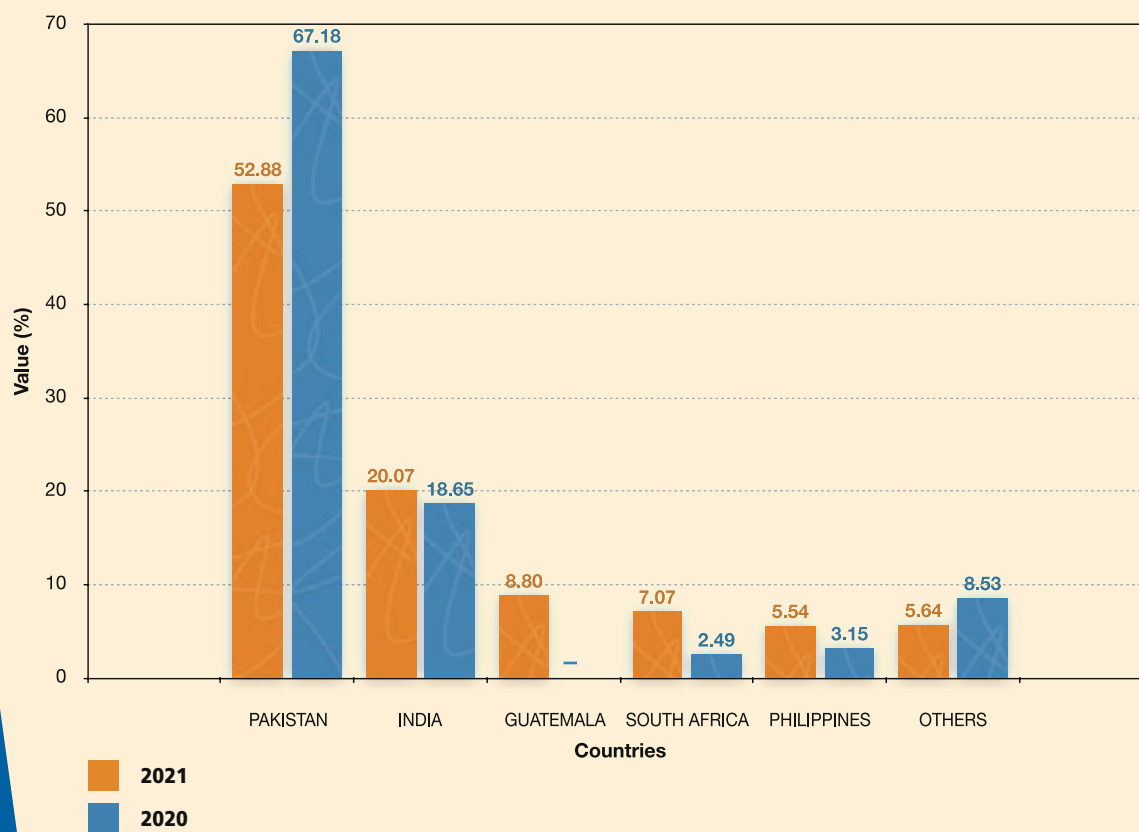


Table 8**Export Of Laminated Board/Flooring By Country Of Destinations**

Destinations	2021 ^P January - September			2020 ^A January - September			% Change 2021 / 2020	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
UNITED STATES	4,700	21,013	74.53	1,589	7,010	47.01	195.84	199.76
VIETNAM	813	3,075	10.91	839	3,104	20.82	(3.12)	(0.94)
TAIWAN	932	1,882	6.67	927	2,397	16.07	0.53	(21.49)
EU	340	1,530	5.42	-	-	-	100.00	100.00
MACAU	44	425	1.51	88	891	5.97	(50.00)	(52.30)
KOREA	52	97	0.34	317	825	5.53	(83.65)	(88.26)
SINGAPORE	86	93	0.33	214	237	1.59	(60.00)	(60.99)
INDONESIA	23	81	0.29	76	265	1.77	(69.30)	(69.35)
BANGLADESH	-	-	-	23	36	0.24	(100.00)	(100.00)
BRUNEI DARUSSALAM	-	-	-	14	54	0.36	(100.00)	(100.00)
MALAYSIA (Peninsular or Sabah-freezon)	-	-	-	22	95	0.64	(100.00)	(100.00)
TOTAL	6,990	28,195	100	4,110	14,913	100	70.06	89.06

Export Value Of Laminated Board / Flooring To Major Destinations
: 2021 / 2020

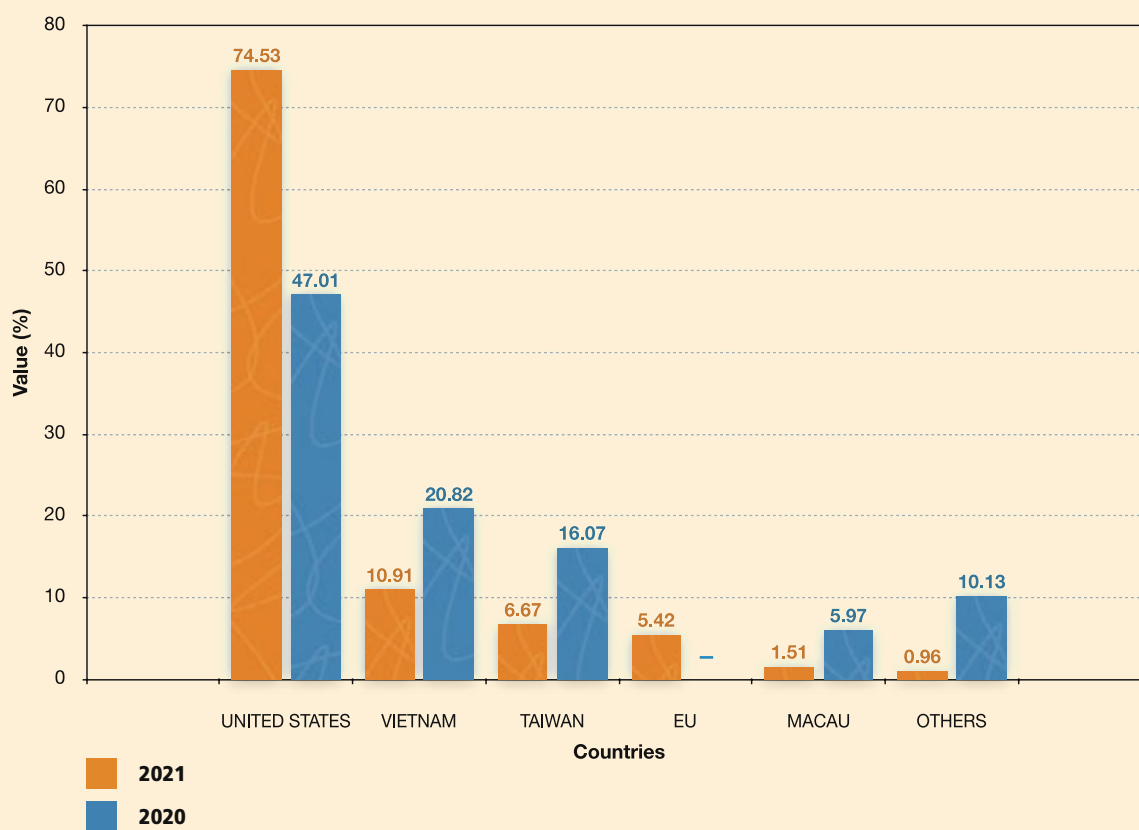


Table 9
Export Of Particle Board By Country Of Destinations

Destinations	2021 ^a January - September			2020 ^a January - September			% Change 2021 / 2020	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
INDONESIA	3,237	2,596	46.95	7,739	5,338	35.52	(58.17)	(51.37)
PHILIPPINES	1,138	1,017	18.39	3,585	2,690	17.91	(68.26)	(62.21)
JAPAN	1,021	879	15.89	2,207	1,615	10.75	(53.75)	(45.59)
KOREA	837	733	13.25	2,979	1,908	12.70	(71.91)	(61.59)
VIETNAM	527	288	5.22	5,347	3,405	22.66	(90.14)	(91.53)
CHINA	21	17	0.31	-	-	-	100.00	100.00
KENYA	-	-	-	110	70	0.47	(100.00)	(100.00)
TOTAL	6,780	5,529	100	21,967	15,026	100	(69.13)	(63.20)

Export Value Of Particle Board To Major Destinations
(RM'000) : 2021 / 2020

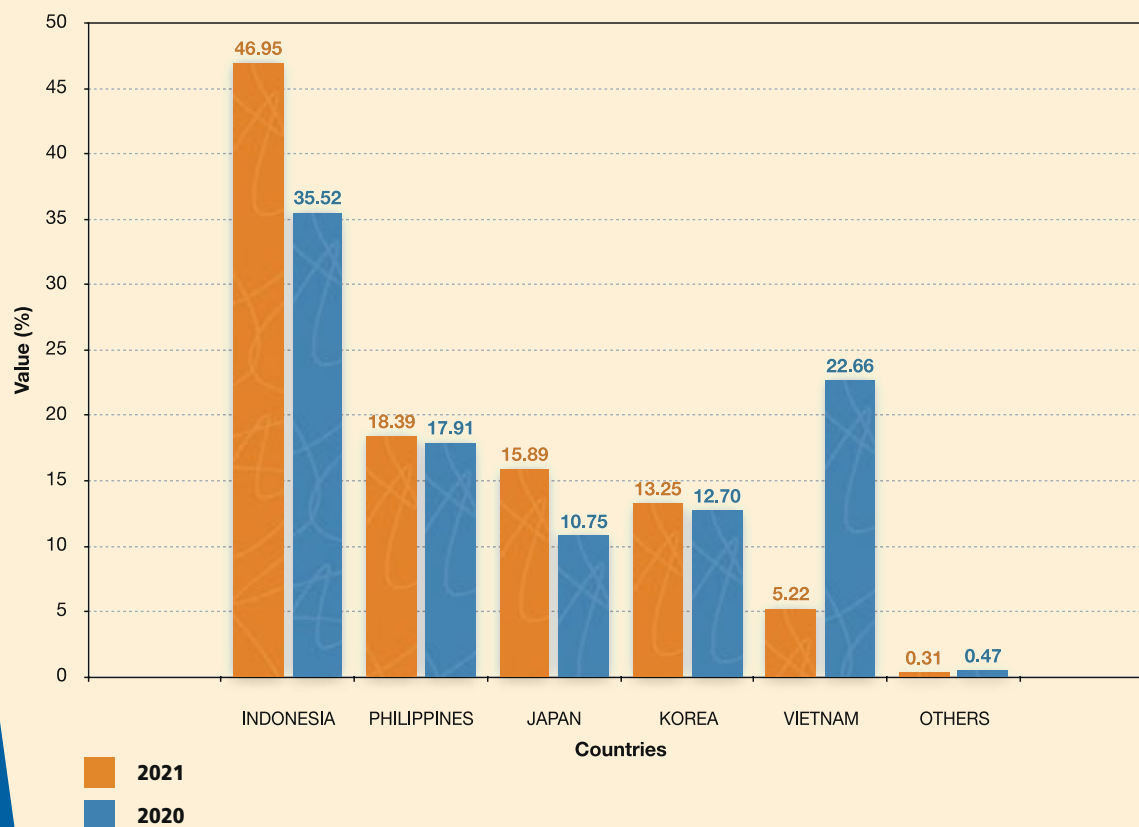


Table 10

Export Of Door Panel & Frame By Country Of Destinations

Destinations	2021 ^a January - September			2020 ^a January - September			% Change 2021 / 2020	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	7,980	12,579	97.40	9,440	15,366	98.81	(15.46)	(18.13)
THAILAND	45	260	2.02	26	152	0.98	74.85	70.98
BRUNEI DARUSSALAM	66	75	0.58	26	32	0.21	150.33	134.29
MALDIVES	-	-	-	7	1	0.01	(100.00)	(100.00)
TOTAL	8,091	12,915	100	9,499	15,551	100	(14.82)	(16.95)

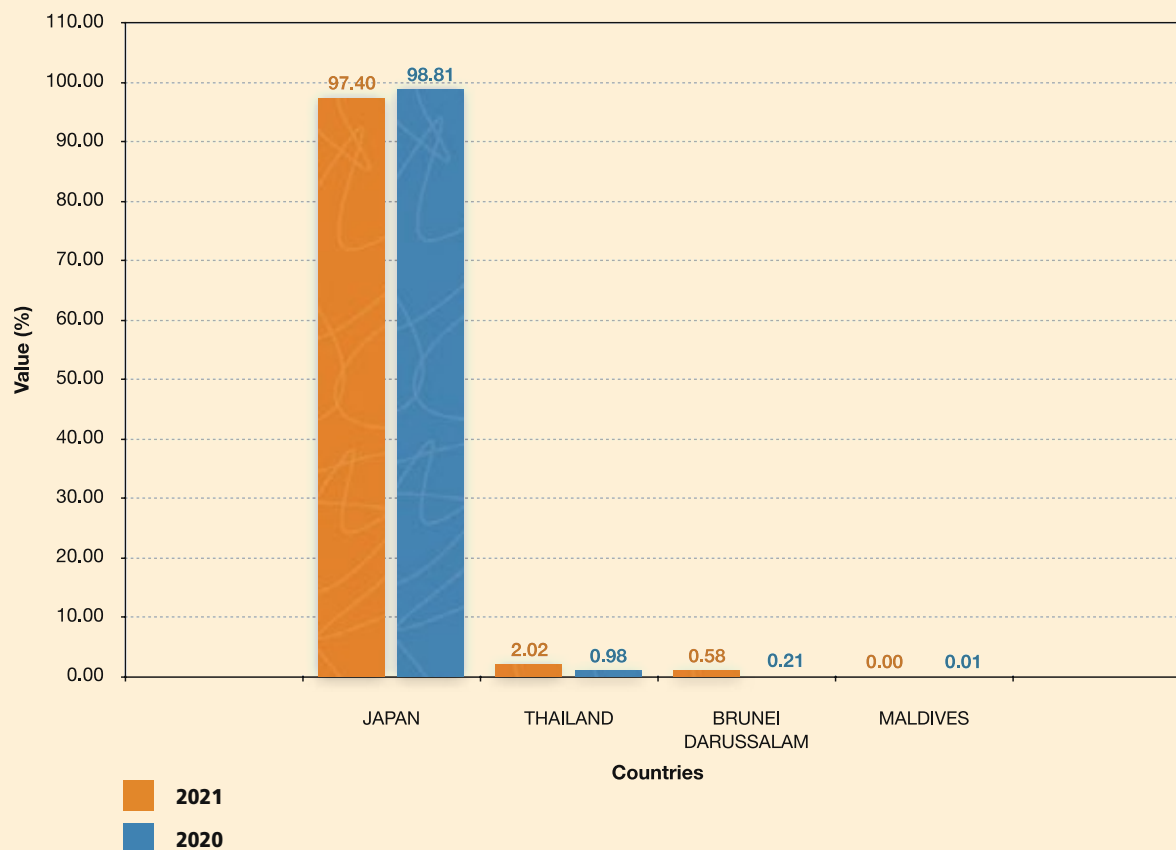
**Export Value (%) Of Door Panel & Frame To Major Destinations
: 2021 / 2020**

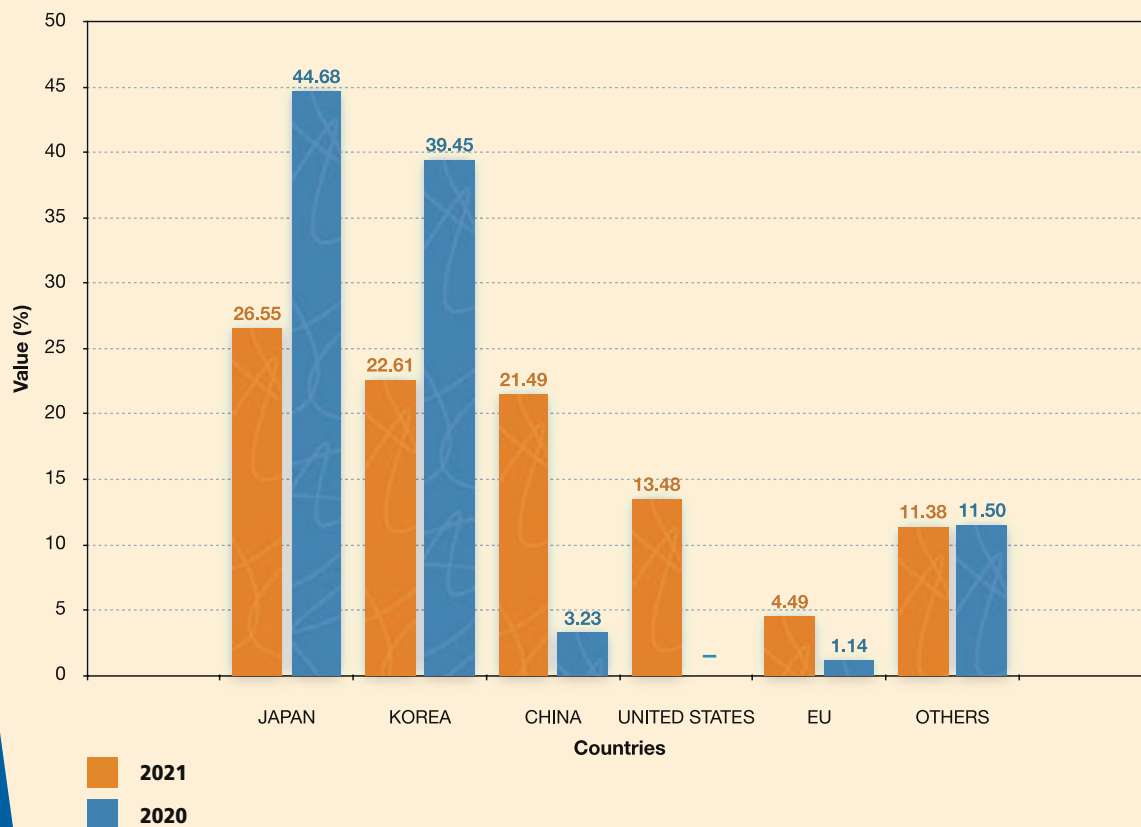
Table 11
Export Of Moulding By Country Of Destinations

Destinations	2021 ^a January - September			2020 ^a January - September			% Change 2021 / 2020	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	1,062	2,549	26.55	1,638	3,919	44.68	(35.19)	(34.97)
KOREA	975	2,171	22.61	1,542	3,461	39.45	(36.79)	(37.25)
CHINA	1,684	2,064	21.49	164	283	3.23	929.73	628.14
UNITED STATES	161	1,295	13.48	-	-	-	100.00	100.00
EU	44	431	4.49	21	100	1.14	111.34	331.59
SOUTH AFRICA	104	393	4.09	18	57	0.65	484.57	588.89
MALDIVES	83	356	3.71	15	56	0.64	465.37	539.21
TAIWAN	100	192	2.00	224	373	4.25	(55.40)	(48.46)
AUSTRALIA	35	151	1.58	94	343	3.91	(62.51)	(55.85)
OTHERS*	-	-	-	62	181	2.07	(100.00)	(100.00)
TOTAL	4,248	9,602	100	3,776	8,773	100	12.49	9.46

*Other Destinations:

- BRUNEI DARUSSALAM
- SEYCHELLES

Export Value Of Moulding To Major Destinations
: 2021 / 2020



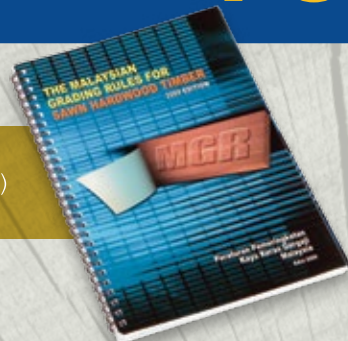
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